



# QATAR FUEL (WOQOD)

## Annual Report



# RESILIENT GROWTH

In the name of  
**ALLAH**  
the most Gracious,  
the most Merciful

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HIS HIGHNESS  
**SHEIKH TAMIM BIN HAMAD AL THANI**  
THE EMIR OF THE STATE OF QATAR



HIS HIGHNESS  
**SHEIKH HAMAD BIN KHALIFA AL THANI**  
THE FATHER EMIR





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# INTRODUCTION







## Our Profile

Qatar Fuel (WOQOD) is the leading fuel distribution and marketing services company in the State of Qatar. WOQOD's Initial Public Offering was completed in 2002, and its shares are listed on Qatar Stock Exchange. The company has sole concession for distribution and marketing of fuels to commercial, industrial, retail and government customers throughout the country, including Natural and Liquefied Gas, and Jet A1 refueling and related services at all airports in the State of Qatar. The company is considered pioneer in the GCC region to convert to fully unleaded gasoline and low sulfur diesel.

Our resilient fuel distribution network operates from North and South of the country, through a fleet of modern trucks, steel aluminum tankers, airplane refuelers and bowzers. Beside distribution of conventional fuel products, we supply LPG to domestic customer using safer, lightweight and transparent fiberglass

"SHAFAF" cylinders that are filled at the state-of-the-art high-tech LPG filling plant. For industrial and commercial users, the company supplies LPG through tankers at customer sites. WOQOD supplies VLSFO to marine customers in order to meet the fueling requirements of marine customers in Qatari waters. WOQOD is also engaged in the business of supplying bitumen to fulfill road asphaltting and construction needs within the State of Qatar.

WOQOD provides fuel retail services through its network of state-of-the-art fuel stations and holds dominant market share in the State of Qatar. In addition, we provide complete auto-care and maintenance services at our petrol stations including car wash, repairs, oil, tyre and battery change services. WOQOD branded Lubricants have a complete range of automotive and industrial lubricants developed to suit all types of vehicles and industrial requirements.



## Our Brand

Our brand is inspired by a strong Qatari heritage tree "Sidra". Sidra is a tough tree, able to thrive in desert environment and prevalent all-around in Qatar. Sidra tree is also known for its roots that go deep into the earth.

WOQOD, just like Sidra tree, strives to achieve best results for its stakeholders and have a strong presence in the market.





# WOQOD KEY MILESTONES



- 2002** WOQOD was established in accordance by an Emiri Decree on 10 February 2002
- 2003** Took over the Assets of National Oil Distribution Co. (NODCO)
- 2006** Opened its first State of the Art Petrol Station
- 2009** Commissioned new LPG Bottling and Distribution Plant
- 2010** Launched Safe and Eco Friendly new Shafaf LPG Cylinders in Qatar



- 2011** Obtained ISO-14001 Certification
- 2012** Inaugurated First CNG Station in Qatar
- 2014** FAHES opened its first Station under WOQOD Ownership
- 2015** Launched Radio Frequency Identification (RFID) based Fueling System
- 2017** FAHES opened 3 new stations to better serve the customers
- 2018** WOQOD opened record 31 new petrol stations in a year
- 2019** Bitumen Plant became fully commissioned to support the Bitumen demand during major infrastructure project developments
- 2020** Topped QSE in ESG Compliance, as part of better Governance



- 2022** Commenced operations at the newly built West Field Fuel Farm (WFFF) at HIA as part of building Resilient Storage and Distribution System. Met all the Fueling requirements during FIFA 2022
- 2023** WOQOD ranked 2nd in ICV ranking by QatarEnergy on Tawteen initiatives

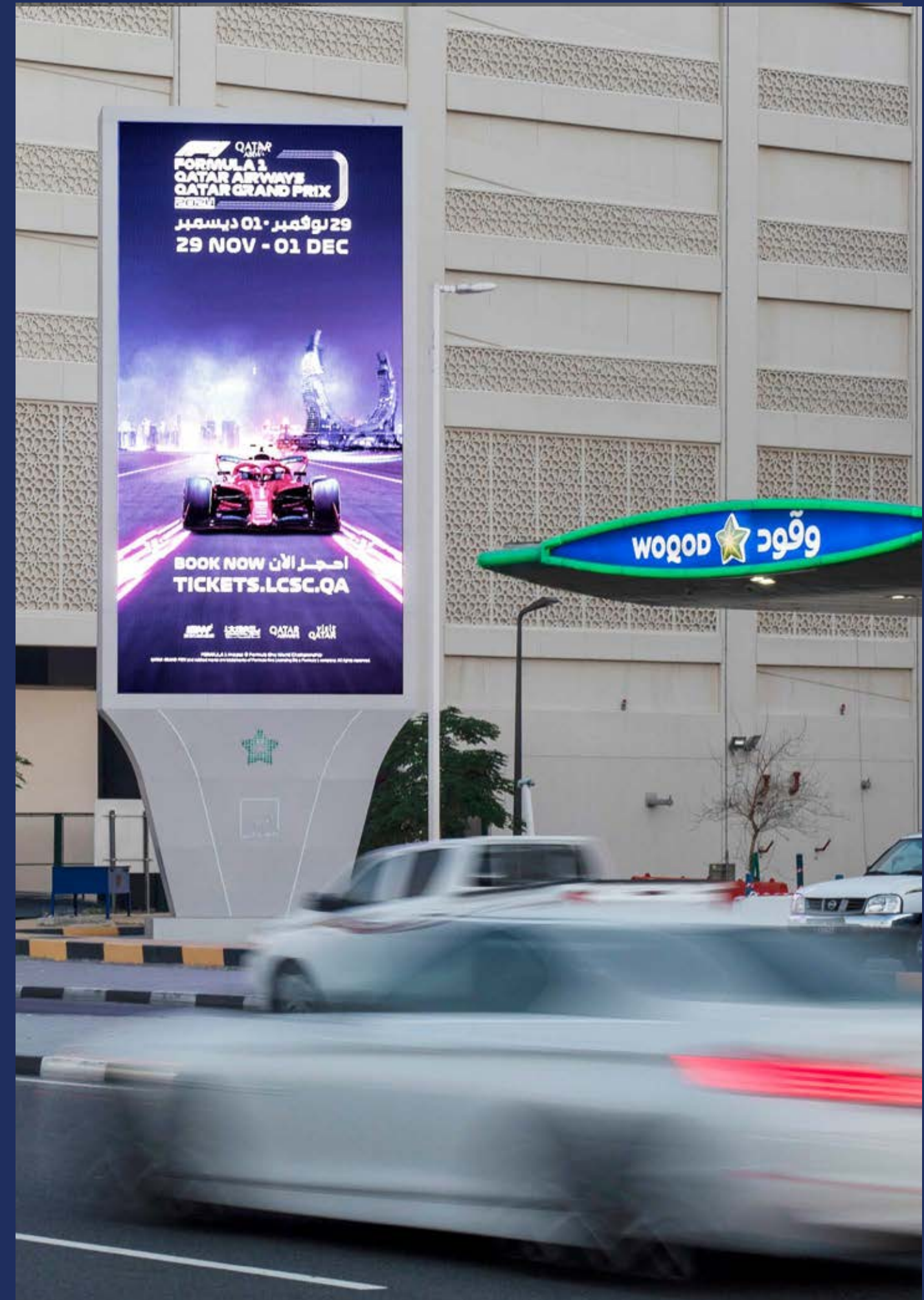


Total Fuel Sales volume reached a record of 11.3 billion liters for the first time in the history of WOQOD





# STRATEGY REVIEW







## VISION

**“ To be the leading petroleum products distribution and related services marketing company in the region ”**

## MISSION



To provide all customers with reliable, professional and innovative solutions through friendly, excellent and convenient services.



To demonstrate accountability for all our activities.



To achieve our Vision and Mission, we will train and develop competencies across the organization to enable us to demonstrate that we excel at what we do in the region.



To achieve the required Qatarization percentage.



To introduce new and advanced technologies to minimize our impact on the environment.

## VALUES



### PROFESSIONALISM

WOQOD aspire to be the most professionally managed company in Qatar.



### SOLID

WOQOD as a company is built on a solid foundation financially through its shareholders.



### FRIENDLY

WOQOD is a friendly company to deal with and always approaches its customers in a friendly manner.



### INNOVATIVE

WOQOD leads the market in innovative products, services and processes.



### ACCOUNTABLE

WOQOD is truly accountable for all its business activities and their impact.





## Chairman's Message

Dear Shareholders,

**I am pleased to present to you the Annual Report for the year 2024, which contains a summary of the business results, key performance indicators, other achievements and financial results achieved by WOQOD Group during 2024.**

**The Report reflects our determination to continue to achieve good results that will enhance the value of the company and maximize the benefits of our valued shareholders. We also confirm our determination in moving steadily towards achieving the company's strategic objectives.**



I am also pleased to present the Corporate Governance Report for the year 2024 to enable shareholders and all stakeholders to take cognizance of the efforts we have exerted in order to implement the rules of governance in accordance with the Corporate Governance Code for Listed Companies, to preserve the rights of all stakeholders, paying attention to environmental considerations, social dimensions and localization of services. This qualified WOQOD to rank 3<sup>rd</sup> in the Governance, Social Responsibility and Environment Index, for companies listed on the Doha Securities Market, and 2<sup>nd</sup> place in the Energy Sector in the field of Tawteen (ICV) and cybersecurity. WOQOD was also listed among the top twelve Qatari brands.

As for the financial performance of WOQOD Group, the net profit for 2024 (excluding minority rights) amounted to QR 1.05 billion, as compared to an amount of QR 984 million achieved in the year 2023, representing an increase of 7%. Earnings per share for the year amounted to QR 1.06, as compared to QR 0.99 for the past year. The total asset base also increased significantly during the previous eight years, achieving an increase of 25%, while shareholders' equity increased by 29%.

Based on the financial results for 2024, and considering the future planned capital projects

and the company's commitments, the Board of Directors is pleased to recommend the distribution of full and final cash dividend of QR 994 million, which is equivalent to QR 1.00 per share. Considering the interim dividends of QR 0.40 per share distributed, Woqod will distribute the balance of QR 0.60 per share through Edaa.

It is worth mentioning that the comprehensive details of WOQOD's performance during the year 2024, some aspects of which will be addressed by MD&CEO in his speech, are available to shareholders in the Annual Report and the Corporate Governance Report, which can be accessed on WOQOD's website.

I am pleased to take this opportunity to express my thanks and gratitude to His Highness Sheikh Tamim Bin Hamad Al Thani, The Amir of Qatar, for his continued support to WOQOD Group. I would also like to thank His Excellency the Minister of State for Energy Affairs for his continuous support to WOQOD Group's activities. I would also extend my thanks to the Board of Directors that have helped the Group achieve its strategic objectives, vision and mission.

Finally, I would also thank our valued shareholders for their continued confidence in WOQOD, and to the Group's employees for their ongoing efforts to support and promote the Group's work.

**Ahmad Saif Al-Sulaiti**  
Chairman of the Board of Directors



## MD&CEO's Message

Our esteemed shareholders,

**I am pleased to present to you a summary of the key achievements of WOQOD Group during the fiscal year 2024 as WOQOD has accomplished significant achievements as detailed in the Annual Report.**



At the outset, I would like to address the most important performance indicators during the mentioned year, and as explained by the Chairman of the Board, WOQOD Group achieved a net profit of QR 1.05 billion, compared to QR 984 million in 2023, representing an increase of 7%. Earnings per share amounted to QR 1.06 compared to QR 0.99 for the year 2023. The increase in net profits and earnings per share was attributed to an increase in demand of petroleum products.

The year 2024 witnessed 6% increase in total fuel sales volume, compared to the year 2023. Total fuel sales reached a record high of 11.3 billion liters compared to 10.7 billion liters for the year 2023, mainly driven by the increase in the sales volume of jet fuel and gasoline, which also recorded the highest annual sales volume in the company's history. Jet fuel sales reached 6.2 billion liters and Gasoline Sales reached 3 billion liters, with an increase of 10% and 4% respectively, as compared to 2023. Sales of Bunker Fuel, LPG and Natural gas also recorded varying increases as compared to 2023. Sales from non-fuel retail activity has also increased by 1% compared to 2023, driven by increase in sales.

The year 2024 witnessed a noticeable improvement in the field of Security and Safety compared to the year 2023, The rate of lost time incidents improved by 59%, and the overall rate in total recorded cases improved by 19%, which qualified WOQOD for the RoSPA Gold Award for its achievements in the areas of health and safety, and the RoSPA Silver Award for Achievement in Fleet Safety.

In the field of petrol station projects, we have achieved an unprecedented increase in the number of stations recently, which has been more than doubled in a short period, and we have five stations in different stages of implementation, in addition to a technical inspection center for vehicles in Mawater City.

In line with Qatar Vision 2030, we have introduced several electric charging points in our stations, we also produce electricity from solar energy in some stations, and we have adopted a comprehensive plan to modernize petrol stations to meet the requirements of the regulators. It should be noted that WOQOD has a dynamic plan in constructing stations

which is reviewed periodically according to local demand and need for fuel. We have many initiatives, including the Wasel initiative, which is a service of delivering petroleum products to our valued customers, and we hope that it will see the light during this year. Also we are currently studying foreign investment opportunities compatible with the company's main business scope. Our Annual Report provides further details of WOQOD's achievements in 2024, as well as its future plans.

In the end, I would like to thank the Chairman and the Members of the Board for their continued support. We would also like to thank all government and regulatory agencies, and all our employees for their sincere efforts to serve and enhance the company's business. I also emphasize that we will take appropriate initiatives in the development of the distribution sector, and we will continue to exert our persistent efforts to achieve the best results in future, that satisfy the aspirations of our valued shareholders.

**Saad Rashid Al-Muhannadi**  
MD & CEO



## 2024 KEY ACHIEVEMENTS

Our resilient strategic approach was focused on the optimization of the current portfolio of products and services and the exploration of alternative business adjacencies.



Improved safety performance for Loss Time Incident Frequency (LTIF) by **59%**



WOQOD achieved RoSPA Gold Award for Health & Safety, and RoSPA Silver Award for Fleet Safety



Launched State-of-the-Art Digital Out-of-Home (DOOH) at selected WOQOD Petrol Stations



Total Fuel Sales higher by **6%**. Supplied highest ever Jet Fuel and Gasoline Fuel volumes in the history of WOQOD



WOQOD achieved 2nd position in the Energy sector Cyber Security Drill



Fahes extension for **5** years completed



Jet Fuel sales at record volumes of **6.2** billion liters, up by **10%** compared to 2023



Gasoline sales reached record volumes of **3.0** billion liters, up by **4%** compared to 2023



Electric Vehicle (EV) charging increased substantially in the year 2024



WOQOD obtained re-certification of BCM ISO 22301:2019 along with other ISO for a period of 3 Years



WOQOD is recognized among the top **12** Qatari brands and **100th** Middle Eastern brand on the **150** Middle East Brand Finance's List



WOQOD is recognized as one among the top **100** most powerful companies in the Middle East by Forbes



WOQOD ranked **2nd** in the ICV ranking by QatarEnergy



WOQOD ranked **3rd** on Qatar Stock Exchange ESG reporting

## WOQOD Petrol Station Network





## WOQOD's Strategy

The primary objective of WOQOD's strategy is to deliver sustainable value to all stakeholders and improve the customer experience by implementing customer-centric initiatives. Our strategy is underpinned by five guiding pillars that assist us in accomplishing our objectives.



WOQOD is dedicated to ensuring that customer service standards are upheld and that costs are managed in a sustainable manner, all while fostering growth. WOQOD's diverse portfolio of business operations provides a plethora of growth opportunities in both the Retail and Commercial (bulk) business segments. WOQOD maintains a vigilant watch over market dynamics and capitalizes on emerging opportunities. In the future, we will persist in our pursuit of optimizing our core businesses and exploring the adjacencies to augment the business value proposition.

Customer satisfaction is also a central theme of our strategy; consequently, our five guiding strategic pillars encompass a comprehensive array of opportunities meticulously designed to enhance the customer experience.

WOQOD prioritizes safety and reliability as fundamental components of its business strategy. The company's success is attributed to a robust, dependable, and a secure working environment.

In line to our strategic direction, we will persist in enhancing our product and service offerings, explore new business opportunities, assess processes and optimize costs. WOQOD is also exploring opportunities in the international market for sustainable growth in the core business sector.

WOQOD prioritizes Qatarization by fostering local talent in alignment with Qatar National Vision 2030 and endorsing local products through QatarEnergy's Tawteen initiative.

## Growth

WOQOD expects our fuel volume to stabilize in the forthcoming years, primarily due to the increase in Jet Fuel sales resulting from Qatar Airways' global expansion strategy and the nation's emphasis on tourism, as well as opportunities linked to the Qatar National Vision 2030 and the North Field Expansion. We will continue to leverage our core strengths and capitalize on the growth opportunities.

With our comprehensive network of fuel stations serving all customer segments, we intend to further expand our network and as a result our retail fuel market share is expected to improve. The fuel station network expansion plan is consistently evaluated to ascertain optimal requirements.



Furthermore, to capitalize on our network of fuel stations, we will continue the installation of Electric Vehicle (EV) chargers at our fuel stations in collaboration with Kahrama depending on the market requirement.

Additionally, to enhance our customer-centric service, we are developing a fuel delivery service via a mobile fleet.

To supply petroleum products in the local market, we maintain our fleet in optimal condition to guarantee efficient and timely delivery to our customers. Going forward, we intend to improve our supply capabilities in a phased manner.



In line with Qatar's commitment to sustainable environment, the utilization of vehicles powered by CNG is anticipated to rise. WOQOD is working towards providing CNG conversion services for vehicles operating on fuel.





In our non-fuel business, WOQOD will continue to implement strategic initiatives with the aim of maximizing our Non-Fuel Retail business.



To enhance our core competencies and optimize asset value, we are exploring opportunities in both outdoor and indoor digital advertising at our fuel stations.

## Business Process Improvement

WOQOD is dedicated to operational excellence to deliver superior products and services to customers. We regularly assess our internal processes to maintain the highest quality of our products and services.

We are endeavoring to establish a customer loyalty program. The loyalty program will assist WOQOD in expanding its customer base and encourage existing customers to purchase more frequently and in greater quantities.



We are also striving to enhance various internal processes to improve system efficiency, reduce service turnaround time, and elevate service quality. The Retail Digital Transformation initiative in our fuel business is advancing in a phased approach. We prioritize customer satisfaction fundamentally. Going forward, we will focus on improving customer satisfaction through customer engagements.

## Safety & Reliability

Regular maintenance ensures the safety of personnel in operational areas and maintains the efficiency of assets. WOQOD employs sophisticated maintenance strategies that result in an extended equipment lifespan. WOQOD has operated facilities for numerous years, upholding the highest safety and operational standards without a single significant shutdown or accident.

Continuing our efforts in 2025, we intend to uphold stringent safety standards and concentrate on enhancements. We will also ensure adherence to the WOQOD Occupational Health Program in collaboration with QatarEnergy Medical for pre-employment, surveillance, and fitness-to-work assessments, while also enhancing the HSE culture within the organization.

Periodic requalification is necessary to ensure the safety and reliability of various assets. In this context, we persist in testing and requalifying various assets to guarantee their safety and optimal performance levels. Furthermore, multiple projects aimed at enhancing the reliability of our storage depots and distribution network are currently in progress. Additionally, we will continue to upgrade our existing Fixed fuel stations to adhere to the regulations established by the Petrol Station Executive Committee (PSEC).

WOQOD is working in close partnership with QatarEnergy to enhance the LPG supply chain in the nation. This will guarantee an uninterrupted supply of LPG to customers nationwide by mitigating the risk of a single point of failure.

