

Qatar Fuel Company Q.S.C. (“Woqod”)

CONSOLIDATED FINANCIAL STATEMENTS

31 DECEMBER 2013

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF QATAR FUEL COMPANY Q.S.C

Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Qatar Fuel Company Q.S.C ("Woqod") (the "Company"), and its subsidiaries (together referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2013, the consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2013, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF
QATAR FUEL COMPANY Q.S.C (CONTINUED)**

Report on other legal and regulatory requirements

Furthermore, in our opinion proper books of account have been kept by the Group, an inventory count has been conducted in accordance with established principles, and the financial statements comply with the Qatar Commercial Companies' Law No. 5 of 2002 and the Company's Articles of Association. We further confirm that the financial information included in the Annual Report of the Board of Directors is in agreement with the books and records of the Group. We have obtained all the information and explanations we required for the purpose of our audit, and are not aware of any violations of the above mentioned law or the Articles of Association having occurred during the year which might have had a material effect on the business of the Group or on its financial position.

Ziad Nader
of Ernst & Young
Auditor's Registration No. 258

Date: 10 February 2014
Doha

Qatar Fuel Company Q.S.C. (“Woqod”)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2013

	Notes	2013 QR	2012 QR
Non-current assets			
Property, plant and equipment	6	1,535,199,953	1,467,010,587
Available-for-sale financial assets	7	990,366,636	506,739,261
Goodwill	8	132,935,132	132,935,132
Total non-current assets		2,658,501,721	2,106,684,980
Current assets			
Inventories	9	405,691,136	249,859,920
Trade receivables	10	2,599,436,584	1,589,650,876
Prepayments and other receivables	11	106,053,597	148,639,502
Cash and bank balances	12	3,931,443,425	3,959,662,556
Total current assets		7,042,624,742	5,947,812,854
Total assets		9,701,126,463	8,054,497,834
Equity and liabilities			
Equity			
Share capital	13	649,687,500	519,750,000
Legal reserve	14	386,768,034	384,774,951
General reserve		30,078,234	30,078,234
Fair value reserve		218,514,776	33,325,769
Retained earnings		5,068,414,028	4,534,285,311
Equity attributable to equity holders of the parent		6,353,462,572	5,502,214,265
Non-controlling interest		296,784,362	303,820,045
Total equity		6,650,246,934	5,806,034,310
Non-current liabilities			
Employees’ end of service benefits	15	66,039,998	55,134,716
Current liabilities			
Payables and accruals	16	2,984,839,531	2,193,328,808
Total liabilities		3,050,879,529	2,248,463,524
Total equity and liabilities		9,701,126,463	8,054,497,834

These consolidated financial statements were approved and signed on behalf of the Board of Directors by the following:

H.E Abdulla Bin Hamad Al Attiyah
Chairman of the Administrative
Control and Transparency Authority
and Woqod’s Chairman

Mr. Mohamed Turki Al-Sobai
Vice Chairman
and Managing Director

Mr. Khalil Hassan Makki
Finance Manager

The attached notes from 1 to 27 form an integral part of these consolidated financial statements.

Qatar Fuel Company Q.S.C. (“Woqod”)
CONSOLIDATED INCOME STATEMENT
For the year ended 31 December 2013

	<i>Notes</i>	2013 QR	2012 QR
Revenue	17	12,857,334,052	11,489,731,948
Cost of sales		<u>(10,950,270,872)</u>	<u>(9,712,961,926)</u>
Gross profit		<u>1,907,063,180</u>	<u>1,776,770,022</u>
Other operating income	18	136,484,142	137,541,602
General and administrative expenses	19	(751,225,207)	(666,377,113)
Impairment losses	20	<u>-</u>	<u>(1,517,850)</u>
Operating profit		1,292,322,115	1,246,416,661
Finance income		<u>39,843,708</u>	<u>45,720,378</u>
Profit for the year		<u>1,332,165,823</u>	<u>1,292,137,039</u>
Attributable to:			
Equity holders of the parent		1,216,214,667	1,150,260,720
Non-controlling interest		<u>115,951,156</u>	<u>141,876,319</u>
		<u>1,332,165,823</u>	<u>1,292,137,039</u>
Basic and diluted earnings per share (QR per share)	21	<u>18.72</u>	<u>17.70</u>

The attached notes from 1 to 27 form an integral part of these consolidated financial statements.

Qatar Fuel Company Q.S.C. (“Woqod”)

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2013

	<i>Note</i>	2013 QR	2012 QR
Profit for the year		<u>1,332,165,823</u>	<u>1,292,137,039</u>
Other comprehensive income (loss)			
Net gain (loss) on available-for-sale financial assets	7	<u>192,202,168</u>	<u>(17,019,156)</u>
Total comprehensive income for the year		<u>1,524,367,991</u>	<u>1,275,117,883</u>
<i>Attributable to:</i>			
Equity holders of the parent		<u>1,401,403,674</u>	<u>1,133,831,192</u>
Non-controlling interest		<u>122,964,317</u>	<u>141,286,691</u>
		<u>1,524,367,991</u>	<u>1,275,117,883</u>

The attached notes from 1 to 27 form an integral part of these consolidated financial statements.

Qatar Fuel Company Q.S.C. (“Woqod”)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2013

	<i>Equity attributable to equity holders of the parent</i>						<i>Non-controlling interest</i>	<i>Total equity</i>
	<i>Share Capital QR</i>	<i>Legal reserve QR</i>	<i>General reserve QR</i>	<i>Fair value reserve QR</i>	<i>Retained earnings QR</i>	<i>Total QR</i>	<i>QR</i>	<i>QR</i>
Balance at 1 January 2013	519,750,000	384,774,951	30,078,234	33,325,769	4,534,285,311	5,502,214,265	303,820,045	5,806,034,310
Comprehensive income for the year								
Profit for the year	-	-	-	-	1,216,214,667	1,216,214,667	115,951,156	1,332,165,823
Net change in fair value of available-for-sale financial assets	-	-	-	185,189,007	-	185,189,007	7,013,161	192,202,168
Total comprehensive income for the year	-	-	-	185,189,007	1,216,214,667	1,401,403,674	122,964,317	1,524,367,991
Issue of bonus shares (Note 13)	129,937,500	-	-	-	(129,937,500)	-	-	-
Cash dividends 2012 (Note 22)	-	-	-	-	(519,750,000)	(519,750,000)	(130,000,000)	(649,750,000)
Contribution to social and sports fund	-	-	-	-	(30,405,367)	(30,405,367)	-	(30,405,367)
Transfer to legal reserve (Note 14)	-	1,993,083	-	-	(1,993,083)	-	-	-
	129,937,500	1,993,083	-	-	(682,085,950)	(550,155,367)	(130,000,000)	(680,155,367)
Balance at 31 December 2013	649,687,500	386,768,034	30,078,234	218,514,776	5,068,414,028	6,353,462,572	296,784,362	6,650,246,934

The attached notes from 1 to 27 form an integral part of these consolidated financial statements.

Qatar Fuel Company Q.S.C. (“Woqod”)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

For the year ended 31 December 2013

	<i>Equity attributable to equity holders of the parent</i>						<i>Non-controlling interest</i>	<i>Total equity</i>
	<i>Share capital</i>	<i>Legal reserve</i>	<i>General reserve</i>	<i>Fair value reserve</i>	<i>Retained earnings</i>	<i>Total</i>	<i>QR</i>	<i>QR</i>
	<i>QR</i>	<i>QR</i>	<i>QR</i>	<i>QR</i>	<i>QR</i>	<i>QR</i>	<i>QR</i>	<i>QR</i>
Balance at 1 January 2012	415,800,000	382,831,792	30,078,234	49,755,297	3,934,474,269	4,812,939,592	282,533,354	5,095,472,946
Comprehensive income for the year								
Profit for the year	-	-	-	-	1,150,260,720	1,150,260,720	141,876,319	1,292,137,039
Net change in fair value of available-for-sale financial assets	-	-	-	(16,429,528)	-	(16,429,528)	(589,628)	(17,019,156)
Total comprehensive income for the year	-	-	-	(16,429,528)	1,150,260,720	1,133,831,192	141,286,691	1,275,117,883
Issue of bonus shares (Note 13)	103,950,000	-	-	-	(103,950,000)	-	-	-
Cash dividends 2011 (Note 22)	-	-	-	-	(415,800,000)	(415,800,000)	(120,000,000)	(535,800,000)
Contribution to social and sports fund	-	-	-	-	(28,756,519)	(28,756,519)	-	(28,756,519)
Transfer to legal reserve (Note 14)	-	1,943,159	-	-	(1,943,159)	-	-	-
	103,950,000	1,943,159	-	-	(550,449,678)	(444,556,519)	(120,000,000)	(564,556,519)
Balance at 31 December 2012	519,750,000	384,774,951	30,078,234	33,325,769	4,534,285,311	5,502,214,265	303,820,045	5,806,034,310

The attached notes from 1 to 27 form an integral part of these consolidated financial statements.

Qatar Fuel Company Q.S.C. (“Woqod”)

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2013

	<i>Notes</i>	2013 QR	2012 QR
OPERATING ACTIVITIES			
Profit for the year		1,332,165,823	1,292,137,039
<i>Adjustments for:</i>			
Depreciation	6	141,199,867	124,171,186
Finance income		(39,843,708)	(45,720,378)
Impairment loss of property, plant and equipment	20	-	1,517,850
Allowance for doubtful receivables	10	76,524	-
Loss on sale of property, plant and equipment		284,237	-
Provision for employees’ end of service benefits	15	15,462,855	13,511,225
		1,449,345,598	1,385,616,922
<i>Working capital adjustments:</i>			
Trade receivables		(1,009,664,673)	117,825,979
Prepayments and other receivables		38,971,430	(49,568,548)
Inventories		(155,831,216)	356,613
Due from related parties		(197,558)	(1,479,058)
Due to a related party		726,124,430	673,855,518
Payables and accruals		34,980,925	(39,964,511)
Cash from operations		1,083,728,936	2,086,642,915
End of service benefits paid	15	(4,557,573)	(2,361,688)
Interest received		43,458,183	47,080,176
Net cash flows from operating activities		1,122,629,546	2,131,361,403
INVESTING ACTIVITIES			
Proceeds from sale of property, plant and equipment		2,711,384	-
Purchase of property, plant and equipment	6	(212,384,854)	(235,465,789)
Purchase of available-for-sale financial assets	7	(291,425,207)	(149,757,639)
Net cash flows used in investing activities		(501,098,677)	(385,223,428)
FINANCING ACTIVITIES			
Dividends paid to equity holders of the parent	22	(519,750,000)	(415,800,000)
Dividends paid to non-controlling interest by a subsidiary		(130,000,000)	(120,000,000)
Net cash flows used in financing activities		(649,750,000)	(535,800,000)
NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS		(28,219,131)	1,210,337,975
Cash and cash equivalents at 1 January		3,959,662,556	2,749,324,581
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	12	3,931,443,425	3,959,662,556

The attached notes from 1 to 27 form an integral part of these consolidated financial statements.

1 CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES

Qatar Fuel Company Q.S.C (“WOQOD”) (“the Company” or “the Parent”) is a Qatari Shareholding Company formed in accordance with the Emiri Decree No 5 of 2002 on 10 February 2002 under the commercial registration No. 24872. The Company is listed in Qatar Stock Exchange. The address of the registered office of the Company is at PO Box 7777, ‘WOQOD Tower’, West Bay, Doha, State of Qatar.

The principal activities of the Parent along with its subsidiaries (“the Group”) are the sale, marketing and distribution of Liquefied Propane Gas, gas and refined petroleum products, which are refined by and transferred from Qatar Petroleum, vehicle inspection services, marine bunkering, transportation activities of oil and gas between the ports and real estate services. The Group operates in the State of Qatar through its lines of business. The Group also established WOQOD International which is a limited liability company established to undertake foreign investments for the parent company. WOQOD Kingdom is a subsidiary of WOQOD International and has recently undertaken a project to establish petrol stations and commercial spaces in the Kingdom of Saudi Arabia.

The consolidated financial statements of the Group were authorized for issue in accordance with a resolution of the Board of Directors on 10 February 2014.

2 BASIS OF PREPARATION AND CONSOLIDATION

2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), IFRS Interpretations Committee (IFRIC) and the applicable requirements of Qatar Commercial Companies’ Law No. 5 of 2002.

The consolidated financial statements have been prepared on the historical cost basis except for available-for-sale financial assets which are measured at fair value.

The consolidated financial statements are presented in Qatari Riyals, which is the Group’s functional and presentational currency and all values are rounded to the nearest Qatari Riyal, except when otherwise indicated.

2.2 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at 31 December 2013.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interest, even if this results in the non-controlling interest having a deficit balance. These consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group’s accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full upon consolidation.

2 BASIS OF PREPARATION AND CONSOLIDATION (continued)

2.2 Basis of consolidation (continued)

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full on the consolidated financial statements.

Where the ownership of a subsidiary is less than 100% and, therefore, a non-controlling interest (NCI) exists, the NCI is allocated its share of the total comprehensive income of the period, even if that results in a deficit balance.

The Group’s major subsidiaries included in these consolidated financial statements are:

<i>Name of the company</i>	<i>Country of incorporation</i>	<i>Shareholding interest</i>
Qatar Jet Fuel Company W.L.L.	State of Qatar	60%
WOQOD Vehicle Inspection Company (“FAHES”) S.O.C.	State of Qatar	100%
WOQOD Marine Services Company S.O.C.	State of Qatar	100%
WOQOD International Company S.O.C.	State of Qatar	100%
WOQOD Kingdom Company S.O.C.	Kingdom of Saudi Arabia	100%
Ard Al Khaleej Real Estate S.O.C.	State of Qatar	100%

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interest
- Derecognizes the cumulative translation differences, recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent’s share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

3 NEW STANDARDS AND INTERPRETATIONS

3.1 NEW AND AMENDED IFRS AND IFRIC INTERPRETATIONS ISSUED UP TO 31 DECEMBER 2013

The accounting policies used in the preparation of the consolidated financial statements are consistent with those used in the preparation of the consolidated financial statements for the year ended 31 December 2012, except for the adoption of new and amended standards and interpretations effective as at 1 January 2013 as noted below:

IAS 1 Presentation of Items of Other Comprehensive Income – Amendments to IAS 1

The amendments to IAS 1 change the grouping of items presented in OCI. Items that could be reclassified (or ‘recycled’) to profit or loss at a future point in time would be presented separately from items that will never be reclassified. The amendment has no impact on the Group’s financial position or performance.

IAS 19 Employee Benefits (Revised)

The IASB has issued numerous amendments to IAS 19. These range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and re-wording. These amendments have no impact on the Group’s financial position or performance.

IAS 28 Investments in Associates and Joint Ventures (as revised in 2011)

As a consequence of the new IFRS 11 Joint Arrangements, and IFRS 12 Disclosure of Interests in Other Entities, IAS 28 Investments in Associates, has been renamed IAS 28 Investments in Associates and Joint Ventures, and describes the application of the equity method to investments in joint ventures in addition to associates. This amendment does not have any impact on the Group’s consolidated financial statements.

IFRS 7 Disclosures — Offsetting Financial Assets and Financial Liabilities - Amendments to IFRS 7

These amendments require an entity to disclose information about rights to set-off financial instruments and related arrangements (e.g., collateral agreements). The disclosures would provide users with information that is useful in evaluating the effect of netting arrangements on an entity’s financial position. The new disclosures are required for all recognised financial instruments that are set off in accordance with IAS 32 Financial Instruments: Presentation. The disclosures also apply to recognised financial instruments that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are set off in accordance with IAS 32. These amendments will not impact the Group’s financial position or performance.