## Qatarization

Consistent with Qatar National Vision 2030 and the Tawteen initiative of QatarEnergy, our procurement strategy prioritizes the In Country Value (ICV) score in commercial evaluations to promote local manufacturers. WOQOD

will continue its commitment to the Tawteen program to enhance domestic manufacturing.

Regarding the Qatarization plan, we are dedicated to cultivating Qatari human capital and providing optimal opportunities for their integration into the WOQOD workforce. WOQOD provides various platforms, including Graduation Project Support, Sponsorship, and Internship programs, to enhance the Qatari workforce. We intend to enhance the Qatarization rate and further cultivate the local workforce.

## Cost Optimization

WOQOD is committed to attaining sustainable business growth through a dual strategy: ongoing evaluation of new business opportunities and optimization of expenditures. WOQOD has achieved substantial advancement in expanding its network and diversifying its services and products for customers, while optimizing costs to ensure sustainable growth. We will persist in prioritizing growth while maintaining cost control.





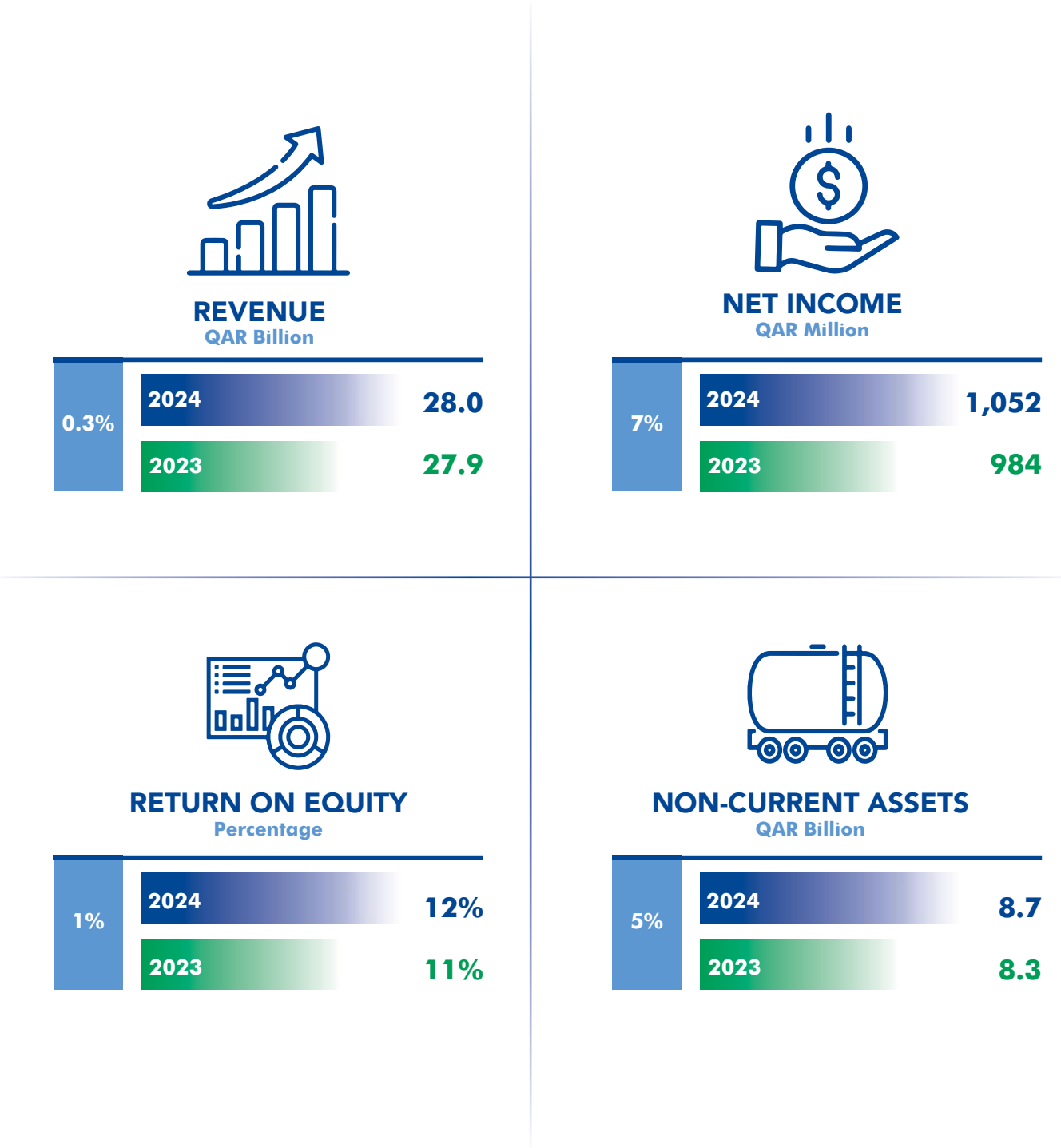
# FINANCIAL REVIEW





Financial Review

The year 2024 has seen solid business performance amid improving conditions generating strong earnings and cash flow, allowing us to strengthen our finances. Total fuel volume sold was **11.3** Billion Liters in 2024, an increase of **6%** as against 2023 driven by market demand.



Key Financial Indicators

QAR Million	2024	2023	Change (%)
Revenue	28,003	27,933	0.3%
Gross profit	758	739	3%
General & Administrative Expense	(234)	(230)	-2%
Profit for the year (Attributable to Equity Holders of the Parent)	1,052	984	7%
Non-Current Asset	8,693	8,259	5%

# BUSINESS REVIEW





## Retail Business

WOQOD's retail operations comprise fuel sales, including diesel and gasoline at service stations, and EV charging. The non-fuel retail segment includes the Sidra Convenience Store, automotive care services such as car washes, oil changes, and repairs, as well as the leasing of Kenar shops and vehicle inspections.

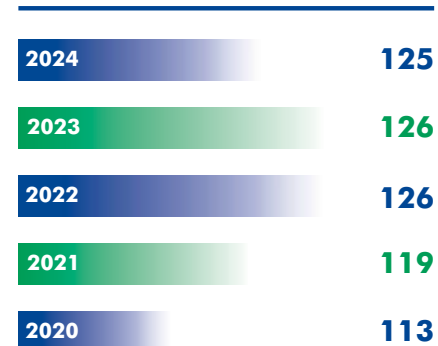
### RETAIL FUEL VOLUMES (Million Liters)



We are the leading fuel retailer in the State of Qatar. WOQOD persists in augmenting its network of petrol stations to cater to customers in Qatar. Our permanent petrol stations are equipped with cutting-edge technology and contemporary amenities.



### FUEL STATION CHART



### EV CHARGING



## Fuel

Our Retail fuel volumes improved by **3%** in 2024 as compared to the last year driven by market factors.

- Diesel fuel sales increased by **1%**
- Gasoline fuel sales increased by **3%**

WOQOD's market share in fuel retail stood at **85%** in 2024. Our annual throughput per station of **27** million liters substantially exceeds industry standards and demonstrates our operational efficiency.

To enhance customer convenience and implement customer-centric initiatives, we are in the advanced stages of pilot testing our fuel mobility service, which delivers fueling services directly to customers' doorsteps.

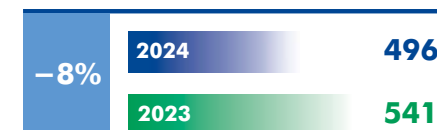
## Electric Vehicle Charging

In accordance with WOQOD's strategy to promote sustainable fuel alternative, Electric Vehicle Charging units have been installed at **19** fuel stations in collaboration with M/s. Kahramaa. The future expansion of the EV charging network depends on market demand.



## Non-Fuel

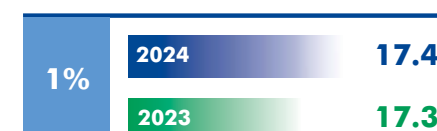
### NON-FUEL REVENUE (QAR Million)



Our retail non-fuel includes sidra convenience stores and auto care service centers (APC) across the country. Our total non-fuel revenue from our convenience stores and autocare business decreased by **8%** in 2024 as compared to last year driven by lower APC sales due to prevailing market conditions.

At present, WOQOD manages **101** advanced convenience stores situated within its petrol stations and **5** standalone locations, which provide a diverse selection of products and services.

### SIDRA TRANSACTIONS (Million Transactions)



## Sidra Convenience Stores

Our product and service offerings at the convenience store are consistently reviewed and customized to provide a comprehensive selection for our customers. Consequently, we launched multiple new brands of products and services at our convenience stores, offering customers enhanced options.

## Auto Care Service Centers

We offer auto-care services at **62** petrol stations. Our auto-care services include, car wash, vehicle servicing and repairs, tyre change and lube change services.

Furthermore, we successfully launched WOQOD's own brand of batteries "OTO VOLT" meeting international standards.

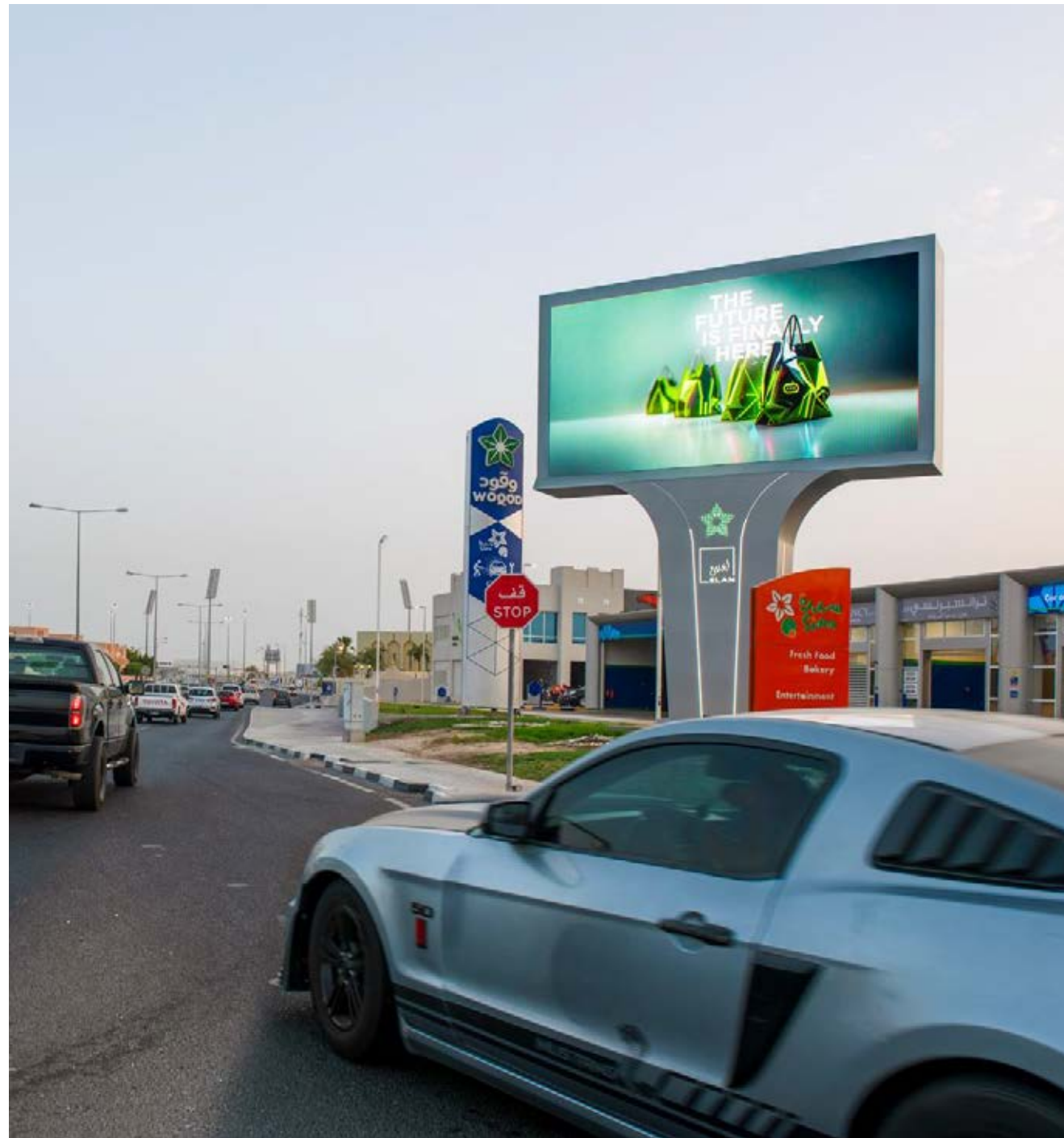




## Digital Advertising

In alignment with our strategy to leverage innovative technologies for enhancing service and engagement at WOQOD Petrol Stations throughout Qatar, WOQOD has collaborated with ELAN Media, Qatar's premier digital advertising firm, to implement advanced digital outdoor advertising screens at select WOQOD locations.

The new screens will employ advanced technology such as In Motion, an analytics platform developed by ELAN Media. This technology will provide advertisers with near-real-time insights into campaign performance and data-driven advertising options for those aiming to leverage our fuel station footfall.



## Vehicle Inspection (Fahes)

FAHES is the exclusive entity authorized to conduct inspections on heavy equipment, light vehicles, and heavy vehicles in the State of Qatar. Currently, we manage **8** permanent inspection centers and **5** mobile inspection centers across Qatar. Fahes also provides inspection services at customers' premises.

In 2024, FAHES inspections rose by **6%**, attributed to the typical influx of newly registered vehicles requiring inspection after three years from their initial registration and an increase in the registration of export vehicles.

Fahes extension for an additional five years was finalized, and a contract was signed with the Ministry of Interior (MoI).

## Outlook

Our retail fuel volumes increased in 2024, and we anticipate this trend to persist due to the growth of the Qatar tourism sector. WOQOD has currently **125** Petrol Stations in operations and one station has been completed in 2024 which is expected to be operational during early 2025. Future expansion plans are dynamic and will be based on the needs and requirements which will be assessed on a periodic basis. Additionally, the new supply channel will be explored as part of providing customer-centric solutions.

Our primary focus will be to enhance our non-fuel operations and increase profitability. We will concentrate on utilizing our network to collaborate with specialized service provider experts and create synergies. Regarding our Vehicle Inspection Business, we are exploring adjacencies and plan to establish an additional Fahes center at a strategic location to optimize value.





## Commercial Business

Our commercial segment distributes diesel, gasoline, jet fuel, and liquefied petroleum gas (LPG) to commercial, industrial, and governmental clients in Qatar. We also offer lubricants (engine oils and greases), natural gas for industrial and transportation applications, and bunker fuel.

### Fuel — Diesel and Gasoline

In 2024, our bulk fuel business decreased as compared to the last year mainly driven by low market demand.

Overall fuel sales in 2024 decreased by **2%** as compared to 2023. WOQOD executed numerous new fuel supply customer contracts.

#### Fuel Volume Sales:

- Diesel sales decreased by **6%** driven by macro economic factors.
- Gasoline sales increased by **10%** driven by market demand.
- Diesel bunkering sales increased by **3%** driven by market demand.

## Fuel Bunkering

WOQOD offers bunkering services in Qatari waters for low sulfur gas oil. Our fuel bunkering volumes rose by **3%** in 2024 compared to the previous year, propelled by market demand.

WOQOD will persist in utilizing its domestic bunker supplier market position to capitalize on the opportunities linked to the North Field expansion project and other offshore bunkering endeavors.

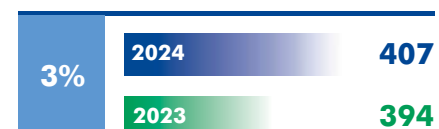
We continuously assess market opportunities to optimize our vessel composition.



#### BULK FUEL VOLUMES (Million Liters)



#### DIESEL BUNKERING VOLUMES (Million Liters)



## Jet Fuel

Our Jet Fuel sales increased by **10%** in 2024 as compared to last year driven by Qatar Airways expansion. Going forward, we anticipate that the jet fuel demand will continue to grow driven by introduction of new destinations by Qatar Airways.



Our advanced jet fuel fleet comprises Bowers and Refuellers that adequately satisfy the current jet fuel demand. We will continuously assess the service age of our fleet to improve our fleet requirements, as necessary.



## Lubricants

The 2024 volumes of WOQOD branded lubricants declined by **13%** as compared to the previous year.

WOQOD branded lubricants have received endorsements from various standardization bodies and OEM approvals from several esteemed automobile manufacturers. In the future,

WOQOD will persist in marketing its branded lubricants via its network of petrol stations and expanding its bulk customer base.

### LPG & Natural Gas

LPG sales increased by **7%** and Natural Gas (including CNG) sales increased by **24%** driven by increase in market demand.

In terms of ensuring highest safety & standards of our products, WOQOD requalified more than **161,000** SHAFAF cylinders in 2024 as compared to the **62,000** in 2023 (inspected & hydrotested).

In the future, to advance sustainable fueling alternatives, we anticipate an increase in CNG sales due to the projected rise in vehicles utilizing CNG. WOQOD is preparing to address customer demands related to the conversion of vehicles from fuel to CNG.





## Outlook

Qatar Economic growth is propelled by advancements in Growth Clusters such as Manufacturing, Logistics, and Tourism, which will present opportunities for expansion. The aforementioned focus areas, along with the expansion of Northfield and the related Downstream business, are anticipated to enhance the growth of the Fuel Business from 2024 to 2030.

We anticipate our bulk business to sustain stable volumes in the upcoming years, driven by North Field expansion and Qatar National Vision 2030. To meet future market demand, we will augment our supply capabilities and optimize fleet performance to maximize payload delivery.

Regarding the LPG sector, we will maintain close collaboration with QatarEnergy to enhance the LPG Supply Chain within the State of Qatar. Additionally, we will endeavor to offer CNG conversion services to clients in the State of Qatar.





# ENVIRONMENTAL, SOCIAL & GOVERNANCE REVIEW





## Governance Review

**WOQOD is a public listed company and subject to Corporate Governance as set by Qatar Financial Management Authority (QFMA).**

The Board of Directors (BOD) complies with Governance Rules and Corporate Discipline Standards applicable to public joint stock companies listed on the Qatar Stock Exchange (QSE). The complete details are available in our annual Corporate Governance Report, which is appended to this report, and shareholders can also access it on WOQOD's website.

### Board Audit Committee

The Board Audit Committee (BAC) in WOQOD effectively functions as an oversight body of the Board. The BAC assists the Board of Directors in discharging its responsibilities with regard to financial reporting, external and internal audits, Governance, Risk Management, and Internal controls.

The BAC coordinates with External Auditors to ensure their independence and their adherence to Financial Reporting Standards in preparation of Financial Statements. BAC also coordinates with Board, Senior Executive Management, Internal Audit and External Audit, oversees the Internal Control over financial reporting and Enterprise Risk Management activities.

The BACs responsibilities in relation to Internal Audit function include the review and approval of the overall Internal Audit Strategies, annual audit work plan, budget and overseeing the Internal Audit programs and performance. Further, the BAC ensures that the IA has full and unrestricted access to all required sources of information relevant to performance of its work.

The BAC met **6** times during 2024 and reviewed key matters such as Business Continuity Management (BCM), Enterprise Risk Management (ERM), Internal control, Business

and Financial reports, Cybersecurity status, conformance with Code of Business Ethics and Conflict of Interest Policy, legal cases status etc.

### Internal Audit Function

The Board of Directors has approved and implemented governance functions and structures including the Internal Audit Function that is independent of the executive management.

To ensure independence of the IA function, it reports functionally to the BAC and administratively to the MD&CEO. The Internal Audit activities are performed by a team of appropriately qualified and experienced members. IA function's charter, policies, procedures, methodologies and the risk based internal audit (RBIA) plans are presented to and approved by the BAC.