IFRS 10: Consolidated Financial Statements

IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. It also addresses the issues raised in SIC-12 Consolidation — Special Purpose Entities. IFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by IFRS 10 will require management to exercise significant judgment to determine which entities are controlled and therefore are required to be consolidated by a parent, compared with the requirements that were in IAS 27. At the date of initial application of IFRS 10 (1 January 2013), the Group assessed that it controls its subsidiaries as per IFRS 10.

IFRS 11 Joint Arrangements (Effective for annual periods beginning on or after 1 January 2013)

IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC-13 Jointly-controlled Entities — Non-monetary Contributions by Venturers. IFRS 11 removes the option to account for jointly controlled entities (JCE’s) using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method. This amendment did not have any impact on the Group’s consolidated financial statement.

IFRS 12 Disclosure of Interests in Other Entities

IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 and IAS 28. These disclosures relate to an entity’s interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are not required as the Company has no subsidiaries with material non-controlling interests.

IFRS 13 Fair Value Measurement

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. IFRS 13 defines fair value as an exit price. As a result of the guidance in IFRS 13, the Group re-assessed its policies for measuring fair values. IFRS 13 also requires additional disclosures. Application of IFRS 13 has not materially impacted the fair value measurements of the Group.

3 NEW STANDARDS AND INTERPRETATIONS (continued)

3.1 NEW AND AMENDED IFRS AND IFRIC INTERPRETATIONS ISSUED UP TO 31 DECEMBER 2013 (continued)

Improvements included but do not have any impact on financial position and performance:

• IAS 1 Presentation of Financial Statements

This improvement clarifies the difference between voluntary additional comparative information and the minimum required comparative information. Generally, the minimum required comparative information is the previous period.

• IAS 16 Property plant and equipment

This improvement clarifies that major spare parts and servicing equipment that meet the definition of property, plant and equipment are not inventory.

• IAS 32 Financial Instruments, Presentation

This improvement clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 Income Taxes.

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group’s financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

Topic	Effective date
IFRS 9 Financial Instruments (Phases 1 & 2)	-
Investment Entities (Amendments to IFRS 10, IFRS 12 and IAS 27)	1 January 2014
IAS 32 Offsetting Financial Assets and Financial Liabilities - Amendments to IAS 32	1 January 2014
IFRIC Interpretation 21 Levies (IFRIC 21)	1 January 2014
IAS 39 Novation of Derivatives and Continuation of Hedge Accounting – Amendments to IAS 39	1 January 2014

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently during all periods presented in these consolidated financial statements, and have been applied consistently by all Group entities.

Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share of the acquiree’s identifiable net assets. Acquisition-related costs are expensed as incurred and included in general and administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IAS 39 Financial Instruments: Recognition and Measurement, is measured at fair value with changes in fair value recognized either in profit or loss or as a change to other comprehensive income. If the contingent consideration is not within the scope of IAS 39, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Business combinations and goodwill (continued)

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognized in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group’s cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

Foreign currencies

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the consolidated income statement.

Changes in the fair value of monetary securities denominated in foreign currency classified as available for sale are analysed between translation differences resulting from the changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in profit or loss, and other changes in carrying amount are recognised in other comprehensive income.

Translation differences on non-monetary financial assets, such as equities classified as available for sale, are included in other comprehensive income.

Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements. The specific recognition criteria described below must also be met before revenue is recognized.

Sale of refined oil and gas products and other goods

Revenue from the sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods.

Within its retail business, the Group operates in the sale of refined oil and gas products which is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates.

Rendering of services

Revenue from services rendered recognised in the profit and loss by reference to providing of inspection services to the customers.

The Group provides the services of vehicles inspection and other vehicles petrol stations services.

Interest income

For all financial instruments measured at amortized cost and interest bearing financial assets classified as available for sale, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Interest income is included in finance income in the consolidated income statement.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition (continued)

Dividends

Revenue is recognized when the Group’s right to receive the payment is established, which is generally when shareholders approve the dividend.

Rental income

Rental income arising from operating leases on investment property is accounted for on a straight-line basis over the lease term and is included in revenue due to its operating nature.

Government grants

Government grants are recognized where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognized as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognized as income in equal amounts over the expected useful life of the related asset.

When the Group receives government grants, it may take the form of a transfer of a non-monetary asset, such as land or other resources, for the use of the entity. In these circumstances it is usual to assess the fair value of the non-monetary asset and to account for both grant and asset at that fair value. An alternative course that is sometimes followed is to record both asset and grant at a nominal amount.

Property, plant and equipment

Property, plant and equipment are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognizes such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings and infrastructure	10-20 years
Plant and equipment	10-20 years
Vehicles, office equipment and furniture	5-10 years
Vessels	20 years

Major maintenance, inspection and repairs

Expenditure on major maintenance refits, inspections or repairs comprises the cost of replacement assets or parts of assets, inspection costs and overhaul costs. (including the major inspection programs performed by the Group on the marine vessels). Where an asset or part of an asset, that was separately depreciated and is now written off, is replaced and it is probable that future economic benefits associated with the item will flow to the Group, the expenditure is capitalized. Where part of the asset replaced was not separately considered as a component and therefore not depreciated separately, the replacement value is used to estimate the carrying amount of the replaced asset(s) which is immediately written off. Inspection costs associated with major maintenance programmes are capitalized and amortized over the period to the next inspection. All other day-to-day repairs and maintenance costs are expensed as incurred.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Inventories

Inventories are stated at the lower of cost and net realisable value, inventories are stated at weighted average cost with appropriate adjustments for provisions against surplus inventory, deterioration, obsolescence or other loss in value. Inventories comprise fuel products, spare parts and consumables as at the reporting date.

Trade receivables

Trade receivables are amounts due from customers in the ordinary course of business. If collection is expected in one year or less, they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment, (if any).

Cash and cash equivalents

Cash and cash equivalents in the consolidated statement of cash flows comprise cash, bank balances and short-term deposits with an original maturity of ninety days or less.

Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception date. The arrangement is assessed for whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

Group as a lessee

Operating lease payments are recognized as an operating expense in the consolidated income statement on a straight-line basis over the lease term.

Group as a lessor

Leases in which the Group does not transfer substantially all the risks and benefits of ownership of an asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Impairment of non-financial assets (excluding goodwill)

The Group assesses at each reporting date whether there is an indication that an asset (or CGU) may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's or CGU's recoverable amount. The recoverable amount is the higher of an asset's or CGU's fair value less costs to sell (FVLCS) and value in use (VIU). The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case, the asset is tested as part of a larger CGU to it belongs. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset/CGU is considered impaired and is written down to its recoverable amount.

In calculating VIU, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset/CGU. In determining FVLCS, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

Goodwill

Goodwill is tested for impairment annually as at 31 December and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU is less than its carrying amount, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments - initial recognition and subsequent measurement

Financial assets

Initial recognition and measurement

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial assets at initial recognition.

All financial assets are recognized initially at fair value plus transaction costs, except in the case of financial assets recorded at fair value through profit or loss.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date.

The Group's financial assets include cash and short-term deposits, trade and other receivables, loan and other receivables and quoted and unquoted financial instruments.

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as described below:

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities of greater than 12 months after the end of the reporting period. These are classified as non-current assets. The group's loans and receivables comprise “trade and other receivables” and “cash and cash equivalents” in the statement of financial position.

Available-for-sale financial assets

Available-for-sale financial assets include equity investments. Equity investments classified as available for sale are those that are neither classified as held for trading nor designated at fair value through profit or loss.

After initial measurement, available-for-sale financial assets are subsequently measured at fair value with unrealized gains or losses recognized as other comprehensive income in the fair value reserve until the investment is derecognized, at which time the cumulative gain or loss is recognized in other operating income, or the investment is determined to be impaired, when the cumulative loss is reclassified from the fair value reserve to the consolidated income statement. Interest earned whilst holding available-for-sale financial assets is reported as interest income using the EIR method.