All planned audits have been initiated in the respective quarters as per the audit plan and the audits that are initiated in the last quarter of 2024 are ongoing. All the closed audit reports have been acknowledged by respective Chiefs and Department Managers.



All audit findings are reported to the BAC and the executive management regularly. **87%** of all Management Action Plans (MAPs) against audit observations issued till December 2024 have been closed and remediation actions for the remaining MAPs are in progress. To ensure timely implementation of the MAPs, Internal Audit Function has established a quarterly follow-up mechanism.

### Nomination & Remuneration Committee

Our Nomination and Remuneration Committee assists the BOD in discharging its responsibilities relating to the composition and make-up of the BOD and any committees of the BOD.

The committee is chaired by one of the Board Members. The committee is responsible for

developing general principal and criteria used by general assembly to elect the candidates for Board Membership. It is also responsible for nominating whom it deems fit for the Board membership as the need may arise.

It also evaluates Board performance and submit the comprehensive report to the Board on annual basis.

In addition, the Nomination and Remuneration Committee assists the BOD in determining its responsibilities in relation to remuneration, including setting the company's remuneration policy including the way of identifying remuneration of the Chairman and all Board Members and setting the foundations of granting allowances and incentives in the company, including issuance of incentive shares for its employees.





## Information Technology

Information technologies and solutions were leveraged to increase business value proposition by implementing systems and applications that support enablement of revenue generation streams, increasing customer satisfaction index and ensuring highest level of operational resiliency. Following are the key IT solutions and services implemented in 2024;

- Enhancement of WOQOD mobile application and website to elevate customer experience by incorporating new features such as Apple Pay, Google Pay, saved card/car and chatbot features.
- Implemented FAHES appointment booking facility for heavy vehicles through WOQOD mobile application.
- Achieved compliance with the National Cyber Security Agency (NCSA) information security framework, enhancing the security and resilience of WOQOD's assets and operations.
- Sustained ISO/IEC 27001 certification fostering continual improvement in security practices to ensure the protection of critical services and data.

WOQOD also received an appreciation award from QatarEnergy for achieving 2nd position in the energy sector cyber security drill.





# Board of Directors



**Mr. Ahmad Saif Al-Sulaiti**

Chairman of the Board of Directors  
Qatar Fuel Company Q.P.S.C (WOQOD)



**Mr. Abdulaziz Jassim  
Mohd Al-Muftah**

Vice - Chairman



**Mr. Saad Rashid  
Al-Muhannadi**

MD & CEO



**SHK. Saoud Khalid  
Hamad Al-Thani**

Member - Board of  
Directors



**SHK. Ali Hamad A H  
Al-Thani**

Member - Board of Directors



**Mr. Nasser Sultan N  
Al-Hemaidi**

Member - Board of Directors



**Mr. Mohammed  
Abdulaziz Saad Rashed  
Al-Saad**

Member - Board of Directors



**Mr. Abdulrahman Saad  
Zaid Al-Shathri**

Member - Board of Directors



**Mr. Faisal Al-Hammadi**

Member - Board of Directors



# Executive Management Team



**Mr. Saad Rashid Al-Muhannadi**

Managing Director & CEO



**Mr. Annas Ibrahim Eid**

Chief Operations Officer



**Mr. Saeed Rashid  
Al-Kaabi**

Chief Administration Officer



**Mr. Fahad Abdullah  
Al-Subaiey**

Chief Commercial Officer



**Mr. Pradeep Kumar**

Chief Financial Officer



**Mr. Mubarak Ali  
Al-Briki**

Chief Technical Officer



# Management Team



**Mr. Ibrahim Abdulla  
Al-Abdulla**

Sales & Marketing  
Manager



**Mr. Sultan Jassim  
Al-Maadeed**

Finance Manager



**Mr. Khalid Ahmed  
Al-Hetmi**

QHSSE Manager



**Mr. Mansour Abdulhadi  
Al-Hajri**

Retail Manager



**Shk. Hamad Bin Saud  
Al-Thani**

FAHES Manager



**Mr. Faisal Rashid  
Al-Marri**

Logistics, Distribution &  
Operations Manager



**Ms. Najla Abdulla  
Al-Hajri**

Human Capital Manager



**Mr. Naja Mahdi  
Al-Ahbabi**

Gas Operations Manager



**Mr. Abdulrahman  
Salmeen Al-Jabri**

Technical Manager



**Mr. Ibrahim  
Elmakki**

Legal Affairs Manager



**Mr. Amer  
Al-Anzi**

QJet Aviation Operations  
Manager



**Mr. Yousef Khalid  
Aljaber**

Public Relations Manager



**Ms. Fatma  
AlHammadi**

Procurement & Contracts  
Manager



**Mr. Yousef  
Al-Sulaiti**

General Services Manager



**Mr. Abdulrahman  
Al-Hammadi**

Accounting Manager



**Mr. Madathil  
Gopakumar Nair**

Internal Audit Manager



## Our People

WOQOD highly values its employees and strives to cultivate an equitable environment where all can contribute their unique skills. All applicants are evaluated solely on merit, competence, and qualifications. This enables WOQOD to access a substantial talent pool that would otherwise be unattainable. We invest in our staff's development through on-the-job and structured training programs in technical and soft skills.

### Qatarization

During the year, we achieved **15.3%** Qatarization exceeding the 2024 target of **14.7%**.

We Incorporated junior positions into the development plan to augment the Qatarization percentage. In 2024, a total of **16** students were successfully recruited, comprising **8** in diploma programs and **8** in university programs. Upon graduation, they will be assigned to a designated position within the company.

### Sponsorship to Leadership

We sponsor recent high school graduates based on business requirements in collaboration with QatarEnergy as part of our sponsorship program. For graduate students engaged in developpee roles, we establish an Individual Development Program (IDP) that includes role-specific performance metrics, which are consistently monitored by Human Capital and the relevant department.

The following accomplishments transpired on this front in 2024:

- **5** Fresh Graduates have been recruited from the market as Developpee on different positions as part of ongoing plan in Year 2024.

- **10** Developpees have completed their Individual Development Plan and confirmed on their targeted positions.
- **6** Sponsored Students have graduated and assigned as Developpee to their target positions.

### Employee Recognition

Recognition and award programs are essential components of WOQOD. WOQOD regards its employees as its most valuable partners, thus honoring and valuing their significant contributions to the company. WOQOD is committed to fostering a culture of ongoing recognition of employee achievements to reinforce desired behaviors, align with organizational values, support business objectives, and retain motivated, high-performing employees.

The WOQOD Recognition & Award Programs aim to motivate employees to enhance performance, either individually or collaboratively within teams.

During the year, **13** Staff were recognized for their outstanding contribution to the organization and were awarded the Outstanding achievement award.



## Growth Opportunities

As part of providing ample career growth opportunities to our employees, **83** staff were internally identified and promoted for higher roles in WOQOD and Subsidiaries. Additionally, a total of **25** national staff were considered for personal grade as part of retaining national talent within the organization. Furthermore, we also Implemented a strategic Initiative to ensure leadership continuity and development within the organization.

### Best Employers Award

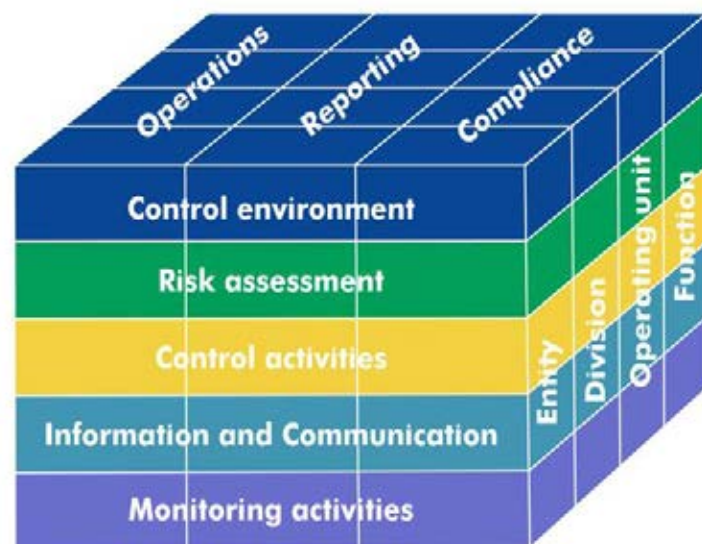
WOQOD was awarded by Qatar University the best Employers' Recognition Award in appreciation of our support and collaboration to provide promising career opportunities for Qatar University's students and graduates; and for the continuous cooperation with the colleges to enrich the learning experiences of our students.





## Internal Controls

WOQOD established Internal Controls over Financial Reporting (ICOFR) system which is in line with the COSO framework meeting in line with the regulatory requirements. The design and implementation of this framework ensures that WOQOD has robust internal control mechanism, and these are operating effectively. The COSO framework has 5 inter-related components, which are inherent in the WOQOD's strong and resilient internal control environment. WOQOD's Internal Controls also includes Entity Level Controls and IT General Controls.



### 1. Control Environment

Foundation for all other components of internal control, providing discipline and structure.

### 2. Risk Assessment

Identification and analysis of relevant risks to the achievement of objectives, forming a basis for determining how risks are managed in WOQOD.

### 3. Control Activities

Policy and procedures that help ensure WOQOD management directives are carried out.

The framework and all its components are tested stringently throughout the year. Control deficiencies, if any, are identified, fixed and additional mitigating controls are introduced to improve sustainability of controls and avoid repeated weaknesses or failures.

### 4. Information and Communication

Information identified, captured and communicated in a form and time-frame that enables people to carry out their responsibilities.

### 5. Monitoring Activities

Assessment of the quality of the systems' performance over time.

## Key – Controls:

These controls provide reasonable assurance that material errors will be prevented or timely detected. These controls cover a risk of material misstatement in financial statements. A failure may indicate a high probability that other controls will not be able to detect the absence of controls. As such if it fails it will render controls ineffective for the entire process. Hence, Key-Controls are tested thoroughly to provide assurance over financial assertions.

## Non – Key – Control:

These controls are secondary controls i.e., activity or operational controls. They have an indirect effect on the risk of material misstatement in the financial statements. Failure of Non-Key controls does not indicate the failure of the entire process or ability to detect absence of controls. Generally, these do not involve significant transactions.

## Anti – Fraud Controls:

These controls are designed to detect, prevent or deter fraud. Mainly, Anti-Fraud Controls are designed to achieve the following:

1. Prevent individuals, both within and outside the organization, from committing fraud against the organization.
2. Detect a fraud when it occurs so that losses can be mitigated, and illegal or unethical activity can be stopped immediately.





## Enterprise Risk Management (ERM)

WOQOD is committed to promoting best practices in risk management and adheres to the International Organization for Standardization’s guidelines, specifically ISO 31000:2018 - Risk Management Principles and Guidelines.

WOQOD’s enterprise risk management (ERM) aims to create a broad, holistic view of the most important risks that could affect the organization’s ability to achieve its goals. As our objective is to identify and act upon risks in a timely manner, we monitor developments and trends, in the business environment. We believe this will contribute to the long-term success of our business.

WOQOD’s ERM processes identify, assess, manage and controlling risk to our businesses and focused on continuous improvement. This procedure is positioned strategically as an essential instrument that combines risk management with strategic leadership in a seamless manner.

Through WOQOD’s ERM process, Management is alerted to internal and external events that may act as triggers for opportunities for risk or threats to the business.

The risk registers in the Archer system, are reviewed and reported on quarterly basis. Risk Representatives, Risk Champions, Risk Management Working Group (RMWG), Enterprise Risk Management Committee (ERMC), and the Board Audit Committee (BAC) are the components that make up the reporting system. It fosters a deep understanding of the primary risks that the collective management team deems to be the most critical at the moment, with regard to the strategic success of the enterprise.

ERM framework is regularly reviewed to ensure that it still adheres to the most recent criteria. WOQOD has identified and developed plans for mitigating the corporate and departmental risks that the company is now facing within the framework of the ERM.

### Key Achievements in 2024 for ERM:



Completed 4 meetings of the Enterprise Risk Management Committee (ERMC) with the C-suite and 4 meetings of the Risk Management Working Group (RMWG).



The successful completion of the ERM system and its automation includes educating and training the risk representative, risk champions, managers and C-suite.



Continuous review and enhancement of risk registers and risk mitigation plans for Top 5 corporate and departmental risks.



Improving the knowledge and skills through ERM training sessions to keep abreast on the movement of market and risks.



## Business Continuity Management (BCM)

In life as in business, disruptions are inevitable, and leaders in WOQOD must make crucial decisions. WOQOD has developed and published comprehensive plans to ensure effective preparedness to manage any disruptions, utilizing perceptive insights from the top international and industry standards when circumstances are unclear.

WOQOD’S BCM comprises of holistic management strategy that incorporate numbers of essential elements such as Business Impact Analysis (BIA), Business Continuity Plan (BCP), Emergency Response Plan, Crisis Management, Disaster Recovery, Risk Management etc.

Business Continuity Management (BCM) has been successfully implemented by WOQOD throughout all its operational and support service divisions. To mark this accomplishment, WOQOD has been awarded a 3-year Recertification for BCM ISO 22301:2019.

### Key Achievements in 2024 for BCM:



WOQOD has been awarded a 3-year Recertification for BCM ISO 22301:2019.



Establishment of BCM Framework, policies and procedures followed with continuous review and improvements.



Business Continuity Management (BCM) exercises and testing were carried out by WOQOD in 2024 for every sections.



BIA, BCP and BRP have been reviewed in 2024, highlighted to identify and outline potential threats, assess their impact on business operations, and detail the recovery strategies for these threats.



The effective implementation of BCM at WOQOD are derived from the trainings and commitment rendered by BCM Champions and coordinators.



Attended series of meetings for preparation of National Cyber Crisis Management Framework Workshop.





## Health, Safety and Environment (HSE)

### Health & Safety

#### Management Safety Commitment and Leadership

The WOQOD team, under the leadership of the COO and CTO, conducted Management Site Tours for the Doha Depot, LPG Plant, Warehouse, and WOQOD Tower, involving senior and line management representatives from LDO, GO, Technical, QJET, QHSSE, and additional supporting departments.

The Annual Management Site Tour has been expanded to encompass additional locations, including the Central Warehouse, WOQOD Tower, FAHES Stations, and Petrol Stations. The primary objectives are to ensure management's on-site presence, exhibit leadership and commitment, expedite issue resolution, and monitor ongoing developments.



### HSE Performance

WOQOD aims to continually improve its safety performance and achieve lower Lost Time Incident (LTI) and Total Recordable Cases (TRC), and frequency rates. WOQOD 2024 LTI performance improved by **59%**.

WOQOD HSE advocates dedication to achieving Zero Harm for its employees and surrounding communities. The HSE team consistently provides comprehensive support in contractor management, ensuring the implementation and compliance of HSE requirements during work execution across various WOQOD facilities and petrol stations. As a result, construction or modification projects at Petrol Stations and the refurbishment project at the Industrial Area FAHES station were executed without any Lost Time Injuries or Recordable Cases.

These accomplishments demonstrate the steadfast dedication of WOQOD and its contractors to safety and safe working practices. A success facilitated by a work culture rooted in diligence and dedication from all stakeholders, including Operations, Technical, and QHSSE.

## HSE Systems and Performance Enhancement

In alignment with WOQOD's objective to establish an effective global health and safety strategy that adheres to international standards, QHSSE participated in international safety awards by the Royal Society for the Prevention of Accidents (RoSPA).

The Royal Society for the Prevention of Accidents (RoSPA) is the United Kingdom's oldest and most established authority on safety, dedicated to sharing life-enhancing skills and knowledge to mitigate serious accidental injuries.

WOQOD achieved RoSPA Gold Award for Health & Safety, and RoSPA Silver Award for Fleet Safety. These are noncompetitive and based on the organization's systems for managing occupational health and safety as well as road risk.





## HSE Campaigns

In accordance with WOQOD's goal to improve safety culture and awareness through the engagement of WOQOD employees and contractors, QHSSE has executed **5** main HSE campaigns and conducted the WOQOD Safety Day and Award Ceremony.

On May 02, 2024, WOQOD commemorated Safety Day and hosted an awards ceremony in conjunction with the World Day for Safety and Health at Work, attended by representatives from contractors, WOQOD's executive management, managers, and employees. The event endorsed and acknowledged management leadership and dedication, emphasized WOQOD's safety accomplishments and milestones, and culminated the five principal WOQOD HSE awareness campaigns of 2024.

At the Safety Day ceremony, three companies received the Contractor Safety Management Award for their adherence to and dedication to WOQOD workplace safety: Al Muftah (first place), Amwaj (second place), and Al Able (third place). Our partners, HMC-PHCC and Al Dallah Safety Academy, were acknowledged for their crucial contributions and support in the success of our Occupational Health & Wellbeing and Road Safety campaigns.

Furthermore, in recognition of their commitment to safety, employees were acknowledged for their contributions to contractor management, positive safety attitudes, and involvement in safety programs.

### Major Campaigns:

- Contractor Safety Management Campaign
- Bulk LPG Safety Awareness
- Lock-Out Tag-Out (LOTO)
- Road Safety
- Occupational Health Well Being



## HSE Communication and Awareness

A Contractor Exhibit was organized during the WOQOD Safety Day Event to engage WOQOD employees, end users, and contractors in fostering a mutually beneficial relationship that promotes a positive safety culture and partnership. Five HSE contractors, participated and contributed to the successful exhibition.

The seamless side by side organization of the Safety Day celebration and Contractor Exhibit has effectively heightened awareness and showcased collaboration between WOQOD teams and contractors.



QHSSE, in collaboration with stakeholders from Learning & Development, Operations, Technical, and WOQOD contractors, has conducted and completed internal and external awareness and training sessions, achieving significant participation from WOQOD staff and contractor personnel.

- Toolbox Talks – **37,899** participants
- Site Induction – **2,515** participants
- Internal/ external HSE Training – **3,259** participants

Awareness and training sessions addressed subjects such as Safe Forklift Operations, RTO Technical and Safety, Road Safety, Life Saving Rules, Hand and Finger Safety, Permit to Work System, Confined Space Entry, Authorized Gas Tester, Basic Firefighting/First Aid, and Process Safety Management.





## Periodic Medical Examination

The WOQOD Periodic Medical Examination (PME) program is designed to identify workers who are susceptible to occupational diseases and necessitate corrective actions prior to the onset of overt occupational diseases. In 2024, **601** employees from designated Similar Exposed group (SEG), including LDO-RTOs, GO RTOs, Shafaf Pick Up Operators, Forecourt Attendants, and AID Maintenance Technicians, underwent Periodic Medical Examinations (PMEs).



## Health Risk Assessment

The Health Risk Assessment (HRA) exercise was initiated by WOQOD in 2024. We initiated the execution of HRAs for all functional units within WOQOD in a sequential manner. The HRA comprised a walkthrough audit of the respective areas, staff interviews, a review of previous audits and procedures, and brainstorming sessions with field management. Health hazards were identified, risks were rated using the risk matrix, and action plans were developed to reduce the risks to As Low As Reasonably Practicable (ALARP) levels.

## Health Campaigns

As part of our Occupational Wellbeing initiatives, we collaborated with PHCC to launch year-round health campaigns in 2024. These campaigns aimed to enhance staff awareness of work-related and personal health issues, emphasizing the importance of maintaining good health. The campaigns covered the following topics:

- Colon Cancer: Q1 2024
- Quit Smoking: Q2 2024
- High Blood Pressure: Q4 2024
- High Blood Sugar (Diabetes Mellitus): Q4 2024

## Heat Stress Management Program Implementation

In accordance with regulatory mandates and our dedication to safeguarding personnel from adverse health effects, WOQOD effectively executed its Heat Stress Management Program (HSMP), to mitigate health-related illnesses or injuries among employees and contractors due to heat exposure.