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term is still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets and management's intention to do so significantly changes in the foreseeable future, the Group may elect to reclassify these financial assets. Reclassification to loans and receivables is permitted when the financial assets meet the definition of loans and receivables and the Group has the intent and ability to hold these assets for the foreseeable future or until maturity. Reclassification to the held to maturity category is permitted only when the entity has the ability and intention to hold the financial asset accordingly.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortized cost and any previous gain or loss on the asset that has been recognized in equity is amortized to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortized cost and the maturity amount is also amortized over the remaining life of the asset using the EIR. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the consolidated income statement.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments - initial recognition and subsequent measurement (continued)

Financial assets (continued)

Available-for-sale financial assets (continued)

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the asset is recognized to the extent of the Group’s continuing involvement in the asset. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Impairment of financial assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if there is objective evidence of impairment as a result of one or more events that has occurred since the initial recognition of the asset (an incurred ‘loss event’) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Available for sale financial assets

For available-for-sale financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. ‘Significant’ is evaluated against the original cost of the investment and ‘prolonged’ against the period in which the fair value has been below its original cost. When there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized in the consolidated income statement - is removed from other comprehensive income and recognized in the consolidated income statement. Impairment losses on equity investments are not reversed through profit or loss; increases in their fair value after impairment are recognized directly in other comprehensive income.

Future interest income continues to be accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated income statement, the impairment loss is reversed through the consolidated income statement.

Financial liabilities

Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

The Group’s financial liabilities include trade and other payables.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial guarantee contracts

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognized initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the best estimate of the expenditure required to settle the present obligation at the reporting date and the amount recognized less cumulative amortization.

Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled, or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated income statement.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

Fair value of financial instruments

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include:

- Using recent arm's length market transactions
- Reference to the current fair value of another instrument that is substantially similar:
- A discounted cash flow analysis or other valuation models

Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the consolidated income statement net of any reimbursement.

Employees' benefits

End of service benefits are accrued in accordance with the terms of employment of the Group's employees at the consolidated statement of financial position date, having regard to the requirements of the Qatar Labor Law No. 14 of 2004 as amended. Employee entitlements to annual leave and leave passage are recognized when they accrue to employees and an accrual is made for the estimated liability arising as a result of services rendered by employees up to the consolidated statement of financial position date. These accruals are included in current liabilities, while that relating to end of service benefits is disclosed as a non-current liability.

Contributions to the General Retirement and Social Insurance Authority for Qatari employees in accordance with the Qatari Social Insurance Law 2009 are recognized as an expense in the consolidated statement of income as incurred.

Earnings per share

Basic earnings per share amounts are calculated by dividing the net profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share amounts are calculated by dividing the net profit attributable to ordinary equity holders of the parent (after adjusting for interest on the convertible preference shares) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and returns that are different from those of other segments.

Segment information is presented in respect of the Group’s business and geographical segments in Note 24. The Group’s primary format for segment reporting is based on business segments. The business segments are determined based on the Group’s management and internal reporting structure.

5 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group’s consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

Judgements

In the process of applying the Group’s accounting policies, management has made the following judgements, Which have the most significant effect on the amounts recognised in the consolidated financial statements:

Operating lease commitments

Group as lessor:

The Group has entered into different operating lease agreements under various lines of business as indicated below

- a. Commercial spaces at the Petrol stations,
- b. Diesel tanks for the local, joint ventures and international customers.
- c. Marine trade agreements signed with new customers of international maritime companies such as Kim Oil, Valencia, Aspire Marine, to transport petroleum products to and from the ports of India, neighboring countries, and Southeastern Asia via the two ships (Sidra Ras Laffan and Sidra Mesaieed).

The Group has determined, based on an evaluation of the terms and conditions of the arrangements, such as the lease term not constituting a substantial portion of the economic life of the property, that it retains all the significant risks and rewards of ownership of these properties and accounts for the contracts as operating leases.

Contingencies

By their nature, contingencies will only be resolved when one or more uncertain future events occur or fail to occur. The assessment of the existence, and potential quantum, of contingencies inherently involves the exercise of significant judgement and the use of estimates regarding the outcome of future events.

Classification of investment securities

On acquisition of an investment security, the Group decides whether it should be classified as "investments at fair value through profit or loss" or "available-for-sale". The Group follows the guidance of IAS 39 on classifying its investments. The Group classifies investments as “at fair value through profit or loss” if they are acquired primarily for the purpose of short term profit making and cash generation. All other investments are classified as "available-for-sale". The Group accounts for investments in equity securities as investment in associate only when significant influence over the investee’s operations can be proved to exercise, else and regardless of the ownership share, the investment is classified as available-for-sale

5 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

Impairment of non-financial assets

An impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use.

The fair value less costs to sell calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset's performance of the CGU being tested.

The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash-inflows and the growth rate used for operating purposes. The key assumptions used to determine the recoverable amount for the different CGUs, including a sensitivity analysis, are disclosed and further explained in Note 8.

Impairment of receivables

An estimate of the collectible amount of trade receivable and advances is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. As trade receivables are either guaranteed by bank guarantees covering the outstanding balances, or are due from Governmental entities, the risk for impairment of receivables is considered to be low, however the Group applies a conservative policy regarding providing for any amounts assessed as doubtful in full balance.

Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

Useful lives of property, plant and equipment

The Group's management determines the estimated useful lives of its property, plant and equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset, physical wear and tear, technical or commercial obsolescence.

Fair value of financial instruments

When the fair value of financial assets and financial liabilities recorded in the statement of financial position cannot be derived from active markets, their fair value is determined using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. The judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. Information's are disclosed in Note 26.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2013

6 PROPERTY, PLANT AND EQUIPMENT

	<i>Land QR</i>	<i>Buildings and infrastructure QR</i>	<i>Plant and equipment QR</i>	<i>Vehicles, office equipment and furniture QR</i>	<i>Vessels QR</i>	<i>Projects in progress QR</i>	<i>Total QR</i>
Cost:							
Balance at 1 January 2013	85,602,537	366,515,485	462,272,700	412,944,220	260,765,595	445,370,029	2,033,470,566
Additions	-	42,282,990	20,980,947	73,141,855	-	75,979,062	212,384,854
Transferred from projects in progress	-	66,151,826	-	-	-	(66,151,826)	-
Disposals	-	-	(167,780)	(2,739,366)	(5,003,156)	-	(7,910,302)
Write off	-	-	(16,542,893)	-	-	-	(16,542,893)
At 31 December 2013	<u>85,602,537</u>	<u>474,950,301</u>	<u>466,542,974</u>	<u>483,346,709</u>	<u>255,762,439</u>	<u>455,197,265</u>	<u>2,221,402,225</u>
Accumulated depreciation:							
Balance at 1 January 2013	-	77,575,579	203,146,723	217,228,116	68,509,561	-	566,459,979
Depreciation charges for the year	-	34,213,066	37,859,270	56,110,095	13,017,436	-	141,199,867
Related to disposals	-	-	(57,724)	(2,627,650)	(2,229,307)	-	(4,914,681)
Related to write off	-	-	(16,542,893)	-	-	-	(16,542,893)
At 31 December 2013	<u>-</u>	<u>111,788,645</u>	<u>224,405,376</u>	<u>270,710,561</u>	<u>79,297,690</u>	<u>-</u>	<u>686,202,272</u>
Net carrying amount							
At 31 December 2013	<u>85,602,537</u>	<u>363,161,656</u>	<u>242,137,598</u>	<u>212,636,148</u>	<u>176,464,749</u>	<u>455,197,265</u>	<u>1,535,199,953</u>

Qatar Fuel Company Q.S.C. (“Woqod”)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2013