The WOQOD HSE Team, in collaboration with the Operations and Maintenance Teams, proficiently administered and executed the HSMP across all WOQOD operational domains through meticulous heat index monitoring, effective communication, audits, and interventions. The implementation of HSMP has been extended to FAHES stations. As a result, there were no incidents of heat stress or health-related illnesses/injuries during the year.

## Contractor HSE Management

WOQOD ensures contractor adherence to the utmost safety standards during the entire contract lifecycle. A Contractor Safety Management campaign was executed in **Q1 2024**.

The **24** principal contractors who participated were selected based on the services they provided, which included Construction and Installation, Manpower Supply, and Maintenance Services. Via audits, accommodation inspections, and site walkthroughs, compliance with HSE regulations was verified. A total of **1,393** personnel participated in the awareness sessions. The survey was completed by **292** individuals, with **92%** of them achieving results between **75%** and **100%**.



## Safety Commitment

Make it personal





## Security & Firefighting (SFF)

In line with WOQOD’s commitment to emergency preparedness and readiness, WOQOD conducted an unannounced fire evacuation exercise at WOQOD Tower to ensure employee preparedness and assess the effectiveness of its emergency systems. The exercise encompassed the participation of all occupants of WOQOD Tower, including WOQOD, ORYX GTL, ASTAD, and contractor personnel. Across the building’s **30** floors, over **512** employees and contractors were actively engaged. The exercise was actively participated in by both the Qatar Civil Defense (QCD) and HMC ambulance services.

Furthermore, SFF has successfully executed all the planned exercises for WOQOD and its subsidiaries in accordance with the approved ERP testing schedule.

As part of the WATAN exercise series, the WOQOD QHSSE organized a full-scale joint mutual aid exercise at the QJET Western Fuel Farm in collaboration with HIA and other key stakeholders. WOQOD also participated and responded to a joint tier 3 exercise (WOQOD, Qatar Energy and Gulf Warehousing) with the scenario of Road Traffic Accident (RTA) at RLIC.



Qatar Civil Defense Officers and WOQOD monitoring the unannounced exercise at WOQOD Tower Incident Command Center



Fire incident scenario at loading bay area, Doha Depot



WOQOD Fire team responding to the exercise at Doha Depot



WOQOD employees and contractors on assembly point at Doha Depot



Scenario: Fire in the loading bay while refueler loading at QJet Western Fuel Farm (HIA)



Employees and contractor responded to alarm and evacuated to assembly points at QJet WFF

## Environmental Sustainability

We are committed to conducting business in an environmentally responsible manner, with an emphasis on preventing environmental incidents and minimizing ecological damage. We consistently assess the sources of our environmental impact and take proactive measures to mitigate any adverse effects on the environment.

### Waste Management

Hazardous and non-hazardous waste are the two categories into which waste generated from WOQOD’s operations and business activities is classified. We carefully manage, store, and dispose of this waste in accordance with the regulations established by the Ministry of Environment and Climate Change (MECC) and our company policies. We are consistently in pursuit of opportunities to reduce landfill waste by promoting recycling and reuse initiatives.

### Waste Recycling

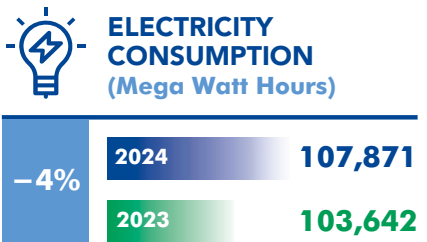
In 2024, we entered into an exclusive independent contract with specialized recycling contractors to handle all recyclable materials. As part of a groundbreaking initiative, we established a barter agreement with a paper recycling company. This arrangement involves the exchange

of recyclable paper mats for used paper and cardboard. These mats are distributed to customers following their car washes, thereby enabling us to replace virgin paper with recycled alternatives.

### Energy Management

WOQOD is dedicated to reducing fuel consumption and energy conservation in order to optimize the efficient use of natural resources across its operations, facilities, fleets, and office locations. We implement environmental initiatives within our operations with the objective of monitoring and gradually reducing greenhouse gas emissions by incorporating alternative energy sources. In 2024, we maintained our commitment to closely monitoring the energy consumption of our transportation fleet for product distribution and the electricity provided by the Qatar General Electricity and Water Corporation (Kahramaa).

Items	Qty.	Unit
Used Oil	814,800	Liters
Paper	373	Tons
Batteries	285	Tons
Plastic	65	Tons





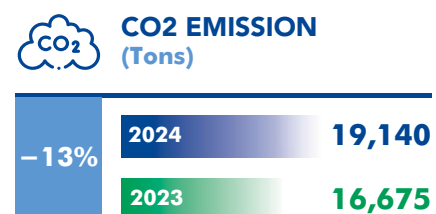
## Renewable Energy

As part of Qatar's 2030 sustainability vision and our commitment to renewable energy, WOQOD has successfully installed advanced solar panel systems at **3** petrol stations. These systems offset a portion of the energy demands and contribute to the stations' power requirements. We are also exploring potential opportunities for the advancement of this initiative.



## Emission Management

In accordance with the Qatar National Vision 2030, Qatar's objective is to decrease greenhouse gas (GHG) emissions by 25% by 2030. WOQOD is actively monitoring and reporting the emissions generated from our operations to support this objective. We are dedicated to the implementation of technologies that reduce emissions, with a particular emphasis on direct and indirect energy consumption, which encompasses transportation fuels and electricity purchased. To further reduce emissions, we are investing in technologies and initiatives across our operational areas, petrol stations, and fleets.



## Quality Assurance

### Integrated Management System

WOQOD Group successfully verified its continuous compliance to its Integrated Management System (IMS) based on five ISO Standards: ISO 9001:2015 (Quality), ISO 14001:2015 (Environmental), ISO 45001:2018 (Occupational Health & Safety), ISO/IEC 27001:2013 (Information Security), and ISO 22301:2019 (Business Continuity).

The audit was performed by a third-party ISO certification body, and the results demonstrated substantial evidence of continuous adherence to best practices and procedures, along with enhancements in performance and operational efficiency. The ongoing ISO certifications of the management system enhance the trust and confidence of customers and stakeholders, demonstrating WOQOD's dedication to upholding credibility and reliability in its business practices.

To guarantee that WOQOD Group's IMS provides value to its stakeholders and employees beyond mere compliance, the QHSSE Department has persistently advanced its initiatives by conducting IMS Functional Audits aimed at evaluating and improving business operations.



The audits, performed by internal WOQOD personnel acting as Lead Auditors, emphasize fostering continuous improvement and guaranteeing organizational excellence.

### WOQOD Continual Improvement System

Since the establishment of WOQOD's Continual Improvement & Innovation Committee (CIIC) last year, the Committee has maintained an effective leadership platform to evaluate and analyze improvement proposals from the WOQOD Employee Suggestion Program, Quality Assurance initiatives, and insights gained from various processes.

The primary mandate of the committee is to "Spearhead initiatives and promote dialogue among departments to enhance performance for the WOQOD Group." Similar to last year, the Committee met **2** times this year and to date, committee has approved **18** initiatives.





## External Provider Performance Evaluation & 2nd Party Audits

In 2024, WOQOD placed significant emphasis on the performance evaluation of its external providers to ensure alignment with the company's high standards of service. This evaluation covered key areas such as Procurement & Contracts (P&C), Learning & Development (L&D), and Retail vendors and contractors, all of which play a critical role in WOQOD's operations.

Performance reviews focused on key metrics, including service quality, compliance with agreements, and timely delivery and other specific criteria. In P&C, vendors were assessed for their ability to meet procurement standards, the quality of goods and services delivered, and their responsiveness. L&D providers were evaluated based on the effectiveness of training programs, participant feedback, and how well the programs aligned with WOQOD's broader strategic learning goals. For Retail vendors and contractors, performance was measured by customer satisfaction, service quality, and operational efficiency to ensure seamless and effective support to WOQOD's operations.

In parallel, WOQOD's QA team performed 2nd Party

Audits on these external providers nominated by P&C, Retail, and L&D. These audits confirmed regulatory and contractual compliance and identified areas for improvement. The audits ensured that external partners met WOQOD standards by checking compliance and driving continuous improvement.

## Customer Engagements

Customer surveys are conducted for two categories: external customers and internal customers of the WOQOD Group. The Customer Satisfaction Index (CSI) ratings range from 1 to 5, where 1 signifies low satisfaction and 5 denotes high satisfaction.

External Customer Surveys focus on B2B segments in which outcomes demonstrated consistency at a high level of satisfaction of 4.25 out of 5 CSI.



**CSI VALUE  
(Rating)**

-1%	2024	4.25
	2023	4.27



## Townhall Meeting

The WOQOD Townhall Meeting is an annual event aimed at engaging stakeholders and providing a platform for discussing concerns and key issues. In the past four years, these meetings have mainly centered on WOQOD customers. This year, we organized a Customer Townhall Meeting for Natural Gas and Aviation Operations Customers. The event was well-attended and served as an effective forum for addressing concerns and collecting suggestions to improve mutually beneficial customer relationships.



## Quality Assurance Workshops

QHSSE published a comprehensive Quality Assurance Policy and Procedure Manual for WOQOD and its subsidiaries. To complement the publication of Quality Assurance Policy and Procedure Framework, QHSSE/QA organized a Quality Assurance Workshop specifically for WOQOD petrol stations focusing on the quality assurance framework for WOQOD fuel stations.

## Quality Day Event

This year is the 6th year of participation of WOQOD in World Quality Day. The theme of the World Quality Day focuses on Quality: from compliance to performance.

The theme, "Quality: from compliance to performance," perfectly summarizes the journey organizations are encouraged to get on transitioning from merely adhering to standards to achieving and exceeding performance goals.





## Corporate Social Responsibility

### Al Attiyah Foundation

WOQOD supports the Al Attiyah Foundation as part of our ongoing partnership. The foundation is a nonprofit entity dedicated to diverse initiatives within the country, primarily concerning energy and sustainable development.







# **INDEPENDENT ASSURANCE REPORTS**





# INDEPENDENT ASSURANCE REPORT

QR. 99–8

RN: 462/MMS/FY2025

## Independent Assurance Report to the Shareholders of Qatar Fuel Company (“Woqod”) Q.P.S.C. (the “Company”) and its subsidiaries (referred together as the “Group”) on the Board of Directors’ Statements on Compliance with the Qatar Financial Markets Authority relevant Regulations including the Corporate Governance Code (“Code”) for Companies and Legal Entities Listed on the Main Market as at 31 December 2024

In accordance with Article 24 of the Governance Code for Companies & Legal Entities Listed on the Main Market Issued by the Qatar Financial Markets Authority (“QFMA”) Board pursuant to Decision No. (5) of 2016, we have carried out a limited assurance engagement over the Board of Directors’ Statements on Compliance (the “Directors’ Statements on Compliance”) of the Group with the QFMA relevant regulations including the Corporate Governance Code for Companies and Legal Entities Listed on the Main Market (the “Code”) included in Chapter 2 of the Annual Corporate Governance Report as at 31 December 2024, in accordance with the terms of our engagement letter dated 11 July 2024.

### Responsibilities of the Board of Directors

The Board of Directors are required to provide a corporate governance report as part of the Group’s annual report including the Group’s disclosure on its compliance with the relevant QFMA regulations including the provisions of the Code in accordance with the requirements of Article 4 included in these regulations.

Responsibility for compliance with the Code, including adequate disclosure and the preparation of the corporate governance report and that of the Directors’ Statement on Compliance, is that of the Board of Directors, and where appropriate, those charged with governance. This responsibility includes designing, implementing and maintaining internal controls relevant to the Directors’ Statement on Compliance that are free from misstatement, whether due to fraud or error.

The Board of Directors, and where appropriate, those charged with governance, are solely responsible for providing accurate and complete information requested by us. Deloitte & Touche - Qatar Branch has no responsibility for the accuracy or completeness of the information provided by or on behalf of the Group.

## Independent Assurance Report to the Shareholders of Qatar Fuel Company (“Woqod”) Q.P.S.C. (the “Company”) and its subsidiaries (referred together as the “Group”) on the Board of Directors’ Statements on Compliance with the Qatar Financial Markets Authority relevant Regulations including the Corporate Governance Code (“Code”) for Companies and Legal Entities Listed on the Main Market as at 31 December 2024 (Continued)

### Responsibilities of the Board of Directors (continued)

The responsibilities of the Board of Directors include, inter alia, the following:

- a) acceptance of responsibility for internal control procedures;
- b) evaluation of the effectiveness of the Group’s control procedures using suitable criteria and supporting their evaluation with sufficient documentary evidence; and
- c) providing a written report of the effectiveness of the Group’s internal controls for the relevant periods.

The Board of Directors has provided its Report on compliance with QFMA’s relevant regulations including the Code (“Directors’ Statement on Compliance”) in Chapter 2 of the Annual Corporate Governance Report.

### Our Responsibilities

Our responsibility is to express a limited assurance conclusion on whether anything has come to our attention that causes us to believe that the Directors’ Statements on Compliance does not present fairly, in all material respects, the Group’s compliance with the QFMA relevant regulations including the Code.

We conducted our limited assurance engagement in accordance with International Standard on Assurance Engagements 3000 (Revised) ‘Assurance Engagements Other Than Audits or Reviews of Historical Financial Information’ issued by the International Auditing and Assurance Standards Board (‘IAASB’).

This standard requires that we plan and perform our procedures to obtain limited assurance about whether anything has come to our attention that causes us to believe that the Directors’ Statements on Compliance, taken as a whole, does not present fairly, in all material respects, the Group’s compliance with the applicable QFMA regulations including the Code. The applicable QFMA regulations including the Code comprises the criteria by which the Group’s compliance is to be evaluated for purposes of our limited assurance conclusion.

The procedures performed in a limited assurance engagement vary in nature and timing from, and are less in extent than for, a reasonable assurance engagement. Consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed.

Our limited assurance procedures comprise mainly of inquiries of management and inspection of supporting policies, procedures, and other documents to obtain an understanding of the processes followed to identify the requirements of the applicable QFMA regulations including the Code (the



**Independent Assurance Report to the Shareholders of Qatar Fuel Company (“Woqod”) Q.P.S.C. (the “Company”) and its subsidiaries (referred together as the “Group”) on the Board of Directors’ Statements on Compliance with the Qatar Financial Markets Authority relevant Regulations including the Corporate Governance Code (“Code”) for Companies and Legal Entities Listed on the Main Market as at 31 December 2024 (Continued)**

**Our Responsibilities (continued)**

‘requirements’), the procedures adopted by management to comply with these requirements and the methodology adopted by management to assess compliance with these requirements. We also inspected supporting documentation compiled by management, on a sample basis to assess compliance with the requirements, which we considered necessary in order to provide us with sufficient appropriate evidence to express our conclusion.

**Inherent limitations**

Non-financial performance information is subject to more inherent limitations than financial information, given the characteristics of the subject matter and the methods used for determining such information.

Due to the inherent limitations of a system of internal control, errors or fraud may not be prevented or deterred, and a properly designed and performed assurance engagement may not detect all irregularities.

Control procedures designed to address specified control objectives are subject to inherent limitations and, accordingly, errors or irregularities may occur and not be detected. Such control procedures cannot guarantee protection against (among other things) fraudulent collusion especially on the part of those holding positions of authority or trust. Furthermore, our conclusion is based on historical information and the projection of any information or conclusions in our report to any further periods would be inappropriate.

**Our Independence and Quality Control**

In carrying out our work, we have complied with the independence and other ethical requirements of the Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants, which are founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behaviour. We have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our firm applies International Standard on Quality Management 1 and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

**Independent Assurance Report to the Shareholders of Qatar Fuel Company (“Woqod”) Q.P.S.C. (the “Company”) and its subsidiaries (referred together as the “Group”) on the Board of Directors’ Statements on Compliance with the Qatar Financial Markets Authority relevant Regulations including the Corporate Governance Code (“Code”) for Companies and Legal Entities Listed on the Main Market as at 31 December 2024 (Continued)**

**Conclusion**

Based on our limited assurance procedures performed and evidence obtained, nothing has come to our attention that causes us to believe that the Directors’ Statements of Compliance does not present fairly, in all material respects, the Group’s compliance with the applicable QFMA regulations, including the code, as at 31 December 2024.

**Use of Our Report**

This limited assurance report is made solely to the Group in accordance with the terms of the engagement letter between us. Our work has been undertaken so that we might state to the Group those matters we are required to state to them in an independent limited assurance report and for no other purpose. Without assuming or accepting any responsibility or liability in respect of this report to any party other than the Group, we acknowledge that in connection with the Group’s compliance with the Code, the Group is required to publish this report, which will not affect or extend our responsibilities for any purpose or on any basis. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Group and QFMA for our limited assurance work, for this limited assurance report or for the conclusion we have formed.

**Doha — Qatar  
3 February 2025**

**For Deloitte & Touche  
Qatar Branch**

**Midhat Salha  
Partner  
License No. 257  
QFMA Auditor License No.120156**



# INDEPENDENT ASSURANCE REPORT

QR. 99–8

RN: 473/MMS/FY2025

To the Shareholders of  
Qatar Fuel Company Q.P.S.C (“WOQOD”)  
Doha, Qatar

## Independent Assurance Report, to the Shareholders of Qatar Fuel Company Q.P.S.C. (“Woqod”), on the Board of Directors’ Report on the Design, Implementation and Operating Effectiveness of Internal Control over Financial Reporting.

In accordance with Article 24 of the Governance Code for Companies & Legal Entities Listed on the Main Market Issued by the Qatar Financial Markets Authority (“QFMA”) Board pursuant to Decision No. (5) of 2016, we have carried out a reasonable assurance engagement over the Board of Directors’ Report on the evaluation of Design, Implementation and Operating Effectiveness of Internal Control over Financial Reporting (the ‘Directors’ ICFR Report’) as of 31 December 2024.

### Responsibilities of the directors and those charged with governance

The Board of Directors of Qatar Fuel Company Q.P.S.C. (“Woqod”) (the “Company”) and its subsidiaries (together the “Group”) is responsible for implementing and maintaining effective internal control over financial reporting. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates and judgements that are reasonable in the circumstances.

The Group has assessed the design, implementation and operating effectiveness of its internal control system as of 31 December 2024, based on the criteria established in the Internal Control — Integrated Framework 2013 issued by the Committee of Sponsoring Organizations of the Treadway Commission (the “COSO Framework”).

The Group’s assessment of its internal control system is presented by the Board of Directors in the form of the Directors’ ICFR Report, which includes:

- A description of the system of Internal Control over Financial Reporting in place within the Components of Internal Control as defined by the COSO Framework;

## Independent Assurance Report, to the Shareholders of Qatar Fuel Company Q.P.S.C. (“Woqod”), on the Board of Directors’ Report on the Design, Implementation and Operating Effectiveness of Internal Control over Financial Reporting (continued)

### Responsibilities of the directors and those charged with governance (continued)

- The scope of material business processes and entities in the assessment of Internal Control over Financial Reporting;
- The Company’s conclusion on the design, implementation and operating effectiveness of Internal Control over Financial Reporting as at 31 December 2024; and
- Any material weaknesses in the design, implementation and operating effectiveness of controls as at 31 December 2024.

### Our Responsibilities

Our responsibility is to express a reasonable assurance opinion on the fairness of the presentation of the “Directors’ ICFR Report” based on the criteria established in the COSO Framework, including its conclusion on the effectiveness of design, implementation and operating effectiveness of Internal Control over Financial Reporting as of 31 December 2024.

We conducted our engagement in accordance with International Standard on Assurance Engagements 3000 (Revised) ‘Assurance Engagements Other Than Audits or Reviews of Historical Financial Information’ issued by the International Auditing and Assurance Standards Board (‘IAASB’). This standard requires that we plan and perform our procedures to obtain reasonable assurance about whether the Directors’ ICFR Report is fairly presented. The COSO Framework comprises the criteria by which the Group’s Internal Control over Financial Reporting is to be evaluated for purposes of our reasonable assurance opinion.

An assurance engagement to issue a reasonable assurance opinion on the Directors’ ICFR Report involves performing procedures to obtain evidence about the fairness of the presentation of the Report. Our procedures on the Directors’ ICFR Report included:

- Obtaining an understanding of the Group’s components of internal control as defined by the COSO Framework and comparing this to the Director’s ICFR Report;
- Obtaining an understanding of the Group’s scoping of significant processes and material entities, and comparing this to the Director’s ICFR Report;
- Performing procedures to conclude on the risk of material misstatement within significant processes considering the nature and value of the relevant account balance, class of transaction or disclosures and comparing this to the Director’s ICFR Report;
- Obtaining Management’s testing of the design, implementation and operating effectiveness of internal control over financial reporting, and evaluating the sufficiency of the test procedures performed by management and the accuracy of management’s conclusions reached for each internal control tested;
- Independently testing the design, implementation and operating effectiveness of internal controls that address significant risks of material misstatement and reperforming a proportion of management’s testing for normal risks of material misstatement.



**Independent Assurance Report, to the Shareholders of Qatar Fuel Company Q.P.S.C. (“Woqod”), on the Board of Directors’ Report on the Design, Implementation and Operating Effectiveness of Internal Control over Financial Reporting (continued)**

**Our Responsibilities (continued)**

- Assessing of the severity of deficiencies in internal control which are not remediated at 31 December 2024 and comparing this to the assessment included in the Directors’ ICFR Report, as applicable.

The components of internal control as defined by the COSO Framework are Control Environment, Risk Assessment, Control Activities, Information and Communication, and Monitoring.

We performed procedures to conclude on the risk of material misstatement within significant processes considering the nature and value of the relevant account balance, class of transaction or disclosure.

A process is considered significant if a misstatement due to fraud or error in the stream of transactions or financial statement amount would reasonably be expected to affect the decisions of the users of financial statements. For the purpose of this engagement, the processes that were determined as significant are: Entity Level Controls, Revenue and Account Receivable, Cash and Treasury, Credit Risk Management, Financial Investments, Fixed Assets, Accounts Payable, Inventory, Equity, Payroll, Cost of Sales, Information Technology and Financial reporting and disclosures.

The procedures to test the design, implementation and operating effectiveness of internal control depend on our judgement including the assessment of the risks of material misstatement identified and involve a combination of inquiry, observation, reperformance and inspection of evidence.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion on the fairness of the presentation of the Directors’ ICFR Report.

**Meaning of Internal Control over Financial Reporting**

An entity’s internal control over financial reporting system is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards. An entity’s internal control over financial reporting includes those policies and procedures that;

- 1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the entity;
- 2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with the generally accepted accounting principles, and that receipts and expenditures of the entity are being made only in accordance with authorizations of the management of the entity; and
- 3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the entity’s assets that could have a material effect on the financial statements, which would reasonably be expected to impact the decisions of the users of financial statements.

**Independent Assurance Report, to the Shareholders of Qatar Fuel Company Q.P.S.C. (“Woqod”), on the Board of Directors’ Report on the Design, Implementation and Operating Effectiveness of Internal Control over Financial Reporting (continued)**

**Inherent limitations**

Because of the inherent limitations of Internal Control over Financial Reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Therefore, Internal Control over Financial Reporting may not prevent or detect all errors or omissions in processing or reporting transactions and consequently cannot provide absolute assurance that the control objectives will be met.

In addition, projections of any evaluation of the Internal Control over Financial Reporting to future periods are subject to the risk that the internal control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

**Our Independence and Quality Control**

In carrying out our work, we have complied with the independence and other ethical requirements of the Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants, which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behaviour and the ethical requirements that are relevant in Qatar. We have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

The firm applies International Standard on Quality Management 1 and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

**Opinion**

In our opinion, the Directors’ ICFR Report is fairly stated, in all material respects, based on the criteria established in the COSO Framework, including its conclusion on the effectiveness of design, implementation and operating effectiveness of Internal Control over Financial Reporting as of 31 December 2024.

**Doha — Qatar  
9 February 2025**

**For Deloitte & Touche  
Qatar Branch**

**Midhat Salha  
Partner  
License No. 257  
QFMA Auditor License No.120156**



# INDEPENDENT AUDITOR'S REPORT





# INDEPENDENT AUDITOR'S REPORT

QR. 99–8

RN:416/MMS/FY2025

To the Shareholders of  
Qatar Fuel Company Q.P.S.C ("WOQOD")  
Doha, Qatar

## Report on the Audit of the Consolidated Financial Statements

### Opinion

We have audited the consolidated financial statements of Qatar Fuel Company Q.P.S.C ("WOQOD") (the "Company") and its subsidiaries (together the "Group"), which comprise the consolidated statement of financial position as at 31 December 2024, and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2024, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS Accounting Standards) as issued by the International Accounting Standard Board ("IASB").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (including International Independence Standards) ("IESBA Code") together with the other ethical requirements that are relevant to our audit of the Group's consolidated financial statements in the State of Qatar, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters	How our audit addressed the key audit matters
<b>Valuation of Land</b>  The Group has property, plant and equipment with a carrying value of QR 3,133 million at 31 December 2024. This includes land which is measured at fair value of QR. 524 million.  The fair value of this land was determined by external valuers.  We focused on this area as the valuation process requires significant judgements to be applied in determining the appropriate valuation methodology to be used and significant estimates to be made. The results of the valuations are highly sensitive to the estimates made, for example the discount rate, price of comparable plots, disposal period and infrastructure cost.  Refer to the following notes to the consolidated financial statements for more details relating to this matter: <ul style="list-style-type: none"><li>Note 3(e) – Material accounting policies on property, plant and equipment;</li><li>Note 5 – Property, plant and equipment.</li></ul>	<p>Our audit procedures included, inter alia, the following:</p> <p>We obtained an understanding of the process adopted by management to determine the fair value of land;</p> <p>We assessed the key controls in the above mentioned process to determine if they had been appropriately designed and implemented;</p> <p>We involved our internal real estate valuation specialist to review the valuation reports on a sample basis and assessed whether the valuation approach and method used are in accordance with the established standards for valuation of the properties and IFRS Accounting Standards. Our internal specialist also assessed the assumptions used by the third-party valuers in the valuation process;</p> <p>We evaluated the qualifications, independence, skills and objectivity of the external valuers;</p> <p>We reviewed the engagement letter with the external valuers to determine if their scope was sufficient for audit purposes;</p> <p>We agreed the inputs into the valuations, where applicable, to supporting documentation, on a sample basis;</p> <p>We reperformed the arithmetical accuracy of the valuation;</p> <p>We agreed the results of the valuation to the amount reported in the consolidated financial statements; and</p> <p>We assessed the disclosures in the consolidated financial statements relating to this matter against the requirements of IFRS Accounting Standards.</p>



INDEPENDENT AUDITOR’S REPORT (CONTINUED)

Key audit matters	How our audit addressed the key audit matters
<p><b>Land received from the Government</b></p> <p>The Group has received the right to use for 117 plots of land from the Ministry of Municipality and Urban Planning (“the Ministry”).</p> <p>During 2021, the Group received draft lease agreements for certain plots from the Ministry for use of the land, which created a present obligation to pay rent to the Ministry. The draft lease agreements, and the ones remaining, are still under discussion, which has resulted in material uncertainty in the determination of the lease liability and right of use assets.</p> <p>The Group has recognised a provision of QR 327 million for the accumulated annual rental until 31 December 2024 based on the information available to the Group we considered this to be a key audit matter, because of the significant judgements applied in the accounting treatment and estimates made in the determination of the aforementioned provision.</p> <p>Refer to the following notes to the consolidated financial statements for more details relating to this matter:</p> <ul style="list-style-type: none"><li>• Note 5 – Property, plant and equipment</li><li>• Note 21 – Trade and other payables</li></ul>	<p>Our audit procedures included, inter alia, the following:</p> <p>We obtained an understanding of the process adopted by management to determine the rental provision;</p> <p>We assessed the controls over the determination of the rental provision to determine if they had been appropriately designed and implemented;</p> <p>We inspected, on a sample basis, the draft contracts received and information available to the Group relating to the right to use the plots of land;</p> <p>We assessed the judgements applied by management in determining the accounting treatment for the accumulated annual rental up until 31 December 2024;</p> <p>We assessed management’s estimates used to determine the aforementioned provision by agreeing the amounts used to calculate the provision to the information available to the Group where applicable;</p> <p>We assessed the calculation of the provision for mathematical accuracy;</p> <p>We agreed the results of the calculation of the provision to the amount reported in the consolidated financial statements; and</p> <p>We assessed the disclosures in the consolidated financial statements relating to this matter against the requirements of IFRS Accounting Standards.</p>

Other Information

Management is responsible for the other information. The other information comprises the Board of Directors’ Report, which we obtained prior to the date of this auditor’s report and other information included in the Annual Report, which is expected to be made available to us after the date of this auditor’s report. The other information does not include the consolidated financial statements and our auditor’s report thereon.

INDEPENDENT AUDITOR’S REPORT (CONTINUED)

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor’s report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards as issued by the IASB and their preparation in compliance with the applicable provisions of Qatar Commercial Companies’ Law and the Company’s article of association, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group’s financial reporting process.

Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

- risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosure is inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
  - Plan and perform the Group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Group as a basis for forming an opinion on the group financial statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### Report on Other Legal and Regulatory Requirements

Further, as required by the Qatar Commercial Companies' Law, we report the following:

- We are of the opinion that proper books of account were maintained by the Company, physical inventory verification has been duly carried out and the contents of the Company Director's report are in agreement with the Company's accompanying consolidated financial statements.
- We obtained all the information and explanations which we considered necessary for the purpose of our audit.
- To the best of our knowledge and belief and according to the information given to us, no contraventions of the applicable provisions of Qatar Commercial Companies' Law and the Company's Articles of Associations were committed during the year which would materially affect the Company's financial position or its financial performance.

**Doha — Qatar**  
**22 January 2025**

**For Deloitte & Touche**  
**Qatar Branch**

**Midhat Salha**  
**Partner**  
**License No. 257**  
**QFMA Auditor License No.120156**

# CONSOLIDATED FINANCIAL STATEMENTS





# CONSOLIDATED FINANCIAL STATEMENTS

## Consolidated Statement of Financial Position As at 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

	Note	2024	2023
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	5	3,133,130	3,261,214
Right-of-use assets	6	142,486	119,530
Investment properties	7	844,977	859,665
Investments	8	4,428,750	3,877,865
Goodwill and intangibles	9	143,628	140,330
<b>Total non-current assets</b>		<b>8,692,971</b>	<b>8,258,604</b>
<b>Current assets</b>			
Inventories	10	637,485	592,165
Due from related parties	11(b)	277,100	206,000
Trade receivables	12	1,701,469	1,937,515
Prepayments and other receivables	13	145,311	146,561
Cash and bank balances	14	2,624,022	3,416,820
<b>Total current assets</b>		<b>5,385,387</b>	<b>6,299,061</b>
<b>TOTAL ASSETS</b>		<b>14,078,358</b>	<b>14,557,665</b>
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY</b>			
Share capital	15	994,256	994,256
Legal reserve	16	498,914	498,914
Fair value reserve	17	23,304	52,274
Revaluation surplus		501,896	501,513
Retained earnings		6,939,618	7,254,467
<b>Equity attributable to equity holders of the Parent</b>		<b>8,957,988</b>	<b>9,301,424</b>
Non – controlling interests		106,697	112,363
<b>Total Equity</b>		<b>9,064,685</b>	<b>9,413,787</b>

## Consolidated Statement of Financial Position As at 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

	Note	2024	2023
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Finance lease liabilities	18	114,570	92,171
Employees' end of service benefits	19	126,712	117,935
Decommissioning provision	20	36,848	31,759
<b>Total non-current liabilities</b>		<b>278,130</b>	<b>241,865</b>
<b>Current liabilities</b>			
Due to related parties	11(c)	3,526,945	3,804,101
Finance lease liabilities	18	36,350	29,923
Trade and other payables	21	1,172,248	1,067,989
<b>Total current liabilities</b>		<b>4,735,543</b>	<b>4,902,013</b>
<b>TOTAL LIABILITIES</b>		<b>5,013,673</b>	<b>5,143,878</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>14,078,358</b>	<b>14,557,665</b>

These consolidated financial statements were approved by the Board of Directors and signed on its behalf by the following on 22<sup>nd</sup> Jan 2025:

**Ahmad Saif Al-Sulaiti**  
Chairman

**Saad Rashid Al-Muhannadi**  
Managing Director & Chief Executive Officer

This statement has been prepared by the Group and stamped by the Auditors for identification purposes only. The notes on pages 11 to 38 form an integral part of these consolidated financial statements.

## Consolidated Statement of Profit or Loss For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

	Note	2024	2023
Revenues	22	28,002,850	27,932,507
Cost of sales	23	(27,245,054)	(27,193,557)
<b>Gross profit</b>		<b>757,796</b>	<b>738,950</b>
Other income	24	255,646	252,696
General and administrative expenses	25	(234,257)	(230,466)
Finance income	26	311,181	243,270
Impairment reversal	27	2,282	15,688
<b>Net profit for the year</b>		<b>1,092,648</b>	<b>1,020,138</b>
<b>Attributable to:</b>			
Equity holders of the Parent		1,052,432	983,957
Non-controlling interests		40,216	36,181
<b>Net profit for the year</b>		<b>1,092,648</b>	<b>1,020,138</b>
<b>Basic earnings per share</b> (expressed in QR per share)	28	<b>1.06</b>	<b>0.99</b>

This statement has been prepared by the Group and stamped by the Auditors for identification purposes only.  
The notes on pages 11 to 38 form an integral part of these consolidated financial statements.

## Consolidated Statement of Other Comprehensive Income For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

	2024	2023
<b>Net profit for the year</b>	<b>1,092,648</b>	<b>1,020,138</b>
<b>Other comprehensive income</b>		
Items that will not be reclassified subsequently to profit or loss		
Net change in fair value of investments	(83,290)	46,290
Revaluation gain / (loss) for the year	383	(5,820)
<b>Other comprehensive (loss) / Income for the year</b>	<b>(82,907)</b>	<b>40,470</b>
<b>Total comprehensive income for the year</b>	<b>1,009,741</b>	<b>1,060,608</b>
<b>Attributable to:</b>		
Equity holders of the parent	975,407	1,023,444
Non-controlling interests	34,334	37,164
	<b>1,009,741</b>	<b>1,060,608</b>

This statement has been prepared by the Group and stamped by the Auditors for identification purposes only.  
The notes on pages 11 to 38 form an integral part of these consolidated financial statements.



## Consolidated Statement of Changes in Equity For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

	Attributable to the equity holders of the parent						Non – controlling interests	Total equity
	Share capital	Legal reserve	Fair value reserve	Revaluation surplus	Retained earnings	Total		
<b>Balance at 1 January 2024</b>	<b>994,256</b>	<b>498,914</b>	<b>52,274</b>	<b>501,513</b>	<b>7,254,467</b>	<b>9,301,424</b>	<b>112,363</b>	<b>9,413,787</b>
Total comprehensive income for the year:								
Net profit for the year	-	-	-	-	1,052,432	1,052,432	40,216	1,092,648
Other comprehensive loss for the year	-	-	(28,970)	383	(48,438)	(77,025)	(5,882)	(82,907)
Total comprehensive income for the year	-	-	(28,970)	383	1,003,994	975,407	34,334	1,009,741
Interim dividend paid for 2024 (Note 29)	-	-	-	-	(397,702)	(397,702)	-	(397,702)
Cash dividends paid for 2023 (Note 29)	-	-	-	-	(894,830)	(894,830)	-	(894,830)
Contribution to social and sports fund	-	-	-	-	(26,311)	(26,311)	-	(26,311)
Dividends paid to non-controlling - interests	-	-	-	-	-	-	(40,000)	(40,000)
<b>Balance at 31 December 2024</b>	<b>994,256</b>	<b>498,914</b>	<b>23,304</b>	<b>501,896</b>	<b>6,939,618</b>	<b>8,957,988</b>	<b>106,697</b>	<b>9,064,685</b>
<b>Balance at 1 January 2023</b>	<b>994,256</b>	<b>498,914</b>	<b>(93,431)</b>	<b>507,333</b>	<b>7,290,337</b>	<b>9,197,409</b>	<b>115,199</b>	<b>9,312,608</b>
Total comprehensive income for the year:								
Net profit for the year	-	-	-	-	983,957	983,957	36,181	1,020,138
Other comprehensive income for the year	-	-	145,705	(5,820)	(100,398)	39,487	983	40,470
Total comprehensive income for the year	-	-	145,705	(5,820)	883,559	1,023,444	37,164	1,060,608
Cash dividends paid for 2022 (Note 29)	-	-	-	-	(894,830)	(894,830)	-	(894,830)
Contribution to social and sports fund	-	-	-	-	(24,599)	(24,599)	-	(24,599)
Dividends paid to non-controlling interests	-	-	-	-	-	-	(40,000)	(40,000)
<b>Balance at 31 December 2023</b>	<b>994,256</b>	<b>498,914</b>	<b>52,274</b>	<b>501,513</b>	<b>7,254,467</b>	<b>9,301,424</b>	<b>112,363</b>	<b>9,413,787</b>

This statement has been prepared by the Group and stamped by the Auditors for identification purposes only.  
The notes on pages 11 to 38 form an integral part of these consolidated financial statements.

## Consolidated Statement of Cash Flows For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

	Note	2024	2023
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net profit for the year		1,092,648	1,020,138
<b>Adjustments for:</b>			
Depreciation on property, plant and equipment	5	177,713	179,018
Depreciation on right-of-use assets	6	44,586	52,261
Depreciation on investment properties	7	15,957	16,587
Amortisation of intangibles	9	4,588	2,923
Unwinding of finance cost of decommissioning provision		1,755	1,512
Interest on finance lease liabilities		6,578	6,973
Reversal for expected credit loss		(1,167)	(15,527)
Reversal of Impairment of property, plant and equipment	12(b)	(100)	(200)
(Reversal)/ Impairment of investment properties	5	(1,015)	35
Reversal for slow moving inventories	7	(6,563)	(3,820)
Provision for employees' end of service benefits	10	26,599	26,070
Gain on sale and write-off of property, plant and equipment	19	(1,225)	(5,217)
Income tax expense		1,946	2,108
Dividend income	24	(81,937)	(72,947)
Finance income		(311,181)	(243,270)
		<b>969,182</b>	<b>966,644</b>
<b>Changes in:</b>			
- inventories		(38,757)	117,058
- due from related parties		(71,100)	115,442
- trade receivable and prepayments		238,463	(38,562)
- trade and other payables		102,779	90,213
- due to related parties		(277,156)	(63,124)
<b>Cash generated from operating activities</b>		<b>923,411</b>	<b>1,187,671</b>
Employees' end of service benefits paid	19	(17,822)	(22,242)
Payment of contribution to social and sports fund		(24,599)	(26,763)
Income tax paid		(2,178)	(1,922)
<b>Net cash generated from operating activities</b>		<b>878,812</b>	<b>1,136,744</b>

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The notes on pages 11 to 38 form an integral part of these consolidated financial statements.