6 PROPERTY, PLANT AND EQUIPMENT (continued)

	<i>Land QR</i>	<i>Buildings and infrastructure QR</i>	<i>Plant and equipment QR</i>	<i>Vehicles, office equipment and furniture QR</i>	<i>Vessels QR</i>	<i>Projects in progress QR</i>	<i>Total QR</i>
Cost:							
Balance at 1 January 2012	48,600,000	300,506,833	435,086,015	364,306,958	260,680,237	678,573,724	2,087,753,767
Additions	37,002,537	57,414,448	27,186,685	48,285,911	85,358	65,490,742	235,465,681
Transferred from projects in progress	-	8,594,204	-	351,351	-	(8,945,555)	-
Disposals (<i>note ii</i>)	-	-	-	-	-	(288,231,032)	(288,231,032)
Impairment	-	-	-	-	-	(1,517,850)	(1,517,850)
At 31 December 2012	<u>85,602,537</u>	<u>366,515,485</u>	<u>462,272,700</u>	<u>412,944,220</u>	<u>260,765,595</u>	<u>445,370,029</u>	<u>2,033,470,566</u>
Accumulated depreciation:							
Balance at 1 January 2012	-	55,014,563	163,056,929	168,742,107	55,475,194	-	442,288,793
Depreciation charges for the year	-	22,561,016	40,089,794	48,486,009	13,034,367	-	124,171,186
At 31 December 2012	<u>-</u>	<u>77,575,579</u>	<u>203,146,723</u>	<u>217,228,116</u>	<u>68,509,561</u>	<u>-</u>	<u>566,459,979</u>
Net carrying amount							
At 31 December 2012	<u>85,602,537</u>	<u>288,939,906</u>	<u>259,125,977</u>	<u>195,716,104</u>	<u>192,256,034</u>	<u>445,370,029</u>	<u>1,467,010,587</u>

6 PROPERTY, PLANT AND EQUIPMENT (continued)*Notes:*

- (i) The Group has received Government grants in the form of transferring non-monetary assets (six plots of land located in the State of Qatar), during the years 2005 and 2006 for no consideration, for the purpose of constructing and operating petrol stations on these plots; for which the title deeds have been transferred from the Ministry of Municipality and Urban Planning to the Group, however the Group elected to account for these plots of lands for which the title deeds have been transferred to the Group at nominal value of QR 1.

During the year 2012, the Group received additional twenty plots of lands located in the State of Qatar from the Ministry of Municipality and Urban Planning, for the same purpose referred above for which title deeds have not been transferred yet from the Ministry of Municipality and Urban Planning.

- (ii) Also during 2012, the Group has entered into an agreement with a related party, Qatar Petroleum, to sell the Heavy Fuel Oil Bunkering Facility at Ras Laffan Industrial City for a consideration of QR 288,231,032, reflecting all the direct costs incurred by Woqod for the engineering, procurement and installation of the Heavy Fuel Oil Bunkering Facility (including all equipment, piping, fittings, instruments, and spare parts purchased by Woqod for the completion of the facility and not installed but excluding the marine vessels and the fuel stock which would remain Woqod's property) free from any encumbrances.
- (iii) The Group has six vessels where they operate mainly in bunkering for Heavy Fuel Oil (HFO), Medium Gas Oil (MGO) and Diesel Light Gas Oil (LGO). In addition to the bunkering activities these vessels also operate for leasing under chartering agreements with major customers like Valencia and Kim Oil to transfer the oil between ports. During the year, the Group disposed MT. Sidra Qatar with a net book value of QR 2,773,849 against an amount of QR 979,870 as proceeds, as a result the Group incurred a loss which is recognized in the consolidated income statement of QR 1,793,985. The Vessels are co-owned by Qatar Fuel and other companies as detailed below:

<i>Vessel Name</i>	<i>Registered Ownership</i>	<i>Country of incorporation</i>
Sidra Messaied	Sidra Messaied Company, Co-operating with Qatar Fuel "WOQOD" Company	Republic of Liberia
MT. Sidra Doha	Sidra Doha Shipping Company, Co-operating with Qatar Fuel "WOQOD" Company	Republic of Liberia
MT. Sidra Al Wajbah	Sidra Al Wajbah Shipping Company, Co-operating with Qatar Fuel "WOQOD" Company	Republic of Liberia
Sidra Al Khaleej	Sidra Al Khaleej Shipping Company, Co-operating with Qatar Fuel "WOQOD" Company	Republic of Liberia
MT. Sidra Ras Laffan	Sidra Ras Laffan Shipping Company, Co-operating with Qatar Fuel "WOQOD" Company	Republic of Liberia

- (iv) Depreciation allocated to cost of sales amounts to QR 3,810,773 (2012: QR 3,806,773) and general and administrative expenses in amounts to QR 137,389,095 (2012: QR 120,364,413).

7 AVAILABLE-FOR-SALE FINANCIAL ASSETS

Available-for-sale financial assets represent investments in shares of listed entities on the Qatar Exchange. At the reporting date, the details of the closing balances were as follows:

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Qatar Gas Transport Company Q.S.C.	226,800,000	170,912,000
Vodafone Qatar Company Q.S.C.	47,905,091	37,348,974
Industries Qatar Q.S.C.	236,211,886	125,873,576
Qatar Electricity and Water Company Q.S.C.	195,837,542	107,008,063
Ooredoo Q.S.C. (Formerly Known as Qatar Telecom (QTEL) Q.S.C.)	97,241,324	63,477,752
Qatar International Islamic Bank Q.S.C.	5,599,152	2,118,896
Qatar National Bank S.A.Q.	75,783,200	-
Doha Bank Q.S.C.	78,993,230	-
Commercial Bank of Qatar Q.S.C.	25,995,211	-
	<u>990,366,636</u>	<u>506,739,261</u>

The movement in available-for-sale financial assets balance during the year is as follows:

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
At 1 January	506,739,261	374,000,778
Acquired during the year	291,425,207	149,757,639
Net movement in fair value reserve	<u>192,202,168</u>	<u>(17,019,156)</u>
	<u>990,366,636</u>	<u>506,739,261</u>

8 GOODWILL

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Relating to Qatar Jet Fuel Company W.L.L. (Q-Jet)	57,700,022	57,700,022
Relating to Woqod Vehicles Inspection Company S.O.C. (FAHES)	<u>75,235,110</u>	<u>75,235,110</u>
	<u>132,935,132</u>	<u>132,935,132</u>

An impairment review of the goodwill was undertaken by the management as at 31 December 2013. The recoverable amounts of the subsidiaries, Qatar Jet Fuel Company and FAHES, which are the cash-generating units to which the goodwill was allocated have been determined based on value in use calculation using cash flow projections. The associated assumptions are summarized as follow:

- The valuation date is 31 December 2013.
- Continuity of local market circumstances and the expected normal rate of growth.
- Reliance on estimated revenues, expenses and cash flows for the years 2014-2017 provided by management.
- Management relied on the CAPM to define the cost of equity. Historical risk free rate accounted for 5.5% up to 7%, as per the seventh issue of the Government bond that matured in 2010. On the other hand, Management foresee more lenient measures to be addressed in the interest market of Qatar and predict the expected risk free rate (RF) to be around 5.5%.
- The market risk of Qatar is 8% which indicate that market risk (RM) can account for up to 13.5%.
- The pricing technique used for evaluating the business of Q-Jet is the Earning Cash Flow Approach and that of Fahes is the Constant Growth Model.

8 GOODWILL (continued)

- A key assumption for the value in use calculations was the discount rate represented in the Group’s weighted average cost of capital (WACC) used in the calculation of the present value of the free cash flow from operation is 9% for Q-Jet and 11% for Fahes.
- The value of Equity using the above mentioned approaches amounted to QR 754 million for Q-Jet and QR 214 million for Fahes.
- The major sources of information are the audited financial statements for the year ended 31 December 2012, 31 December 2010 and the unaudited financial statements for the year ended 31 December 2013.