## Consolidated Statement of Cash Flows For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

	Note	2024	2023
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Proceeds from sale of property, plant and equipment		18,053	33,860
Additions to property, plant and equipment		(62,723)	(136,766)
Additions to investment properties	7	(254)	(8,738)
Additions to intangible assets		(7,886)	(2,756)
Dividends received	24	81,937	72,947
Finance income received		311,181	243,270
Net movement of investments		658,488	(67,655)
Net movement in the fixed deposit accounts		(1,292,579)	(23,000)
<b>Net cash (used in) / generated from investing activities</b>		<b>(293,783)</b>	<b>111,162</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Dividends paid	29	(1,292,532)	(894,830)
Dividends paid to non-controlling interests		(40,000)	(40,000)
Lease payments		(45,295)	(60,756)
<b>Net cash used in financing activities</b>		<b>(1,377,827)</b>	<b>(995,586)</b>
<b>Net (decrease)/ increase in cash and cash equivalents</b>		<b>(792,798)</b>	<b>252,320</b>
Cash and cash equivalents at 1 January		3,416,820	3,164,500
<b>Cash and cash equivalents at 31 December</b>	14	<b>2,624,022</b>	<b>3,416,820</b>

This statement has been prepared by the Group and stamped by the Auditors for identification purposes only.  
The notes on pages 11 to 38 form an integral part of these consolidated financial statements.

## Notes to the Consolidated Financial Statements For the year ended 31 December 2024

### 1) REPORTING ENTITY

Qatar Fuel Company Q.P.S.C. (WOQOD) (the "Company" or the "Parent") is a Qatari Public Shareholding Company formed in accordance with the Emiri Decree No. 5 of 2002 on 10 February 2002 with commercial registration No. 24872. The Company is listed on Qatar Stock Exchange. The Company's registered office address is P.O.Box 7777, Doha, State of Qatar.

The principal activities of the Parent along with its subsidiaries (the "Group") are the sale, marketing and distribution of oil, gas and refined petroleum products, vehicle inspection services, marine bunkering, bitumen, transportation of oil and gas, vessel chartering and real estate services. The Group mainly operates in the State of Qatar.

These consolidated financial statements include the financial information of the controlled subsidiaries listed below:

Name of subsidiaries	Country	Effective Group Shareholding	
		2024	2023
WOQOD Vehicle Inspection Company ("FAHES") W.L.L.	Qatar	100%	100%
Qatar Jet Fuel Company W.L.L.	Qatar	60%	60%
WOQOD Marine Services Company W.L.L.	Qatar	100%	100%
WOQOD International Company W.L.L.	Qatar	100%	100%
WOQOD Kingdom L.L.C.	Kingdom of Saudi Arabia	100%	100%
Ard Al Khaleej Real Estate W.L.L.	Qatar	100%	100%
Polaris Marine Services L.L.C.	Oman	100%	100%
Sidra Al Ghariya Shipping Company	Republic of Liberia	100%	100%
Sidra Al Wajbah Shipping Company	Republic of Liberia	100%	100%
Sidra Al Ruwais Shipping Company	Republic of Liberia	100%	100%
Sidra Al Wakra Shipping Company	Republic of Liberia	100%	100%
Sidra Al Rumeila Shipping Company	Republic of Liberia	100%	100%
Sidra Messaied Shipping Company	Republic of Liberia	100%	100%
Sidra Doha Shipping Company	Republic of Liberia	100%	100%
Sidra Al Khor Shipping Company	Republic of Liberia	100%	100%

The consolidated financial statements of Group for the year ended 31 December 2024 were authorised for issuance in accordance with a resolution of the Board of Directors on 22nd January 2025.



## **2) BASIS OF PREPARATION**

### **a. Basis of accounting**

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as issued by the International Accounting Standards Board ("IASB"), applicable provisions of Qatar Commercial Companies Law and the Company's Articles of Association. Details of the Group's material accounting policies are included in Note 3.

### **b. Basis of measurement**

These Consolidated Financial Statements have been prepared under the historical cost convention except for investments and owned land, which have been measured at fair value.

### **c. Functional and presentation currency**

These Consolidated Financial Statements are presented in Qatari Riyals, which is the Group's functional currency. All financial information presented in Qatari Riyals is rounded to the nearest thousands of Qatari Riyals unless otherwise indicated.

### **d. Use of judgements and estimates**

The preparation of these Consolidated Financial Statements requires management to make judgments, estimates and assumptions that affect the application of Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

#### **Judgements, assumptions and estimation uncertainties**

Information about judgements made in applying accounting policies and assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment to the consolidated financial statements in the next financial year are included in the following notes:

- i) Note 3 (e) – useful lives, residual values and related depreciation charges of property and equipment;
- ii) Note 3 (h) - Financial assets – Business model assessment;
- iii) Note 4 (ii)- measurement of Expected Credit Loss (ECL) allowance for trade receivables: key assumptions in determining the weighted-average loss rate;
- iv) Note 5 (i & iii)- accounting for land under property, plant and equipment using the fair value model and determining the fair values on the basis of significant unobservable inputs;
- v) Note 7- accounting for investment properties and determining the fair values on the basis of significant unobservable inputs;
- vi) Note 8 – recognition of investment at fair value through other comprehensive income at applicable market quotes;
- vii) Note 9 - impairment test of goodwill: key assumptions underlying recoverable amounts;
- viii) Note 20 – key judgements and estimations for determination of decommissioning provision;
- ix) Notes 21 (i) and 31 – recognition and measurement of provisions and contingencies: key judgements and assumptions about the likelihood and magnitude of an outflow of resources;
- x) Note 32 - lease term: whether the Group is reasonably certain to exercise extension options.

## **2) BASIS OF PREPARATION (CONTINUED)**

### **e. New and amended IFRSs that are effective for the current year**

The following new and revised IFRSs, which became effective for annual periods beginning on or after January 1, 2024, have been adopted in these consolidated financial statements. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

- i) Amendments to IAS 1 Presentation of Financial Statements – Classification of Liabilities as Current or Non-current and non-current liabilities with covenants
- ii) Amendments to IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures— Supplier Finance Arrangements
- iii) Amendments to IFRS 16 Leases: Amendments to clarify how a seller-lessee subsequently measures sale and leaseback transactions

### **f. New and revised IFRSs in issue but not yet effective and not early adopted**

At the date of authorisation of these consolidated financial statements, the Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

- i) Amendments to IAS 21 - Lack of Exchangeability - Effective for annual periods beginning on or after 1 January 2025
- ii) Amendments to IFRS 9 and IFRS 7 - Amendments to the Classification and Measurement of Financial Instruments - Effective for annual periods beginning on or after 1 January 2026
- iii) IFRS 18 Presentation and Disclosures in Financial Statements - Effective for annual periods beginning on or after 1 January 2027
- iv) IFRS 19 Subsidiaries without Public Accountability: Disclosures - Effective for annual periods beginning on or after 1 January 2027

Management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, may have no material impact on the consolidated financial statements of the Group in the period of initial application. Other changes issued but not yet effective are not applicable to the Group.

3) SUMMARY OF MATERIAL ACCOUNTING POLICIES

The following material accounting policies have been applied in the preparation of these consolidated financial statements

a. Basis of consolidation

The following material accounting policies have been applied in the preparation of these consolidated financial statements

i) The Group accounts for business combinations using the acquisition method when the acquired set of activities and assets meets the definition of a business and control is transferred to the Group. In determining whether a particular set of activities and assets is a business, the Group assesses whether the set of assets and activities acquired includes, at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs.

The Group has an option to apply a ‘concentration test’ that permits a simplified assessment of whether an acquired set of activities and assets is not a business. The optional concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is derecognized in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities.

ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group ‘controls’ an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

iii) Non-controlling interests (‘NCI’)

NCI are measured initially at the proportionate share of the acquiree’s identifiable net assets on the date of acquisition. Changes in the Group’s interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

iv) Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognized in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

v) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealized income and expenses arising from the intra-group transactions are eliminated. Unrealized gains arising from transactions with equity

3) SUMMARY OF MATERIAL ACCOUNTING POLICIES  
(CONTINUED)

a. Basis of consolidation (continued)

v) Transactions eliminated on consolidation (continued)

accounted investees are eliminated against the investment to the extent of the Group’s interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

b. Goodwill

Goodwill is not amortised but is reviewed for impairment at least annually. For the purpose of impairment testing, goodwill is allocated to each of the Group’s cash-generating units (or groups of cash-generating units) expected to benefit from the synergies of the combination.

On disposal of a cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

c. Revenue recognition

Revenue is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties. The Group recognizes revenue when it transfers control over the goods or services to a customer.

i) Sale of goods

Revenue is recognized when the control over goods have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods and the amount of revenue can be measured reliably. Revenue is measured net of returns, trade discounts and volume rebates.

ii) Rendering of services

The Group is involved in providing services related to vehicles inspection, transportation and distribution of refined petroleum products and chartering of ships and vessels. Revenue from such services is recognised upon completion of services as the duration of services is generally short in nature.

d. Other income

i) Interest income

Interest income is recorded using the Effective Interest Rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of financial instrument to the gross carrying amount of the financial asset.

In calculating interest income, the EIR is applied to the gross carrying amount of the asset (when the asset is not credit-impaired). However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the EIR to the amortised



3) SUMMARY OF MATERIAL ACCOUNTING POLICIES  
(CONTINUED)

d. Other income (continued)

cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

ii) Rental income

Rental income from investment property is recognized as revenue over the term of the lease. Rental income is included in "Other Income".

iii) Dividend income

Dividend income is recognized in profit or loss on the date on which the Group's right to receive payment is established.

e. Property, plant and equipment

i) Recognition and measurement

Items of property, plant and equipment are recognized at cost of acquisition and measured thereafter at cost less accumulated depreciation and any accumulated impairment losses, except for land owned by the Group that is measured at fair value.

Cost includes all costs necessary to bring the asset to working condition for its intended use and includes project management costs and decommission costs, that are directly attributable to the acquisition and decommission of the relevant asset. Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

ii) Subsequent expenditure

Subsequent costs that can be reliably measured are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group.

iii) Depreciation

Depreciation is calculated to allocate the cost of items of property, plant and equipment less their estimated residual values using the straight-line method over their estimated useful lives and is recognised in profit or loss. Land is not depreciated.

The estimated useful lives of the depreciable assets for the current year are as follows:

Buildings and infrastructure	20-40 years
Plant and equipment	20 years
Vehicles, office equipment and furniture	5-10 years
Vessels	25-30 years

3) SUMMARY OF MATERIAL ACCOUNTING POLICIES  
(CONTINUED)

e. Property, plant and equipment (contiued)

Management has determined the estimated useful lives of each asset and/ or category of assets based on the expected usage of the assets, physical wear and tear depending on operational and environmental factors and legal or similar limits on the use of the assets.

Depreciation methods, residual values and useful lives are reviewed at each reporting date and adjusted, if appropriate.

iv) Derecognition

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use. Profits and losses on disposals of items of property, plant and equipment are determined by comparing the proceeds from their disposals with their respective carrying amounts and are recognised net within profit or loss.

v) Revaluation model

Land held for use for supply of goods or services (excluding investment properties), or for administrative purposes, are stated in the statement of financial position at their revalued amounts, being the fair value at the date of revaluation. Revaluations are performed with sufficient regularity such that the carrying amounts do not differ materially from the fair values if determined at the reporting date.

Any revaluation increase is credited to the revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognised as an expense, in which case the increase is credited to profit or loss to the extent of the decrease previously expensed. A revaluation decrease is charged as an expense to the extent that it exceeds the balance, if any, held in the revaluation reserve relating to a previous revaluation of that asset.

vi) Project in progress

Project in progress comprises projects under construction and is carried at cost less impairment, if any. Project in progress is not depreciated. Once the construction of assets is completed and is put into use, they are capitalized to either the property, plant and equipment or the investment properties depending on their use and depreciated accordingly.

f) Investment properties

Investment properties represents land and buildings that are occupied substantially for use by third parties and are held by the Group to earn rentals or capital appreciation. Changes in fair values are not recognised as the Group recognises these investment properties at cost model and carries investment properties at cost less accumulated depreciation and any impairment in value.

i) Recognition and measurement

An investment property is recognized initially at cost of acquisition, including any transaction costs, and is subsequently measured at cost less accumulated depreciation and any accumulated impairment losses.

### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **f) Investment properties (continued)**

##### *ii) Subsequent expenditure*

Subsequent expenditure is capitalized only if it is probable that future economic benefits associated with the expenditure will flow to the Group.

##### *iii) Depreciation*

Depreciation is calculated based on the estimated useful lives of the applicable assets on a straight-line basis commencing when the assets are ready for their intended use. Depreciation is calculated using the straight-line method over the estimated useful lives of 40 years and is recognised in profit or loss.

##### *iv) Derecognition*

An item of investment property is derecognized upon disposal or when no future economic benefits are expected from its use. Profits and losses on disposals of items of investment property are determined by comparing the proceeds from their disposals with their respective carrying amounts and are recognised net in profit or loss in the period in which the property is derecognised.

#### **g. Cash and cash equivalents**

Cash and cash equivalents comprise cash balances, bank balances and short-term deposits with original maturities of three months or less, if any, net of any outstanding balances and are used by the Group in the management of its short-term commitments

#### **h. Financial instruments**

##### *i) Recognition and initial measurement*

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at Fair Value Through Profit or Loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

##### *ii) Classification and subsequent measurement*

###### **Financial assets**

On initial recognition, a financial asset is classified as measured at: amortised cost; Fair Value Through Other Comprehensive Income (FVOCI) – debt investment and FVOCI – equity investment or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **h. Financial instruments (continued)**

##### *ii) Classification and subsequent measurement (continued)*

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of equity investments that are not held for trading, the Group has irrevocably elected to present subsequent changes in these investment's fair values in OCI. This election was made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

###### **Financial assets — Business model assessment**

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.



3) SUMMARY OF MATERIAL ACCOUNTING POLICIES  
(CONTINUED)

h. Financial instruments (continued)

Financial assets — Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, ‘principal’ is defined as the fair value of the financial asset on initial recognition. ‘Interest’ is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayment and extension features; and
- terms that limit the Group’s claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

Financial assets — Subsequent measurement and gains and losses:

Financial assets at amortised cost	These assets are subsequently measured at amortised cost using the EIR method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.
Equity investments at FVOC	These assets are subsequently measured at fair value net of transaction costs. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

3) SUMMARY OF MATERIAL ACCOUNTING POLICIES  
(CONTINUED)

h. Financial instruments (continued)

Financial liabilities — Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the EIR. Interest expense and foreign exchange gains or losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

iii) Derecognition

Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which either, substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group enters into transactions whereby it transfers assets recognised in its statement of financial position but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognized.

iv) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

i. Impairment

i) Non-derivative financial assets

Financial instruments

The Group recognises loss allowances for ECLs on financial assets measured at amortised cost. The Group also recognises loss allowances for ECLs on lease receivables, which are disclosed as part of trade receivables and other receivables.

Loss allowances for trade receivables (including lease receivables) are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group’s historical experience and informed credit assessment, that includes forward-looking information.

### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **i. Impairment (continued)**

##### *i) Non-derivative financial assets (continued)*

###### **Financial instruments (continued)**

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 90 days past due.

The Group considers a financial asset to be in default when:

- the debtor is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realizing security (if any is held); or
- the financial asset is more than 360 days past due.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

##### *Measurement of ECLs*

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive). ECLs are discounted at the EIR of the financial asset.

##### *Credit-impaired financial assets*

At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

- Evidence that a financial asset is credit-impaired includes the following observable data:
- significant financial difficulty of the borrower;
- a breach of contract such as a default or being more than 360 days past due;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

###### **Presentation of allowance for ECL in the consolidated statement of financial position**

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **i. Impairment (continued)**

##### *i) Non-derivative financial assets (continued)*

###### *Write-off*

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. For individual customers, the Group has a policy of writing off the gross carrying amount when the financial asset is more than 1 year past due and not secured by any guarantees, based on historical experience of recoveries of similar assets. For corporate customers, the Group individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Group expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

##### *ii) Non-financial assets*

At each reporting date, the Group reviews the carrying amounts of its non-financial assets to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or Cash Generating Units (CGUs). Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination. The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount. Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognised.

#### **j. Inventories**

Inventories are stated at the lower of cost and net realizable value. Costs include expenses incurred in bringing each product to its present condition and location and measured on a weighted average basis. Net realizable value is based on estimated selling price less any further costs expected to be incurred on completion, marketing, selling and distribution and further disposal. Inventories are adjusted for an allowance for any slow moving or obsolete items.



### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **k. Earnings per share**

The Group presents basic and diluted Earnings Per Share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the equity holders of the Parent by the weighted average number of ordinary shares outstanding during the period.

#### **l. Foreign currency**

##### *i) Foreign currency transactions*

Transactions in foreign currencies are translated into the respective functional currencies of the Group at the exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are generally recognised in profit or loss.

##### *ii) Foreign operations*

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into Qatari Riyals at the exchange rates at the reporting date. The income and expenses of foreign operations are translated into Qatari Riyals at the exchange rates at the dates of the transactions. Foreign currency differences are recognised in other comprehensive income and accumulated in the translation reserve.

#### **m. Employees' end of service benefits**

The Group provides end of service benefits to its employees that meets or exceeds the provisions of the Qatar Labour Law and any amendments thereof. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of minimum service period. The expected costs of these benefits are accrued over the period of employment.

The Group makes contributions to the General Retirement and Social Insurance Authority in respect to its national employees which is calculated as a percentage of the employees' salaries.

#### **n. Provision**

A provision is recognized when:

- the Group has a present obligation (legal or constructive) as a result of a past event;
- it is probable that the Group will be required to settle the obligation; and
- a reliable estimate can be made of the amount of the obligation.

Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **o. Segment reporting**

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or within a particular economic environment (geographical segment), which is subject to risks and returns that are different from those of other segments. The Group's primary format for segment reporting is based on business segments which are determined based on the Group's management and internal reporting structure.

#### **p. Leases**

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

##### *i) As a lessee*

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received. They are subsequently measured at cost less accumulated depreciation and impairment losses.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property, plant and equipment.

In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability. The Group applies IAS 36 to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss as described in the 'Property, plant and equipment' policy.

The right-of-use assets are presented as a separate line in the consolidated statement of financial position.

### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **p. Leases (continued)**

##### *i) As a lessee (continued)*

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments, less any lease incentives receivable;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee;
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and
- penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The Group remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- the lease term has changed or there is a significant event or change in circumstances resulting in a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate
- the lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using an unchanged discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used)
- a lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification

The lease liability is presented as a separate line in the consolidated statement of financial position.

### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **p. Leases (continued)**

##### *i) As a lessee (continued)*

Whenever the Group incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under IAS 37. To the extent that the costs relate to a right-of-use asset, the costs are included in the related right-of-use asset.

##### *Short-term leases and leases of low-value assets*

The Group has elected not to recognize right-of-use assets and lease liabilities for leases of low-value assets and short-term leases (defined as leases with a lease term of 12 months or less), including IT equipment. The Group recognises the lease payments associated with these leases as an expense over the lease term.

##### *ii) As a lessor*

At inception or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component based on their relative standalone prices.

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease. To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Group applies the exemption described above, then it classifies the sub-lease as an operating lease.

If an arrangement contains lease and non-lease components then the Group applies IFRS 15 to allocate the consideration in the contract. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

The Group applies the derecognition and impairment requirements in IFRS 9 to the net investment in the lease. The Group further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

The Group recognises lease payments received under operating leases as income over the lease term as part of 'Other income'.



### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **q. Fair value measurement**

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date, regardless of whether that price is directly observable or estimated using another valuation technique. The fair value of a liability reflects its non-performance risk.

When one is available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as 'active' if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

The Group has an established control framework with respect to the measurement of fair values. The valuation is reviewed for significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or valuation services, is used to measure fair values, then the valuation is assessed based on the evidence obtained from the third parties to support the conclusion that these valuations meet the requirements of the standards, including the level in the fair value hierarchy in which the valuations should be classified.

When measuring the fair value of an asset or a liability, the Group uses observable market data as far as possible

**Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities.

### **3) SUMMARY OF MATERIAL ACCOUNTING POLICIES (CONTINUED)**

#### **q. Fair value measurement (continued)**

**Level 2:** inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.

**Level 3:** inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

### **4) FINANCIAL RISK AND CAPITAL MANAGEMENT**

#### **a. Financial risk management**

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk.

##### **i) Risk management framework**

The Group's Board of Directors has the overall responsibility for establishment and oversight of the Group's risk management framework. Risk management function is established, which is responsible for developing and monitoring the Group's risk management policies and reports regularly to the Board of Directors.

The Group audit committee oversees how management monitors Compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework.

##### **ii) Credit risk**

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. As at the reporting date, the Group's maximum exposure to credit risk without taking into account any collateral held or other credit enhancements, arises from the carrying amount of the respective recognised financial assets as stated in the consolidated statement of financial position.

## 4) FINANCIAL RISK AND CAPITAL MANAGEMENT (CONTINUED)

### a. Financial risk management (continued)

The below table details the maximum exposure to credit risk at the reporting date:

(Amount in thousands of QR)	Notes	Gross carrying amounts	
		2024	2023
Long term deposits	8	3,599,426	2,306,847
Trade receivables	12	1,830,352	2,067,565
Due from related parties	11 (b)	277,100	206,000
Bank balances	14	2,623,130	3,415,943
		<b>8,330,008</b>	<b>7,996,355</b>

#### Trade receivables and due from related parties

The Group has a rigorous policy of credit screening prior to providing goods or services on credit. Credit evaluations are performed on customers requiring credit and are approved by the Group's management.

The Group seeks to limit its credit risk by setting credit limits for individual customers. The Group further mitigates the credit risk by requesting bank guarantees in accordance with its credit policy. Management regularly monitors outstanding receivables and reviews the collectability of its trade receivables and due from related parties. The Group has a policy to provide for any amounts the collection of which is no longer probable or writes off as bad debts any amounts whose recovery is unlikely. As a result, management believes that there is no significant credit risk on its trade and other receivables and due from related parties as presented on the consolidated statement of financial position. The Group maintains a provision for doubtful trade receivables; the estimation

#### ii) Credit risk (continued)

##### Trade receivables and due from related parties (continued)

of such provision is reviewed regularly and established on a case by case basis. Refer to Note 12 for trade receivables ageing.

The Group has 5,786 (2023: 5,804) customers with its largest 5 customers accounting for 70% (2023: 67%) of its trade receivables. This significant concentration risk has been managed through enhanced monitoring and periodic tracking.

## 4) FINANCIAL RISK AND CAPITAL MANAGEMENT (CONTINUED)

### a. Financial risk management (continued)

The trade receivables and other receivables are unrated.

The movement in the provision for impairment of trade receivables is disclosed in Note 12.

The loss allowance as at December 31, 2024 and December 31, 2023 was determined as follows for trade receivables and due from related parties.

The following table provides information about the exposure to credit risk and ECLs for trade receivables and due from related parties:

(Amount in thousands of QR)	Gross carrying amount		
	2024		
	Trade Receivables	Due from Related Parties	Loss allowance
Current	1,227,671	186,706	38,649
1-90 days	288,871	63,129	19,455
91 to 180 days	138,459	1,653	10,407
181 to 270 days	36,711	92	3,314
271 to 365 days	23,969	47	2,225
More than 365	114,671	25,473	54,833
	<b>1,830,352</b>	<b>277,100</b>	<b>128,883</b>

(Amount in thousands of QR)	Gross carrying amount		
	2023		
	Trade Receivables	Due from Related Parties	Loss allowance
Current	1,400,301	121,854	38,117
1-90 days	311,270	58,312	14,291
91 to 180 days	72,261	442	1,305
181 to 270 days	28,783	178	5,995
271 to 365 days	36,458	94	8,649
More than 365	218,492	25,120	61,693
	<b>2,067,565</b>	<b>206,000</b>	<b>130,050</b>



4) FINANCIAL RISK AND CAPITAL MANAGEMENT  
(CONTINUED)

a. Financial risk management (continued)

ii) Credit risk (continued)

Trade receivables and due from related parties (continued)

The Group measures the loss allowance for trade receivables at an amount equal to lifetime ECL using the simplified approach. The expected credit losses on trade receivables are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast conditions at the reporting date.

The Group has recognised a loss allowance of QR. 129 million (2023: QR. 130 million) against trade receivables.

The Group believes that the unimpaired amounts that are past due by more than 90 days are still collectible, based on historic payment behavior and extensive analysis of customer credit risk, including underlying customers credit ratings, when available. Most of the above receivables are either secured against a bank guarantee or are receivable from government entities. As the Group's historical credit loss experience does not show significantly different loss patterns for different customer segments, the provision for loss allowance based on past due status is not further distinguished between the Group's different customer base.

Bank balances

The Group limits its exposure to credit risk on bank balances by maintaining balances and deposits with banks having high credit ratings. Balances with banks and deposits are assessed to have low credit risk of default since these banks are highly regulated by the central banks of the respective countries. None of the balances with banks at the end of the reporting period are past due, and taking into account the historical default experience and the current credit ratings of the bank, the management of the Group have assessed that there is no significant impact of impairment and hence not recorded impairment allowance accordingly.

Receivable from Ministries

ECL for Receivable from Ministries is measured using the general approach and assessed to have low risk of default since the recoverability is imminent and will happen in due course. The Group has no doubt on the recoverability of these dues and hence no impairment is recognised.

iii) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Management ensures, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. The Group maintains adequate reserves by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

4) FINANCIAL RISK AND CAPITAL MANAGEMENT  
(CONTINUED)

a. Financial risk management (continued)

iii) Liquidity risk (continued)

The following are the contractual maturities of financial liabilities including finance cost payments but excluding the impact of netting agreements, if any. These are expected to mature around their due dates and for the similar amounts:

(Amount in thousands  
of QR)

2024

Finance lease liabilities  
Due to related parties  
Trade and other payables

Contractual cash flows				
Carrying Amounts	Total	Less than 1 year	1 – 5 years	More than 5 years
150,920	(150,920)	(36,350)	(55,887)	(58,683)
3,526,945	(3,526,945)	(3,526,945)	-	-
1,172,248	(1,172,248)	(1,172,248)	-	-
4,850,113	(4,850,113)	(4,735,543)	(55,887)	(58,683)

(Amount in thousands  
of QR)

2023

Finance lease liabilities  
Due to related parties  
Trade and other payables

Contractual cash flows				
Carrying Amounts	Total	Less than 1 year	1 – 5 years	More than 5 years
122,094	(122,094)	(29,923)	(44,165)	(48,006)
3,804,101	(3,804,101)	(3,804,101)	-	-
1,067,989	(1,067,989)	(1,067,989)	-	-
4,994,184	(4,994,184)	(4,902,013)	(44,165)	(48,006)

iv) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates, will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

i) Equity price risk

The Group is subject to equity price risk in relation to the equity securities at FVOCI. The Group manages its market risk by evaluating the current market value and other factors including normal volatility in share price for quoted equities by way of investment manager's periodical reports

## 4) FINANCIAL RISK AND CAPITAL MANAGEMENT (CONTINUED)

### a. Financial risk management (continued)

#### iv) Market risk (continued)

##### i) Equity price risk (continued)

relating to equities. Management monitors the price fluctuations on a continuous basis and acts accordingly.

A 10% increase or decrease in market values of the Group's quoted portfolio of equity securities at FVOCI is expected to result in an increase or decrease of QR 83 million (2023: QR 154 million) in the assets and equity of the Group.

##### ii) Currency risk

Foreign exchange risk arises when future commercial transactions or recognised assets or liabilities are denominated in a currency that is not the Group's functional currency. The Group does not have significant transactions in foreign currency. As the US Dollar is pegged with the Qatari Riyal, the Group is not exposed to currency risk when it transacts in this currency. Management monitors the exchange rate fluctuations on a continuous basis and acts accordingly.

##### iii) Interest rate risk

Interest rate risk arises when the fair value or future cash flows of a financial instrument fluctuates because of changes in market interest rates. The Group has interest rate risk arising from bank deposits. These deposits are issued at fixed rates which expose the Group to fair value interest rate risk. However, a change in interest rates at the reporting date would not affect profit or loss.

### b. Capital management

The primary objective of the Group's capital management is to ensure that it maintains a strong capital base in order to support its business and to sustain future development of the business. The Group's capital management policy remained unchanged since the previous year. The Group is not subject to any externally imposed capital requirements.

### c. Fair Values

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The carrying amounts of financial assets and financial liabilities reasonably approximate their fair values because of their short-term nature or due to the immaterial effect of discounting when the present value of future cash flows from these instruments are calculated.

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 5) PROPERTY, PLANT AND EQUIPMENT

### Cost

At 1 January 2024	523,130	2,394,498	912,456	987,714	350,442	203,305	5,371,545
Additions	-	18,237	6,202	8,403	4,666	35,811	73,319
Revaluation	400	-	-	-	-	-	400
Transfers from projects in progress	-	41,607	21,705	41,355	-	(104,667)	-
Disposals / Transfers	292	(5,479)	(20,891)	(55,037)	-	(6,692)	(87,807)
<b>At 31 December 2024</b>	<b>523,822</b>	<b>2,448,863</b>	<b>919,472</b>	<b>982,435</b>	<b>355,108</b>	<b>127,757</b>	<b>5,357,457</b>

### Accumulated depreciation

At 1 January 2024	-	633,526	542,175	781,833	152,797	-	2,110,331
Depreciation charge	-	60,160	27,692	71,571	18,290	-	177,713
Disposals / Transfers	-	(998)	(10,708)	(52,011)	-	-	(63,717)
<b>At 31 December 2024</b>	<b>-</b>	<b>692,688</b>	<b>559,159</b>	<b>801,393</b>	<b>171,087</b>	<b>-</b>	<b>2,224,327</b>

### Carrying value

#### At 31 December 2024

Land at fair value	Buildings & infrastructure	Plant & equipment	Vehicles, office equipment and furniture	Vessels	Projects in progress	Total
523,822	1,756,175	360,313	181,042	184,021	127,757	3,133,130

### Cost

At 1 January 2023	528,750	2,293,607	933,170	1,020,473	404,364	214,692	5,395,056
Additions	-	24,090	9,999	22,132	10,219	85,782	152,222
Revaluation	(5,620)	-	-	-	-	-	(5,620)
Transfers from projects in progress	-	58,421	19,897	18,851	-	(97,169)	-
Disposals / Transfers	-	18,380	(50,610)	(73,742)	(64,141)	-	(170,113)
<b>At 31 December 2023</b>	<b>523,130</b>	<b>2,394,498</b>	<b>912,456</b>	<b>987,714</b>	<b>350,442</b>	<b>203,305</b>	<b>5,371,545</b>

### Accumulated depreciation

At 1 January 2023	-	576,599	560,400	778,312	173,864	-	2,089,175
Depreciation charge	-	57,104	27,173	74,885	19,856	-	179,018
Disposals / Transfers	-	(177)	(45,398)	(71,364)	(40,923)	-	(157,862)
<b>At 31 December 2023</b>	<b>-</b>	<b>633,526</b>	<b>542,175</b>	<b>781,833</b>	<b>152,797</b>	<b>-</b>	<b>2,110,331</b>

### Carrying value

#### At 31 December 2023

Land at fair value	Buildings & infrastructure	Plant & equipment	Vehicles, office equipment and furniture	Vessels	Projects in progress	Total
523,130	1,760,972	370,281	205,881	197,645	203,305	3,261,214



## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 5) PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

i) In prior years, the Group has received Government aid in the form of non-monetary assets at nominal value (6 plots of land located in State of Qatar) and the title deeds for these plots have been transferred to the Group and was accounted for using revaluation model.

Further, a right-of-use has been granted by the Ministry of Municipality and Urban Planning ("Municipality") for one hundred and seventeen (117) (2023: 106) of land for the purpose of constructing and operating petrol stations. Out of these lands, the Group has received draft agreements for 10 plots of land which are still under discussion.

The Group has 7 (2023: 7) vessels that operate mainly in fuel bunkering, bitumen and chartering. All vessels are owned by Woqod Marine Services Company W.L.L., a wholly owned subsidiary company at reporting date.

ii) Depreciation allocated to cost of sales amounted to QR 158 million (2023: QR 163 million) and general and administrative expenses in amount to QR 19.5 million (2023: QR 16.5 million).

iii) The fair value of the Group's land as at 31 December 2024 has been determined on the basis of valuation carried out by an independent and professionally qualified valuer having appropriate experience in the location and category of the properties being valued. The fair value measurement of the land has been categorized as a Level 2 fair value based on the inputs to the valuation technique used.

The Group used Market approach for measuring the fair value of the land. The inputs for this valuation technique involved margin for negotiation, size and location adjustments, planning and zoning regulations. These inputs in relation to size, location and commercial viability impact directly the estimated fair value. There is no material change in the valuation assumptions during the year.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 6) RIGHT-OF-USE ASSETS

### Cost

At 1 January 2024  
Additions during the year  
Disposals

### Accumulated Depreciation

At 1 January 2024  
Charge for the period  
Disposals

### Carrying value

At 31 December 2024

### Cost

At 1 January 2023  
Additions during the year

### Accumulated Depreciation

At 1 January 2023  
Charge for the period

### Carrying value

At 31 December 2023

Land & Buildings	Vehicle	Total
182,688	131,023	313,711
56,957	10,586	67,543
(64,445)	(70,010)	(134,455)
<b>175,200</b>	<b>71,599</b>	<b>246,799</b>
94,786	99,395	194,181
21,791	22,795	44,586
(64,444)	(70,010)	(134,454)
<b>52,133</b>	<b>52,180</b>	<b>104,313</b>
<b>123,067</b>	<b>19,419</b>	<b>142,486</b>
144,630	104,118	248,748
38,058	26,905	64,963
<b>182,688</b>	<b>131,023</b>	<b>313,711</b>
65,292	76,628	141,920
29,494	22,767	52,261
<b>94,786</b>	<b>99,395</b>	<b>194,181</b>
<b>87,902</b>	<b>31,628</b>	<b>119,530</b>

## Notes to the Consolidated Financial Statements For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

### 7) INVESTMENT PROPERTIES

	2024	2023
<b>Cost</b>		
Balance at 1 January	1,079,129	1,097,853
Additions	254	8,738
Transfer (to) / from property, plant and equipment	-	(27,427)
Reversal/ (Impairment)	1,015	(35)
Balance at 31 December	1,080,398	1,079,129
<b>Accumulated depreciation</b>		
Balance at 1 January	219,464	202,877
Depreciation charge for the year	15,957	16,587
Balance at 31 December	235,421	219,464
<b>Carrying Value</b>		
<b>Balance at 31 December</b>	<b>844,977</b>	<b>859,665</b>

The total fair value of the investment properties as at 31 December 2024 was QR 1,554 million (2023: QR 1,597 million). The fair value of investment properties was determined by independent external property valuers, having appropriate recognised professional qualifications and recent experience in the location and category of the property being valued.

The investment properties were valued using the income earning approach. Under this approach, a property's fair value is estimated based on the capitalization of the discounted net operating income of the relevant property using the market yield.

The fair value measurement for all the investment properties has been categorized as a Level 3 fair value based on the above inputs on the valuation technique used.

## Notes to the Consolidated Financial Statements For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

### 8) INVESTMENTS

Investments represents the investments in shares of listed entities on the Qatar Stock Exchange and other investments. At the reporting date, the details of the closing balances were as follows:

	2024	2023
Investment at FVOCI	829,310	1,537,092
Investments account	14	33,926
Long term deposits	3,599,426	2,306,847
	<b>4,428,750</b>	<b>3,877,865</b>

Term deposits carry interest and profit at market rates.

The movement in balances of investments at FVOCI during the year is as follows:

	2024	2023
Balance at 1 January	1,537,092	1,403,820
Net disposal during the year	(640,639)	(22,995)
Net movement in fair value reserve	(67,143)	156,267
<b>Balance at 31 December</b>	<b>829,310</b>	<b>1,537,092</b>

### Fair value hierarchy

The Group uses the hierarchy for determining and disclosing the fair value of financial instruments by valuation technique as described in Note 2 (d). As at 31 December 2024 and 2023, the Group held the following classes of financial instruments measured at fair value:

	Total	Level 1	Level 2	Level 3
<b>2024</b>	<b>829,310</b>	<b>829,310</b>	-	-
<b>2023</b>	1,537,092	1,537,092	-	-

During the years ended 31 December 2024 and 2023, there were no transfers between levels of fair value measurements.



## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 9) GOODWILL AND INTANGIBLES

	2024	2023
Goodwill (i)	132,935	132,935
Intangibles (ii)	10,693	7,395
	<b>143,628</b>	<b>140,330</b>

### (i) Goodwill

	2024	2023
Relating to Qatar Jet Fuel Co. W.L.L. (Q-Jet)	57,700	57,700
Relating to Woqod Vehicles Inspection Co. W.L.L. (Fahes)	75,235	75,235
	<b>132,935</b>	<b>132,935</b>

The recoverable amounts of these CGUs have been based on value-in-use calculations using cashflow projections from financial budgets approved by management covering a five-year period. Based on this exercise, the Group concluded that there was no impairment. The key assumptions used in calculations are set out in the table below:

	Qatar Jet Fuel Co. W.L.L.		Woqod Vehicle Inspection Co. W.L.L.	
	2024	2023	2024	2023
Revenue growth	1.4%	3.9%	2.6%	3.0%
Expenses growth	3.4%	2.0%	4.7%	2.0%
Discount rate	5.1%	5.7%	5.1%	5.7%

Revenue growth was projected considering the average growth levels experienced over the past five years and the estimated sales volume and price growth for the next five years. It was assumed that sales prices would grow at a constant margin above forecast inflation over the next five years, in line with information obtained from industry statistical analysis of long-term market trends.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 9) GOODWILL AND INTANGIBLES (CONTINUED)

### (i) Goodwill (continued)

Operating expenses are projected to increase at a single-digit growth rate and at a slower pace than revenue.

Discount rates are derived from the Group's weighted average cost of capital (WACC) which is used by the management to assess operating performance and to evaluate future investment proposals. In determining discount rates, regard has been given to various market information, including, but not limited to, government bond yield and market risk premium.

Management believes that any reasonably possible change in key assumptions on which the recoverable amount is based would not cause its carrying amount to exceed its recoverable amount.