Projections for Q-Jet for the year 2013 have been derived from the following assumptions

- The annual growth rate for Q-Jet is 10.5% for each and every year of projection, as the price is derived through the summation of three factors mentioned hereinafter
 - a) Assumed Mean Oil Platts Arab Gulf (MOPAG) (in USD cents per gallon). This is assumed to increase at an annual growth rate of 5% every year.
 - b) Premium charged by QP (in US cents per gallon). This assumed to remain stable at 15.46 cent/gallon.
 - c) Gross Margin (in US cents per gallon). This assumed to remain stable at 15 cents/gallon.
- Other income include interest income which is calculated as 2% of the expected average bank balances per annum and miscellaneous income which is assumed to be QR 75,000 per annum.
- Cash expenses include manpower and related costs and other cash expenses each of which are assumed to increase annually by 3%.
- Projection for management fee is based on management fee agreement, by which Qatar Fuel Company Q.S.C. (“the parent”) is entitled to receive fee from Q-Jet for the provision of management services at 3% of the yearly net profit before the management fee.
- Employee profit share has been assumed to be QR 850, for the years 2013 and 2014 based on an average of the historical periods/ years.

Projections for Fahes for the year 2013 has been derived from the following assumptions:

- Sales revenues are assumed to increase at an annual growth rate of 6% which is based on the historical growth in sales revenue.
- All expenses, including man power costs, and other expenses are expected to increase at an annual growth rate of 8% as per the management expectation for the year 2013.

Sensitivity to changes in assumptions

With regard to the assessment of value in use of the cash generating units, the management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the unit to materially exceed its recoverable amount.

The management concluded from this review and the use of the above assumptions that there is no impairment to the goodwill as at 31 December 2013.

9 INVENTORIES

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Jet fuel oil	201,000,188	60,626,302
Heavy fuel oil	72,631,304	59,887,104
Light gas fuel oil	31,301,345	39,464,517
Materials and spare parts	48,486,263	41,837,465
Refined fuel oil - premium grade	10,670,428	16,052,042
Refined fuel oil - super grade	12,160,699	11,957,550
Retail stores inventory	16,123,446	18,214,757
Other inventory items	13,317,463	1,820,183
	405,691,136	249,859,920

10 TRADE RECEIVABLES

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Trade receivables	2,528,630,927	1,521,704,546
Notes receivable	8,329,960	5,590,417
Due from related parties (Note 23)	63,287,348	63,089,790
	2,600,248,235	1,590,384,753
Allowance for doubtful receivables	(811,651)	(733,877)
	2,599,436,584	1,589,650,876

The movement in the allowance for doubtful receivables in respect of trade and other receivables during the year was as follows:

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Balance at 1 January	735,127	735,127
Provided during the year	76,524	-
Balance at 31 December	811,651	735,127

The Group believes that the unimpaired amounts that are past due by more than 30 days are still collectible, based on historic payment behaviour and extensive analysis of customer credit risk, including underlying customers' credit ratings, when available. Most of the above receivables are either secured against a bank guarantee or are receivables from Government entities.

The aging of trade receivables is disclosed in Note 26.

The fair value of trade receivables, notes receivables and due from related parties approximates their carrying values.

11 PREPAYMENTS AND OTHER RECEIVABLES

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Advances to suppliers and contractors	10,529,436	22,858,606
Advances for purchase of investments	28,760,465	39,802,442
Staff advances and loans	41,062,642	34,607,929
Accrued income	4,846,829	27,098,639
Refundable deposits	14,868,718	14,438,651
Prepaid expenses	3,224,301	3,605,158
Interest receivable	2,373,235	5,987,710
Other receivables	387,971	240,367
	<u>106,053,597</u>	<u>148,639,502</u>

12 CASH AND BANKS BALANCES

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Cash on hand	<u>710,492</u>	<u>844,867</u>
<i>Balances with banks</i>		
Current and call accounts	2,309,338,596	2,219,392,335
Fixed deposits	<u>1,621,394,337</u>	<u>1,739,425,354</u>
	<u>3,931,443,425</u>	<u>3,959,662,556</u>

The term deposits carry an interest rate between 1.30 % and 1.50% per annum (2012: 1.70 % and 2% per annum) and all have original maturity of ninety days or less.

13 SHARE CAPITAL

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Authorised:		
100,000,000 ordinary shares of QR 10 each	<u>1,000,000,000</u>	<u>1,000,000,000</u>
Issued:		
64,968,750 ordinary shares of QR 10 each (2012: 51,975,000 shares)	<u>649,687,500</u>	<u>519,750,000</u>

All shares are of equal class and voting rights. During the current year, the Parent has issued bonus shares equivalent to 25% (2012: 25%) of the paid up capital as at 31 December 2012 amounting to QR 129,937,500 equivalent to 12,993,750 shares (2012: QR 103,950,000 equivalent to 10,395,000 shares) which was approved by the Annual General Assembly held on 13 March 2013.

14 LEGAL RESERVE

As required by Qatar Commercial Companies’ Law No. 5 of 2002, and the Company’s Articles of Association, a minimum of 10% of the net profit for the year should be transferred to legal reserve each year until this reserve equals 50% of the paid up share capital. The reserve is not available for distribution except in the circumstances stipulated in the above mentioned Law.

The legal reserve include legal reserve relating to subsidiary companies of Woqod.

15 EMPLOYEES’ END OF SERVICE BENEFITS

Movements in the employees’ end of service benefits provision are as follows:

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Balance at 1 January	55,134,716	43,985,179
Provided during the year	15,462,855	13,511,225
End of service benefits paid during the year	<u>(4,557,573)</u>	<u>(2,361,688)</u>
Provision for the year	<u><u>66,039,998</u></u>	<u><u>55,134,716</u></u>

16 PAYABLES AND ACCRUALS

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Due to a related party (Note 23)	2,641,812,796	1,915,688,366
Suppliers and contractors payable	77,123,285	60,006,258
Retentions payable	50,287,495	47,619,982
Dividends payable	64,587,541	56,446,264
Deposits from others	17,947,382	15,300,175
Accrued expenses	82,611,421	54,126,257
Other payables	<u>50,469,611</u>	<u>44,141,506</u>
	<u><u>2,984,839,531</u></u>	<u><u>2,193,328,808</u></u>

17 REVENUE

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Sales of refined petroleum products	11,585,011,896	10,522,102,141
Sales from petrol stations	972,686,395	722,829,996
Transportation and storage revenues	236,034,061	193,077,989
Revenues from inspection services	51,150,350	47,286,932
Sales of lubricants and supplies	<u>12,451,350</u>	<u>4,434,890</u>
	<u><u>12,857,334,052</u></u>	<u><u>11,489,731,948</u></u>

18 OTHER OPERATING INCOME

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Road Tanker rental income	34,958,817	33,316,402
Dividend income	28,299,780	25,691,506
Vessels rental income	13,320,976	17,351,416
Miscellaneous income	59,904,569	61,182,278
	<u>136,484,142</u>	<u>137,541,602</u>

19 GENERAL AND ADMINISTRATIVE EXPENSES

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Staff cost	394,408,234	353,017,613
Depreciation	137,389,095	120,364,413
Bonus	29,160,267	29,788,310
Board of Directors remuneration	27,294,000	17,007,493
Other committees allowances	-	2,300,751
Communication expenses	11,878,073	11,918,143
End of service benefits expense	15,002,700	13,511,225
Advertising and subscriptions	14,257,921	10,603,579
Insurance charges	14,115,700	9,883,368
Rent expenses	6,451,451	7,110,253
Fleet operating expenses	8,668,661	6,860,947
Utilities charges	6,406,464	5,417,816
Retirement and pension expenses	4,200,479	3,876,718
Travel expenses	3,136,773	3,131,262
Immigration expenses	4,540,012	3,064,955
Customs clearing expenses	3,794,779	3,006,367
Vessels Expenses	6,915,776	-
Allowance for doubtful receivables	76,524	-
Staff training and recruitment	1,413,680	-
Others	62,114,618	65,513,900
	<u>751,225,207</u>	<u>666,377,113</u>

20 IMPAIRMENT LOSSES

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Impairment of property, plant and equipment	-	1,517,850
	<u>-</u>	<u>1,517,850</u>

21 EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the net profit for the year attributed to equity holders of the parent by the weighted average number of shares outstanding during the year.

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Net profit for the year attributable to the shareholders of the Parent	<u>1,216,214,667</u>	<u>1,150,260,720</u>
Weighted average number of shares outstanding during the year (Note i)	<u>64,968,750</u>	<u>64,968,750</u>
Basic and diluted earnings per share (QR per share)	<u>18.72</u>	<u>17.70</u>

There were no potentially dilutive shares outstanding at any time during the year. Therefore, the diluted earnings per share are equal to the basic earnings per share.

Note i:

During the year 2012, the Group issued bonus shares for the year 2011. During 2013, the Group issued further bonus shares for the year 2012. Accordingly, the previously reported earnings per share as at 31 December 2012 have been restated for the effects of this transaction.

The weighted average number of shares has been calculated as follows:

	<i>2013</i>	<i>2012</i>
Qualifying shares at beginning of the period	51,975,000	41,580,000
Effect of bonus shares issued for 2011	-	10,395,000
Effect of bonus shares issued for 2012	<u>12,993,750</u>	<u>12,993,750</u>
Weighted average number of shares outstanding	<u>64,968,750</u>	<u>64,968,750</u>

22 DIVIDENDS

In its General Assembly Meeting dated 13 March 2013, the shareholders of the Group approved declaring QR 10 per share totalling to QR 519,750,000 as cash dividends to be distributed from 2012 net profit, in addition to 25% bonus shares issue totalling to 12,993,750 shares to its existing shareholders as of that date (2012: QR 10 per share totalling to QR 415,800,000 and 25% bonus share issue totalling to 10,395,000 shares).

The Board of Directors has proposed cash dividends of QR 10 per share and bonus shares issue at 30% for the year ended 31 December 2013. The proposed dividend for the year ended 31 December 2013 will be submitted for approval at the Annual General Assembly meeting.

23 RELATED PARTY TRANSACTIONS

Related parties represent major shareholders, directors and key management personnel of the Group, and companies of which they are principal owners. Pricing policies and terms of these transactions are approved by the Group's Directors.

Due from related parties

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Ras Gas	34,813,863	33,066,416
Qatar Liquefied Gas Company Ltd. ("Qatar Gas")	17,178,236	14,925,802
Gulf Helicopters Q.S.C.	1,545,701	3,727,766
Gulf Drilling International ("GDI") Q.S.C.	3,997,401	5,701,592
Qatex Limited	1,137,524	2,056,152
Qatar Aluminium ("Qatalum")	933,753	721,249
Qatar Steel Company ("QASCO") Q.S.C.	379,471	685,394
Qatar Petrochemical Company ("QAPCO") Q.S.C.	460,046	426,109
Qatar Fuel Additives Company ("QAFAC") C.Q.S.C.	977,398	420,005
Qatar Chemical Company Ltd. ("Q-Chem")	407,476	387,176
Oryx GTL	235,661	284,877
Amwaj Catering Services	625,717	278,735
Qatar Fertiliser Company ("QAFCO") C.Q.S.C.	133,352	254,363
Seef Ltd.	60,291	50,200
Al Shaheen Well Services Co.	52,929	32,404
Gasal Q.S.C.	34,588	18,140
Qatar Holding Co.	53,412	53,410
Qatar Gas Operating Company - 3&4	189,863	-
Qatar Gas Group	70,666	-
	<u>63,287,348</u>	<u>63,089,790</u>

Due to a related party

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Qatar Petroleum	<u>2,641,812,796</u>	<u>1,915,688,366</u>

The above amount represents the balance of the current account with Qatar Petroleum which consists of normal purchases and service transactions. The outstanding balance is interest free.

The balance due to Qatar Petroleum is classified as current liability as its settlement is planned in the near future.

Transactions with related parties

Transactions with related parties included in the consolidated income statement are as follows:

<i>Name of related party and nature of transactions</i>	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Qatar Petroleum.— Sales	<u>102,211,273</u>	<u>91,260,065</u>
Qatar Petroleum — Purchases	<u>9,936,819,539</u>	<u>8,834,440,287</u>

Sales transactions to Qatar Petroleum are at arm's length, and purchases from Qatar Petroleum are in accordance with contractual terms approved by the Group's Directors.

Transactions between the Group and due from related parties resulted from sales of refined petroleum products which are at arm's length.

23 RELATED PARTY TRANSACTIONS (continued)**Terms and conditions of transactions with related parties**

The sales to related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended 31 December 2013, the Group has not recorded any impairment of receivables relating to amounts owed by related parties (2012: QR Nil). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

Compensation of key management personnel

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Board of Directors remuneration	24,750,000	17,007,493
Other committee allowances	2,350,511	2,300,751
Salaries and other short term benefits	19,447,118	10,702,788
Post-employment benefits	902,576	891,899
	<u>47,450,205</u>	<u>30,902,931</u>

24 SEGMENT INFORMATION

The Group mainly operates in the areas of sale and distribution of refined petroleum products, technical inspection of vehicles and marine transportation. Majority of the Group's revenue is generated through sale and distribution of refined petroleum products.

The Company's geographical segment is inside Qatar only. The operation in Kingdom of Saudi Arabia are neither significant nor material to be considered as a separate geographical segment.

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components sales between segments are carried at arm's length. All operating segments' operating results are reviewed regularly by the Group's Managing Director to make decisions about resources to be allocated to the segment and to assess its performance, and for which discrete financial information is available.

Segment results that are reported to the Managing Director include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily the Group's headquarters) and head office expenses.

	<i>Refined petroleum products</i> <i>QR</i>	<i>Technical inspection of vehicles</i> <i>QR</i>	<i>Total</i> <i>2013</i> <i>QR</i>
2013			
External revenue	12,806,183,702	51,150,350	12,857,334,052
Inter-segment revenue	6,286,951,293	-	6,286,951,293
Reportable segment profit	1,312,234,996	19,930,827	1,332,165,823
Reportable segment assets	9,544,837,042	156,289,421	9,701,126,463
2012	<i>QR</i>	<i>QR</i>	<i>QR</i>
External revenue	11,442,445,016	47,286,932	11,489,731,948
Inter-segment revenue	5,706,300,320	-	5,706,300,320
Reportable segment profit	1,272,705,445	19,431,594	1,292,137,039
Reportable segment assets	7,919,172,466	135,325,368	8,054,497,834

25 COMMITMENTS AND CONTINGENCIES

Operating lease commitments — Group as lessee

The Group has entered into commercial leases on certain plots of land and some residential properties. These leases have an average life of between three and five years with no renewal option included in the contracts. There are no restrictions placed upon the Group by entering into these leases.

Future minimum rentals payable under non-cancellable operating leases as at 31 December are, as follows:

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Within one year	6,360,347	6,000,900
After one year but not more than five years	18,600,436	17,524,200
More than five years	31,873,480	30,094,560
	<u>56,834,263</u>	<u>53,619,660</u>

Operating lease commitments — Group as lessor

The Group has entered into commercial spaces rental at the Petrol stations, diesel tanks for the local, joint ventures and international customers. These non-cancellable leases have remaining terms of between three and five years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Within one year	<u>68,470,018</u>	<u>64,651,226</u>

Contingent liabilities

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Bank guarantees	<u>59,400</u>	<u>1,929,000</u>
Letters of credit	<u>13,455,700</u>	<u>141,781</u>

The Group anticipates that no material liabilities will arise from the above guarantees and letters of credits, which are issued in the ordinary course of business.

25 COMMITMENTS AND CONTINGENCIES (continued)

Commitments

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Capital commitments (Note i)	<u>171,959,688</u>	<u>97,921,714</u>

Note:

- (i) During the year 2013, the Group has completed construction of five (2012: four) petrol stations, as the capital commitments by the year end 31 December 2013 represent the construction of additional five (2012: eight) petrol stations in the amount of QR 125,000,000 (2012: QR 50,962,026) and the new warehouse at the industrial area amounting to QR 46,959,688 (2012: QR 46,959,688).