### (ii) Intangibles

Intangibles include softwares having useful life of 5 years

	2024	2023
<b>Cost</b>		
Balance at 1 January	13,376	10,620
Additions	7,886	2,756
Balance at 31 December	<b>21,262</b>	<b>13,376</b>
<b>Accumulated amortisation</b>		
Balance at 1 January	(5,981)	(3,058)
Amortisation charge for the year	(4,588)	(2,923)
Balance at 31 December	(10,569)	(5,981)
<b>Carrying value</b>	<b>10,693</b>	<b>7,395</b>

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 10) INVENTORIES

	2024	2023
Fuel inventory	486,521	426,636
Materials and spare parts	111,890	124,962
Retail stores inventory	36,035	33,642
Other inventory items	6,448	16,897
	640,894	602,137
Provisions for slow moving items	(3,409)	(9,972)
	<b>637,485</b>	<b>592,165</b>

The movement in provision for slow moving items is as follows:

	2024	2023
Balance at 1 January	9,972	13,792
Reversal during the year	(6,563)	(3,820)
Balance at 31 December	<b>3,409</b>	<b>9,972</b>

## 11) RELATED PARTY TRANSACTIONS

The Group enters into transactions with companies and entities that fall within the definition of a related party as contained in IAS 24, "Related Party Disclosures". Related parties comprise companies under common ownership and/or common management and control, key management personnel, entities in which the shareholders have controlling interest, affiliates, and other related parties.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 11) RELATED PARTY TRANSACTIONS (CONTINUED)

### a. Transactions with related parties

The Group, in the normal course of business, carries out major transactions with QatarEnergy. Sales transactions to QatarEnergy are at arm's length and purchases from QatarEnergy are in accordance with approved contractual terms. The details of the transactions with this related parties are as follows:

Transactions with related parties	Transaction Type	2024	2023
QatarEnergy	Sales	234,523	218,611
	Purchases	25,698,137	25,374,684
QatarEnergy LNG Co.	Sales	2,628,384	2,401,160
North Oil Company	Sales	235,586	248,145
Qatar Fertilizer Company	Sales	1,371	1,660
Gulf Drilling International	Sales	27,320	25,711
Amwaj Catering Services	Sales	-	36,157
	Services	-	35,008
Qatar Chemical and Petrochemical-Mkg and Dist. Co.	Sales	26,217	21,283
Oryx Gtl	Sales	5,807	5,911
Qatar Steel Company	Sales	9,213	10,085
Nakilat Agency Co.	Sales	150	254
Gulf Helicopter	Sales	23,290	23,996
Qatex Limited	Sales	8,762	8,591
Qatar Aluminium	Sales	7,910	9,151
Dolphin Energy Limited.	Sales	8,988	10,650
Qatar Petroleum Development	Sales	-	190
Qatar Chemical Company Ltd	Sales	2,776	3,905
Qatar Fuel Additives Company	Sales	2,336	2,035
Alkoot Insurance & Reinsurance-Company	Services	31,593	32,479
Qatar Gas Transport Company Ltd	Sales	1,289	3,878
Others	Sales	3,573	3,264
Qafco	Purchases	156	-



## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 11) RELATED PARTY TRANSACTIONS (CONTINUED)

### b. Balances due from related parties:

	2024	2023
QatarEnergy LNG Co.	180,926	107,173
Qatar Energy	64,984	66,971
North Oil Company	21,343	15,685
Gulf Drilling International	2,149	3,998
Gulf Helicopters	1,872	1,242
Qatar Chemical and Petrochemical Marketing and Distribution Co.	1,118	5,205
Dolphin Energy Limited.	938	1,658
Qatex Limited	912	732
Qatar Steel Company	644	323
Qatar Aluminium	569	553
Qatar Gas Transport Co. Limited	407	411
Qatar Fuel Additives Company	241	120
Qatar Chemical Company Ltd	188	152
Rasgas	187	199
Qatar Fertiliser Company	157	130
Ras Laffan Olefins Company Ltd	165	-
Qatar Petrochemical Company	93	79
Umm Al Houl Power	56	5
Ras Girtas Power Co.	46	23
Gasal	34	54
Qatar Galvanizers	18	-
Ras Laffan Petrochemicals	15	-
Messaied Power company	10	31
Nakilat Agency Co.	9	26
Ras Laffan Power Co. Limited	8	-
Oryx Gil	6	84
Q-Chem	3	8
Seef Ltd.	2	2
Amwaj Catering Services	-	1,136
<b>Gross balances</b>	<b>277,100</b>	<b>206,000</b>

Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. There are no guarantees provided or received for related party receivables or payables.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 11) RELATED PARTY TRANSACTIONS (CONTINUED)

### c. Balances due to related parties:

	2024	2023
QatarEnergy	3,526,945	3,797,271
Amwaj Catering Services	-	6,497
Alkoot Insurance & Reinsurance Company	-	333
	<b>3,526,945</b>	<b>3,804,101</b>

### d. Compensation to key management personnel

	2024	2023
Salaries of executive management	20,339	20,469
Board's remuneration (i)	12,480	11,650
	<b>32,819</b>	<b>32,119</b>

(i) Board of Directors' remuneration for the year is subject to approval at the ordinary general assembly meeting of the Group to be held on 19th February 2025.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 12) TRADE RECEIVABLES

	2024	2023
Trade receivables	1,830,352	2,067,565
Less: expected credit loss	(128,883)	(130,050)
	<b>1,701,469</b>	<b>1,937,515</b>

### a. The aging for trade receivables is as follows:

	2024	2023
Current	1,227,671	1,400,301
1-90 Days	288,871	311,270
91-180 Days	138,459	72,261
181-270 Days	36,711	28,783
271-365 Days	23,969	36,458
More than 365 days	114,671	218,492
	<b>1,830,352</b>	<b>2,067,565</b>

### b. Movement in expected credit loss of trade receivables:

	2024	2023
Balance at 1 January	130,050	145,577
Net provided during the year	4,304	18,460
Reversal of provision	(5,471)	(33,987)
Balance at 31 December	<b>128,883</b>	<b>130,050</b>

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 13) PREPAYMENTS AND OTHER RECEIVABLES

	2024	2023
Staff advances and loans	33,855	32,251
Advances, deposits and prepaid expenses	28,400	33,103
Receivable from Ministries	64,985	64,986
Accruals and Other receivables	18,071	16,221
	<b>145,311</b>	<b>146,561</b>

## 14) CASH AND BANK BALANCES

	2024	2023
Cash	892	877
Balances with banks		
- Current and call accounts	113,276	92,040
- Fixed deposits	2,509,854	3,323,903
<b>Cash and bank balances</b>	<b>2,624,022</b>	<b>3,416,820</b>

Fixed deposits carry interest and profit at market rate.

## 15) SHARE CAPITAL

	2024	2023
<b>Authorized:</b>		
1,000,000,000 ordinary shares of QR 1 each (2023: 1,000,000,000 shares of QR 1 each)	<b>1,000,000</b>	<b>1,000,000</b>
<b>Issued and fully paid up share capital:</b>		
994,255,760 ordinary shares of QR 1 each (2023: 994,255,760 shares of QR 1 each)	<b>994,256</b>	<b>994,256</b>



## Notes to the Consolidated Financial Statements For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

### 16) LEGAL RESERVE

The Group maintains a legal reserve in line with the requirements of the Qatar Commercial Companies Law, which states that at least 10% of the profit in each year should be transferred to a legal reserve until the balance in such reserve is at least 50% of a Group's paid-up share capital. This reserve is not available for distribution, except in circumstances specified in the above-mentioned Law.

### 17) FAIR VALUE RESERVE

The fair value reserve comprises of the cumulative net change in the fair value of investments at FVOCI until the assets are derecognized.

Movement in the fair value reserve related to investments at FVOCI is as follows:

	2024	2023
Balance at 1 January	52,274	(93,431)
Net change in fair value	(28,970)	145,705
At 31 December	<b>23,304</b>	<b>52,274</b>

### 18) FINANCE LEASE LIABILITIES

	Future minimum lease payments		Interest		Present value of minimum lease payments	
	2024	2023	2024	2023	2024	2023
<b>Current Portion</b>						
Less than one year	42,764	35,550	6,414	5,627	36,350	29,923
<b>Non-Current Portion</b>						
Between 1 and 5 years	72,203	57,470	16,316	13,305	55,887	44,165
More than 5 years	80,716	66,303	22,033	18,297	58,683	48,006
	152,919	123,773	38,349	31,602	114,570	92,171
<b>Total</b>	<b>195,683</b>	<b>159,323</b>	<b>44,763</b>	<b>37,229</b>	<b>150,920</b>	<b>122,094</b>

## Notes to the Consolidated Financial Statements For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

### 19) EMPLOYEES' END OF SERVICE BENEFITS

	2024	2023
Balance at 1 January	117,935	114,107
Provided during the year	26,599	26,070
Paid during the year	(17,822)	(22,242)
Balance at 31 December	<b>126,712</b>	<b>117,935</b>

### 20) DECOMMISSIONING PROVISION

Provision was made in respect of the Group's obligation to decommission assets at the end of the lease term.

Because of the long-term nature of the liability, the greatest uncertainty in estimating the provision is the costs that will be incurred. In particular, the Group has assumed that the site will be restored using technology and materials that are currently available. The Group has been provided with a range of reasonably possible outcomes for the total cost, reflecting different assumptions about pricing of the individual components of the cost. The provision has been calculated using a discount rate which is the addition of risk-free rate and market risk premium.

### 21) TRADE AND OTHER PAYABLES

	2024	2023
Trade payables	57,633	76,412
Retentions payable	5,935	5,998
Accruals, provisions and other payables (i)	1,108,680	985,579
	<b>1,172,248</b>	<b>1,067,989</b>

(i) includes QR 327 million (2023: QR 258 million) provision for rent for various years towards 117 plots of land located in State of Qatar upon which a right-of-use has been received from the Ministry of Municipality and Urban Planning ("Ministry") for constructing and operating petrol stations. The Group makes these estimated provisions based on the information available to the Group.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 22) REVENUES

The Group derives its revenue from contracts with customers for the transfer of goods and services as following:

	2024	2023
Distribution of fuel products	27,154,629	26,970,365
Sale of non-fuel products	472,344	589,772
Revenue from services	375,877	372,370
	<b>28,002,850</b>	<b>27,932,507</b>

Revenue from services include QR. 75,143 thousand (2023: QR 77,696 thousand) for transfer of services over time. Remaining revenue is derived for the transfer of goods at a point in time.

## 23) COST OF SALES

	2024	2023
Cost of goods sold	27,041,426	26,977,925
Depreciation	203,628	215,632
	<b>27,245,054</b>	<b>27,193,557</b>

## 24) OTHER INCOME

	2024	2023
Dividend income	81,937	72,947
Rental income	148,672	147,843
Miscellaneous income	25,037	31,906
	<b>255,646</b>	<b>252,696</b>

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 25) GENERAL AND ADMINISTRATIVE EXPENSES

	2024	2023
Staff cost and related benefits	153,829	148,752
Depreciation	38,997	35,156
Office expenses	12,798	15,506
Other expenses	9,751	9,609
Selling and marketing expenses	18,882	21,443
	<b>234,257</b>	<b>230,466</b>

## 26) FINANCE INCOME

	2024	2023
Profit from deposits with Islamic banks	163,879	133,646
Interest from non-Islamic banks	147,302	109,624
	<b>311,181</b>	<b>243,270</b>

## 27) PROVISIONS / IMPAIRMENT

	2024	2023
Reversal for expected credit loss	1,167	15,523
Reversal of property, plant and equipment	100	200
Reversal/ (Impairment) of investment properties	1,015	(35)
	<b>2,282</b>	<b>15,688</b>



## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 28) BASIC EARNINGS PER SHARE

Earnings per share is calculated by dividing the net profit for the year attributable to the equity holders of the Parent by the weighted average number of ordinary shares outstanding during the year as follows:

	2024	2023
Profit for the year attributable to the equity holders of the Parent	1,052,432	983,957
Weighted average number of shares outstanding during the year (thousand shares)	994,256	994,256
<b>Basic earnings per share (in QR)</b>	<b>1.06</b>	<b>0.99</b>

There were no potentially dilutive shares outstanding at any time during the period and therefore the diluted earnings per share are equal to the basic earnings per share.

## 29) DIVIDENDS

Amounts recognized as dividends to equity holders in the year:

	Dividend type	Status	Dividend per share (QR)	Total Dividend
2024				
First half ended 30 June 2024	Interim	Paid	0.40	397,702
Second half ended 31 December 2024	Final	Proposed	0.60	596,554
<b>Total for 2024</b>			<b>1.00</b>	<b>994,256</b>
2023				
For full year ended 31 December 2023	Final	Paid	0.90	894,830

The proposed dividend will be submitted to equity holders for approval at the Annual General Assembly meeting.

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

## 30) OPERATING SEGMENT

### a. Basis for segmentation

For management purposes, the Group is organized into business units based on their products and services. Accordingly, the Group has identified single reportable operating segment i.e. sale and distribution of refined petroleum products. All other business units are combined as others. Other operations include the vehicle inspection services, marine bunkering, vessel chartering and rental of investment properties.

The Group's geographical segment is the State of Qatar and Sultanate of Oman.

The Group's Chief Executive Officer reviews the internal management reports of each division at least quarterly.

### b. Information about reportable segments

Information related to each reportable segment is set out below. Segment profit before tax is used to measure performance because management believes that this information is the most relevant in evaluating the results of the respective segments relative to other entities that operate in the same industries.

	Fuel products and related services	Others	Total
<b>31 December 2024</b>			
Segment revenue	28,025,394	225,522	28,250,916
Inter-segment revenue	(218,926)	(29,140)	(248,066)
<b>External revenues</b>	<b>27,806,468</b>	<b>196,382</b>	<b>28,002,850</b>
Segment profit	1,097,396	55,253	1,152,649
Finance income	306,212	4,969	311,181
Finance cost	(6,578)	-	(6,578)
Depreciation and amortisation	(208,544)	(34,300)	(242,844)
<b>Other material non-cash items:</b>			
– Reversal/ (impairment) on trade receivables	1,358	(2,525)	(1,167)
– Reversal of impairment on non-financial assets	1,015	-	1,015
<b>Segment assets</b>	<b>12,140,386</b>	<b>1,937,972</b>	<b>14,078,358</b>
<b>Capital expenditure</b>	<b>(64,217)</b>	<b>(10,550)</b>	<b>(74,767)</b>
<b>Segment liabilities</b>	<b>4,882,152</b>	<b>131,521</b>	<b>5,013,673</b>

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(All amounts are expressed in thousands of Qatari Riyals unless otherwise stated)

**30) OPERATING SEGMENT (CONTINUED)**

**b. Information about reportable segments (continued)**

	Fuel products and related services	Others	Total
<b>31 December 2023</b>			
Segment revenue	27,944,661	218,345	28,163,006
Inter-segment revenue	(198,380)	(32,119)	(230,499)
External revenues	27,746,281	186,226	27,932,507
Segment profit	973,662	106,476	1,080,138
Finance income	237,882	5,388	243,270
Finance cost	(6,972)	-	(6,972)
Depreciation and amortization	(214,290)	(36,499)	(250,789)
<i>Other material non-cash items:</i>			
– Reversal on trade receivables	15,126	397	15,523
– Impairment on non-financial assets	(35)	-	(35)
<b>Segment assets</b>	<b>12,310,996</b>	<b>2,246,669</b>	<b>14,557,665</b>
<b>Capital expenditure</b>	<b>(162,363)</b>	<b>(9,006)</b>	<b>(171,369)</b>
<b>Segment liabilities</b>	<b>5,080,851</b>	<b>63,027</b>	<b>5,143,878</b>

External Revenues from Fuel Products and related services segment include approximately QR12.5 billion (2023: QR12.8 billion) derived from a single external customer. No other single customer contributed 10 per cent or more to the Group's revenue

**c. Reconciliations of profit on reportable segments to the amounts reported in the consolidated financial statements**

	2024	2023
Total profit before tax for reportable segments	1,097,395	973,662
Profit before tax for other segments	55,253	106,476
Elimination of inter-segment profit	(60,000)	(60,000)
<b>Consolidated profit before tax</b>	<b>1,092,648</b>	<b>1,020,138</b>

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**30) OPERATING SEGMENT (CONTINUED)**

**d. Geographic information**

The sale of fuel products and related services segments are carried out primarily in the State of Qatar. However, marine operations are carried out in State of Qatar and Sultanate of Oman.

The geographic information analyses the Group's revenue and non-current assets by the Group's country of domicile and other countries. In presenting the geographic information, segment revenue and segment assets were based on the geographic location of the country of origin of Companies.

	2024	2023
<b>i) Revenue</b>		
State of Qatar	28,002,850	27,928,651
<b>All foreign countries</b>		
Sultanate of Oman	-	3,856
	<b>28,002,850</b>	<b>27,932,507</b>
<b>ii) Non-current assets</b>		
State of Qatar	8,671,000	8,237,025
<b>All foreign countries</b>		
Kingdom of Saudi Arabia	21,971	21,579
	<b>8,692,971</b>	<b>8,258,604</b>

**31) COMMITMENTS AND CONTINGENCIES**

	2024	2023
<b>Capital commitments</b>		
Capital commitments	<b>8,494</b>	16,491



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### 31) COMMITMENTS AND CONTINGENCIES (CONTINUED)

	2024	2023
<b>Contingent liabilities</b>		
Bank guarantees	53,560	143,384
Letters of credit	—	3,430

The above guarantees and letters of credits have been issued in the ordinary course of business and the Group anticipates no material liabilities from these.

### 32) LEASES

#### a. Leases as lessee

The Group leases warehouses, plots of land and vehicles. The leases typically run for a period of range of 5 to 30 years.

#### Amounts recognised in consolidated statement of profit or loss

	2024	2023
<b>Leases under IFRS 16</b>		
Interest on lease liabilities	6,578	6,973
Expenses relating to short-term leases	183	4,594

#### Amounts recognised in consolidated statement of cash flows

	2024	2023
Total cash outflow for leases	45,295	60,756

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### 32) LEASES (CONTINUED)

#### i) Extension options

The Group assesses at lease commencement date whether it is reasonably certain to exercise the extension options.

The Group reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant changes in circumstances within its control. The Group does not have any variable leases.

#### b. Leases as lessor

The Group leases out its investment properties consisting of its owned commercial properties as well as leased property. All leases are classified as operating leases from a lessor perspective.

#### Operating lease

The following table sets out a maturity analysis of lease payments, showing the undiscounted lease payments to be received after the reporting date.

#### Operating lease rentals – Group as a lessor

	2024	2023
Less than one year	162,330	168,063
One to two years	155,488	160,475
Two to three years	125,419	130,428
Three to four years	124,871	129,923
Four to five years	53,665	58,785
<b>Total</b>	<b>621,773</b>	<b>647,674</b>

### 33) Implementation of International Tax Reform–Pillar Two Model Rules

The Pillar Two rules are part of the OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting (BEPS), aimed at addressing global tax challenges. These rules set a global minimum corporate tax rate of 15% for multinational enterprises (MNEs) having at least one entity or permanent establishment located outside of Qatar and having consolidated revenues of at least EUR 750 million (approx. QAR 3 billion) in at least two of the four preceding financial years.

In response to the Pillar Two rules, an amendment to IAS 12 has been introduced. This amendment mandates a temporary exception from recognizing and disclosing deferred tax assets and

## Notes to the Consolidated Financial Statements

### For the year ended 31 December 2024

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### 33) Implementation of International Tax Reform–Pillar Two Model Rules (CONTINUED)

liabilities arising from the jurisdictional implementation of the Pillar Two model rules. The Group has adopted this temporary exception in the preparation of its financial statements.

Qatar issued Law Number 11 of 2022 as an amendment to Law Number 24 of 2018, introducing enabling provisions for Pillar Two tax. During 2024, a draft legislation to implement Pillar Two tax has been announced but not enacted as at the reporting date. Upon enactment, the Group will assess the impact of the Pillar Two tax regulations on its consolidated financial statements. Accordingly, there is no impact on the Group's consolidated financial statements as at and for the year ended 31 December 2024.

### 34) RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The table below details changes in the Group's lease liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

	1 January	Financing cash flows	Non–cash changes	31 December
2024	122,094	(38,717)	67,543	150,920
2023	110,912	(53,781)	64,963	122,094