26 FINANCIAL INSTRUMENTS

Governance framework

The primary objective of the Group’s risk and financial management framework is to protect the shareholders from events that hinder the sustainable achievement of the set financial performance objectives. Key management recognizes the critical importance of having efficient and effective risk management systems in place.

The Group has not yet established a risk management function with clear terms of reference from the Board of Directors, its committees and the associated executive management committees. This is to be supplemented with a clear organizational structure with documented delegated authorities and responsibilities from the Board of Directors to executive management committees and senior managers. A Group’s risk management policy framework which sets out the risk profiles for the Group, risk management, control and business conduct standards for the Group’s operations will be put in place in the near future.

Capital management framework

The Group is in the process of establishing an internal risk management framework for identifying risks to which each of its business units and the Group as a whole is exposed, quantifying their impact on economic capital. The internal framework estimates will indicate how much capital is needed to mitigate the risk of insolvency to a selected remote level of risk applied to a number of tests (both financial and non-financial) on the capital position of the business.

Regulatory framework

The operations of the Group are subject to regulatory requirements within the State of Qatar.

Credit risk

Credit risk is the risk of financial loss to the Group if a customer or a counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group’s receivables from customers.

26 FINANCIAL INSTRUMENTS (continued)***Exposure to credit risk***

The carrying amounts of financial assets represent the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	<i>Carrying amounts</i>	
	<i>2013</i>	<i>2012</i>
	<i>QR</i>	<i>QR</i>
Due from related parties	63,287,348	63,089,790
Trade and notes receivables	2,536,960,887	1,527,294,963
Bank balances	3,930,732,933	3,958,817,689
	<u>6,530,981,168</u>	<u>5,549,202,442</u>

Trade receivables

Credit risk on trade receivables is minimal as Group has established a credit policy under which each new customer is analyzed individually for creditworthiness before granting credits to the customer. Credit limits are established for each customer, which represents the maximum amount without requiring approval from the Pricing Committee; these limits are reviewed regularly. Customers that fail to meet the Group’s benchmark creditworthiness may transact with the Group only on a prepayment basis.

The Group establishes an allowance for doubtful receivables that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss is determined based on historical data of payment statistics for similar financial assets.

The ageing of trade receivables at the reporting date was as follows

	<i>2013</i>	<i>2012</i>
	<i>QR</i>	<i>QR</i>
Trade receivables not past due	1,566,433,837	1,255,664,866
Trade receivables past due and not impaired:		
Up to 30 days	118,462,159	125,357,335
31 to 60 days	661,127,664	40,646,813
61 to 90 days	34,647,550	38,038,319
91-180 Days	54,087,844	37,241,789
181-360 Days	73,436,571	7,353,343
Beyond 361 Days	19,623,651	16,666,954
Trade receivables past due and impaired	<u>811,651</u>	<u>735,127</u>
	<u>2,528,630,927</u>	<u>1,521,704,546</u>

Bank balances

Credit risk on bank balances is limited as they are placed with local and foreign banks having good credit ratings assigned by international credit rating agencies.

26 FINANCIAL INSTRUMENTS (continued)**Liquidity risk**

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group’s approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group’s reputation.

The Group has strong liquidity position, at the reporting date, the Group’s current ratio was 2.36 times (2012: 2.65 times).

The following are the contractual maturities of financial liabilities (all are non-derivative), including interest payments, if any, and excluding the impact of netting agreements:

<i>31 December 2013</i>	<i>Carrying amount QR</i>	<i>Gross un- discounted contractual cash out flows QR</i>	<i>Less than 1 year QR</i>
Due to a related party	2,641,812,796	2,641,812,796	2,641,812,796
Trade and other payables	343,026,735	343,026,735	343,026,735
	<u>2,984,839,531</u>	<u>2,984,839,531</u>	<u>2,984,839,531</u>
<i>31 December 2012</i>	<i>QR</i>	<i>QR</i>	<i>QR</i>
Due to a related party	1,915,688,366	1,915,688,366	1,915,688,366
Trade and other payables	277,640,442	277,640,442	277,640,442
	<u>2,193,328,808</u>	<u>2,193,328,808</u>	<u>2,193,328,808</u>

Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group’s income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Group’s functional currency and significant foreign currency transactions are denominated in currencies pegged with United States Dollar (“USD”). Therefore the management is of the opinion that the Group’s exposure to currency risk is minimal.

A sensitivity analysis was not disclosed as the Group has no significant exposure to currency risk. At the reporting date the outstanding payable and receivable balances denominated in foreign currencies were minimal.

26 FINANCIAL INSTRUMENTS (continued)**Market risk (continued)***Equity price risk*

Equity price risk is the risk that the fair values of equity increases/decreases as a result of changes in price indices of investments in other entities’ equity instruments as part of the Group’s investment portfolio.

The effect on equity as a result of changes by 10% in fair values of the investment in equity instruments designated as available-for-sale financial assets as follows:

	<i>10 % Increase QR</i>	<i>10 % Decrease QR</i>
2013	99,036,664	(99,036,664)
2012	50,673,926	(50,673,926)

Interest rate risk

The majority of the Group’s financial assets are non-interest bearing. While the entire Group’s financial liabilities are non-interest bearing. As a result, the Group is not subject to significant amounts of risk due to fluctuations in the prevailing levels of market interest rates. Any excess cash and cash equivalents are invested in fixed deposits at short-term market interest rates, hence the Group’s only interest bearing financial statement element is the fixed deposits with banks.

2013	<i>Interest bearing QR</i>	<i>Non-interest bearing QR</i>	<i>Total QR</i>
Assets			
Due from related parties	-	63,287,348	63,287,348
Trade and notes receivables	-	2,536,960,887	2,536,960,887
Bank balances	3,930,732,933	-	3,930,732,933
	<u>3,930,732,933</u>	<u>2,600,248,235</u>	<u>6,530,981,168</u>
Liabilities			
Trade and other payables	-	343,043,714	343,043,714
Due to a related party	-	2,641,928,904	2,641,928,904
	<u>-</u>	<u>2,984,972,618</u>	<u>2,984,972,618</u>
2012			
Assets	<i>QR</i>	<i>QR</i>	<i>QR</i>
Due from related parties	-	63,089,790	63,089,790
Trade and notes receivables	-	1,527,294,963	1,527,294,963
Bank balances	3,958,817,689	-	3,958,817,689
	<u>3,958,817,689</u>	<u>1,590,384,753</u>	<u>5,549,202,442</u>
Liabilities			
Trade and other payables	-	277,640,442	277,640,442
Due to a related party	-	1,915,688,366	1,915,688,366
	<u>-</u>	<u>2,193,328,808</u>	<u>2,193,328,808</u>

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

26 FINANCIAL INSTRUMENTS (continued)

Capital risk management

The Group’s objectives when managing capital are, to safeguard the Group’s ability to continue as a going concern in order to provide returns to shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group’s overall strategy remains unchanged from 2012. The capital structure of the Group consists of equity, comprising issued capital, reserves and retained earnings.

Management reviews the capital structure on a regular basis. As part of this review, management considers the cost of capital and associated risks.

Capital is monitored on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total payables and accruals less cash and cash equivalents. Total capital is calculated as ‘equity’ as shown in the consolidated statement of financial position.

	<i>2013</i> <i>QR</i>	<i>2012</i> <i>QR</i>
Cash and cash equivalents	3,931,443,425	3,959,662,556
Payables and accruals	<u>(2,984,839,531)</u>	<u>(2,193,328,808)</u>
Excess of cash and cash equivalents over debt	<u>946,603,894</u>	<u>1,766,333,748</u>

The Group does not use gearing in financing its operating and investing activities, as there is excess of cash and cash equivalents than debt as illustrated above.

27 COMPARATIVE FIGURES

The corresponding figures presented for 2012 have been reclassified where necessary to preserve consistency with the 2013 figures. However, such reclassifications did not have any effect on the comprehensive income or the total equity for the comparative year.